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DARWIN
TULIPS

1912

NARCISSUS

GRETCHEN

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FALL
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CHARA BUTT

GOLDEN SPUR

SALZER'S HARDY NORTHERN ALFALFA

HYACINTHS
LADY
DERBY

RUBRUM
LILIES

JOHNA. SALZER
SEED CO

LA CROSSE
WIS.

TIGER
LILIES

MENELIK

J. H. McF. Co.

TERMS

Remittances. To simplify matters and save much clerical work and expense, remittance should accompany each order, and we would especially recommend Postal or Express Money Order, Bank Drafts or Registered Letters.

These are safe and cost but a trifle.

Do not send money otherwise, you do so at your own risk.

Do not send Private Checks, they are apt to cause needless trouble and delay in filling orders, besides the expense of exchange, etc.

Free Delivery by Mail. All seeds ordered in packets, ounces, quarts, or pounds at mail prices, also bulbs, plants and such goods as are offered by mail, will be sent by mail, postage prepaid by us, to any address in America.

Heavier articles and larger quantities offered by Express or Freight are sent at purchaser's expense, since it is impossible to make uniform quotations to different shipping points.

Do Not Forget to Sign Your Full Name and Address

NON-WARRANTY — Most of the failures of seeds, bulbs and plants to grow are due to causes entirely beyond our control, such as unfavorable weather, poor soil, too deep or too shallow planting, or too little or too much moisture, which makes it impossible for us to guarantee success and although we take all possible care to supply only such seeds, plants and bulbs as will under proper conditions, produce satisfactory results, we give no warranty as to description, quality or productiveness of any of the seed stock which we send out and will not in any way be responsible for the crop.

General Cultural Suggestions for Bulbs

Outdoor Planting.

The larger part of the bulbs offered in this catalogue are ready to ship by the second week in September and planting may be done at any time from then until the ground is frozen, but the sooner the bulbs are planted the greater will be the measure of success. A few sorts like Japanese Lilies and Lilies of the Valley, etc., do not mature until October and November and will be sent as soon as received.

The bulbs should be placed from one to four inches below the surface according to the size of the bulbs. A good rule is to cover the bulbs with earth one and a half times their own depth.

In autumn when the ground is frozen tolerably hard the bed should be covered with 3 or 4 inches of leaves or straw, this

covering should be removed gradually in Spring as the weather becomes warm.

Indoor Culture

Bulbs for Winter blooming may be planted in pots or pans from September to November, the earlier the better. After potting, they should be watered well and be placed in a cool, dark cellar. The whole success of pot culture depends upon getting the roots well established at a low temperature, before the tops are allowed to start. In six to eight weeks the bulbs usually have made sufficient root growth, to allow them brought to the light. A continuous supply of flowers can be had for months by bringing a few pots to the light every week or so.

To Grow Bulbs in Moss-Fibre in China Vases or Bowls Without Drainage

Is the best and most charming way to grow winter-blooming bulbs for house and table decorations and far better results are obtained in this way than by using pots with earth.

The advantage of this system is, that the receptacles can be placed anywhere about the house, in the drawing room or dining room without the slightest risk of injury. The moss-fibre is clean to handle, perfectly odorless, and remains sweet for an indefinite period.

Any non-porous receptacle can be used for that purpose but it should be suited to the size of the bulbs to be planted in it. The bulbs are potted the same way as in ordinary soil just showing their tops. It is not necessary nor desirable to press

the moss-fibre tightly, otherwise the roots do not work freely and the bulbs will push themselves upwards. Once potted, they require hardly any attention, only **great care** should be taken to keep the moss-fibre **moist but not too wet**.

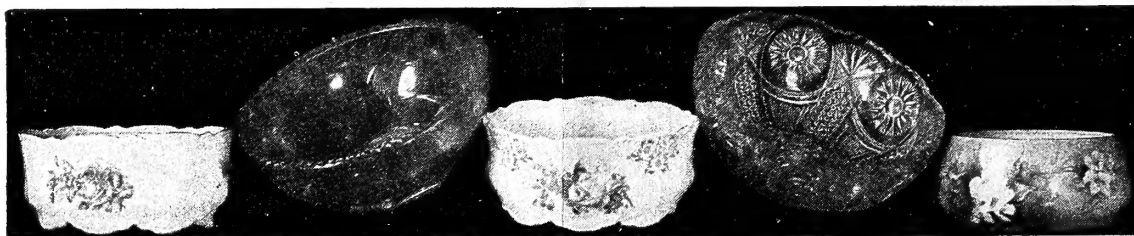
After the bulbs have been potted they should be kept in a dark, cool and airy room until the roots have formed, and then brought into the light. **All bulbs can be grown in fibre.**

Moss-fibre with Charcoal:

1 bu. or about 6 lbs. for.....	50c
½ bu. or about 3 lbs. for.....	25c
¼ bu. or about 1½ lbs. for.....	15c

by express; if wanted by mail add 18c per lb. for postage.

BOWLS FOR GROWING BULBS IN MOSS-FIBRE.



No. 1, 6" \$.75. No. 4, 8" \$.25. No. 2, 7½" \$1.50. No. 5, 8" \$.35. No. 3, 6" \$.50.
These bowls can only be sent by express.

Salzer's Brilliant Winter Blooming Bulb Collection for House Culture

125 bulbs for \$3.00 postpaid

- | | |
|---|------------------------------|
| 6 Roman Hyacinths, white | 6 Double Narcissus, Von Sion |
| 6 Single, Named Dutch Hyacinths, various col. | 6 Jonquils Campenelle |
| 6 Mixed Single Hyacinths | 6 Freesias |
| 12 Single Tulips, var. colors | 2 Bermuda Easter Lilies |
| 12 Double Tulips, var. col. | 6 Tritelia |
| 30 Mixed Crocus | 6 Oxalis |
| 6 Polyanthus Narcissus | 3 Allium |
| 6 Trumpet Narcissus, Golden Spur | 6 Spanish Iris |

Salzer's Brilliant Spring Blooming Bulb Collection for Outdoor Culture

175 bulbs for \$3.50 postpaid

- | | |
|---|-----------------------------------|
| 12 Hyacinths, Red, White, Blue, separate colors | 12 Chionodoxa |
| 12 Tulips, Single Early Mix. | 12 Snowdrops |
| 12 Tulips, Double Early Mix | 12 Scillas Siberica |
| 6 Tulips, Single Late Mixed | 6 Trilliums |
| 50 Crocus, 3 separate colors | 4 Lilies assorted |
| 6 Narcissus, double mixed | 6 Iris German Mixed |
| 6 Narcissus, Trumpet mix. | 6 Erythronium, Dog's Tooth Violet |
| 6 Anemones, double mixed | 6 Eranthis, Winter Aconite |
| 1 Crown Imperial | |

Extra Selected First-size Named Hyacinths



Gigantea and Grand Maitre, growing in Moss-Fibre

Double Varieties

The Double Hyacinths do not produce as large a spike as the single sorts. They can not be grown in glasses.

Prices, all Double named varieties: Each, 15c; any 12, \$1.15, postpaid.

DOUBLE, PURE AND TINTED WHITE

La Tour d'Auvergne. Earliest pure white; grand spike; extra.

La Virginite. Blush white; fine spike.

Prince of Waterloo. Pure White; large bells and spike.

DOUBLE, RED ROSE, ETC.

Bouquet Royal. Salmon pink, red centre.

Bouquet Tendre. Dark carmine, red, good spike.

Lord Wellington. The finest double pink.

DOUBLE, BLUE, LAVENDER, PURPLE, ETC.

Blocksberg. Finest light blue; very large, compact spike.

Prince of Saxe Weimar. Deep purple; semi-double.

Rembrandt. Dark porcelain blue.

DOUBLE YELLOW

Bouquet Orange. Dark reddish orange. **Goethe.** Light yellow; large spike. **Souverign.** Orange-salmon.

The varieties enumerated below have been selected for their distinct coloring and free-flowering qualities, and are specially suited for growing in pots or glasses or for high-grade bedding.

Single Varieties

We consider the Single Hyacinths more useful and valuable than the double varieties. They are better for forcing, more vigorous in growth, and produce stronger spikes of bloom, which are generally of better substance and are at least as beautiful as those of the double sorts.

Prices for all Single named varieties: Each, 10c; any 12, \$1.00, postpaid; 100, \$7.50, by express.

SINGLE, PURE AND TINTED WHITE

Alba Superbissima. Purest white; fine trusses.

Baroness von Thuyll. Pure white, splendid forcer and bedder, tall well filled spikes.

Grandeur a' Merveille. Finest blush-white; large trusses; an old and popular variety.

La Grandesse. This is the finest snow white, finely shaped, tall spikes; large bells of great substance.

L'Innocence. Very popular pure white; massive and compact spikes.

Mme. van der Hoop. Pure white; very large bells. One of the best either for indoors or bedding.

SINGLE, RED, ROSE AND PINK

Baron van Thuyll. A beautiful delicate pink; fine spikes.

General Pelissier. Intense deep crimson-scarlet; compact spike; a fine bedder and easily forced.

Gertrude. Deep rose; large compact, upright truss. A splendid and popular variety for bedding and forcing.

Gigantea. One of the best blush-pink varieties. Very large spikes of closely set bells.

Koh-i-Noor. Large spike of brilliant salmon-pink flowers, semi-double.

Lady Derby. Tall, well filled spikes; large, thick, waxy bells of the loveliest rose-pink.

Robert Steiger. Deep rose-carmine; compact truss.

Roi des Belges. Brilliant crimson-scarlet spikes; a grand bedder.

SINGLE, BLUE, LAVENDER, PURPLE, ETC.

Chas. Dickens. Porcelain-blue, shaded darker; tall spikes and large bells.

Czar Peter. Finest light lavender-blue.

Grande Maitre. A very popular deep porcelain-blue; very large, handsome spikes.

King of the Blues. The finest of the dark blue varieties.

Leonidas. A splendid shade of light blue; fine spikes.

Menelik. Large trusses of a brilliant dark blue, almost black.

Queen of the Blues. Clear silvery sky blue; a grand sort.

SINGLE, YELLOW SHADES

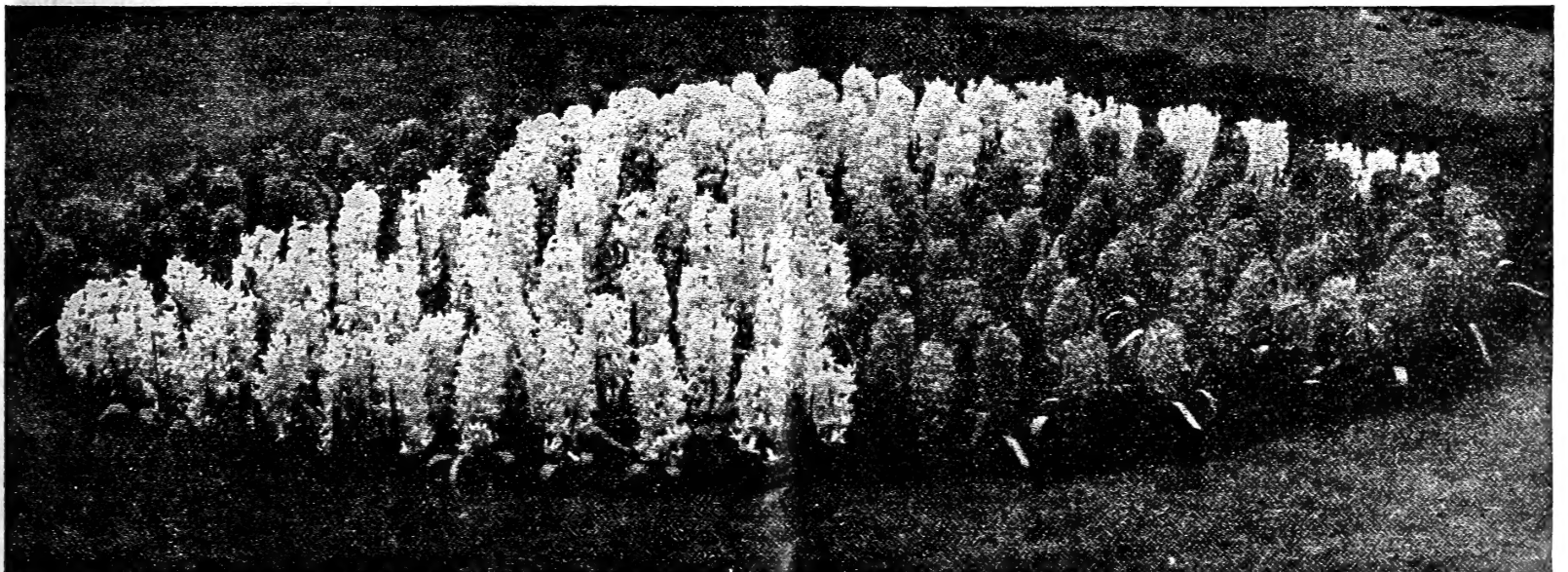
Ida. One of the best canary yellows, fine spike.

King of the Yellows. Fine light yellow, does well outdoors.

La Pluie d'Or. Pale yellow, medium spike.

Yellow Hammer. Considered the best pure yellow, fine spike and bells.

Herman. Salmon-orange.



A Magnificent Bed of Hyacinths, King of the Yellows and King of the Blues

Selected Bedding and Forcing Hyacinths

IN SEPARATE COLORS

These are selected unnamed sorts, made in mixtures best adapted for beds and borders in the garden, or for florists' greenhouse forcing for cut-flowers, and are of such superior quality as to be used in immense quantities for both purposes.
For house culture in pots, we strongly advise you to use the named sorts listed on preceding page.

Mixed Single-Flowering Sorts in Separate Colors				Mixed Double-Flowering Sorts in Separate Colors			
		Postpaid	By Express			Postpaid	By Express
		Each	Doz.			Each	Doz.
Dark Red Shades mixed	6c	60c	\$4.00	Dark Red Shades mixed	6c	65c	\$4.25
Rose and Pink Shades mixed	6c	60c	4.00	Rose and Pink Shades mixed	6c	65c	4.25
Pure White Sorts mixed	6c	60c	4.00	Pure White Sorts mixed	6c	65c	4.25
Blush and Tinted White mixed	6c	60c	4.00	Blush and Tinted White Sorts mixed	6c	65c	4.25
Dark Blue and Purple mixed	6c	60c	4.00	Dark Blue and Purple Shades mixed	6c	65c	4.25
Light Blue and Lavender mixed	6c	60c	4.00	Light Blue and Lavender Shades mixed	6c	65c	4.25
Yellow, all shades mixed	6c	60c	4.00	Yellow, all shades mixed	6c	65c	4.25
Mixed, all the above colors	6c	60c	3.50	Mixed, all the above colors	6c	65c	4.00

Two Color Collections

Of First Size, Named Hyacinths

One of the most charming and attractive ways to grow Hyacinths is to arrange them in color schemes and the following shades have been selected for the beautiful, harmonious effect that can be obtained with the pure tones of these flowers when grown either in pots or beds. The grouping together of these tints which match beautifully brings out the full value and beauty of the flowers and we are sure these collections will afford great pleasure to our customers.

Pink and Pale Blue
Pink and Rich Red
Pink and Dark Blue
Pink and White

Pale Yellow and Dark Blue
Pale Yellow and Pale Blue
Orange and Pale Yellow
Delicate and Dark Pink

Prices for the 2 Color Collections, Dozen Bulbs, \$1.00, postpaid; 100 for \$7.50 by express.



Feather Hyacinths

Feather and Grape Hyacinths

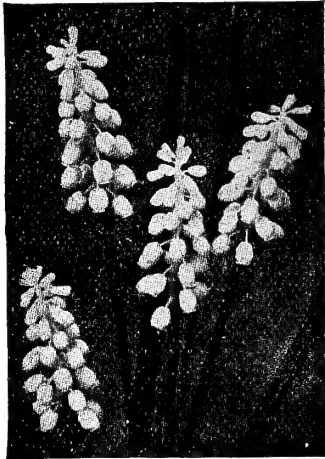
These Hyacinths will grow in any good garden soil and are admirably adapted for borders that are shaded by trees. They are hardy as oak, should be planted in large clumps and be allowed to remain several years undisturbed. All are also adapted for winter flowering in the house.

FEATHER HYACINTHS—An odd but very pretty flower. Long, feathery, claret colored plumes lasting for weeks. Doz., 25c; 100, \$1.25, postpaid.

GRAPE HYACINTHS—One of the sweetest flowers imaginable and very striking when grown in masses. Each bulb sends up numerous spikes of blue or white flowers resembling a miniature bunch of grapes and are greatly appreciated for their delicate perfume. They never fail to bloom.

Blue Grape Hyacinths, Doz., 15c; 100 for 75c, postpaid.

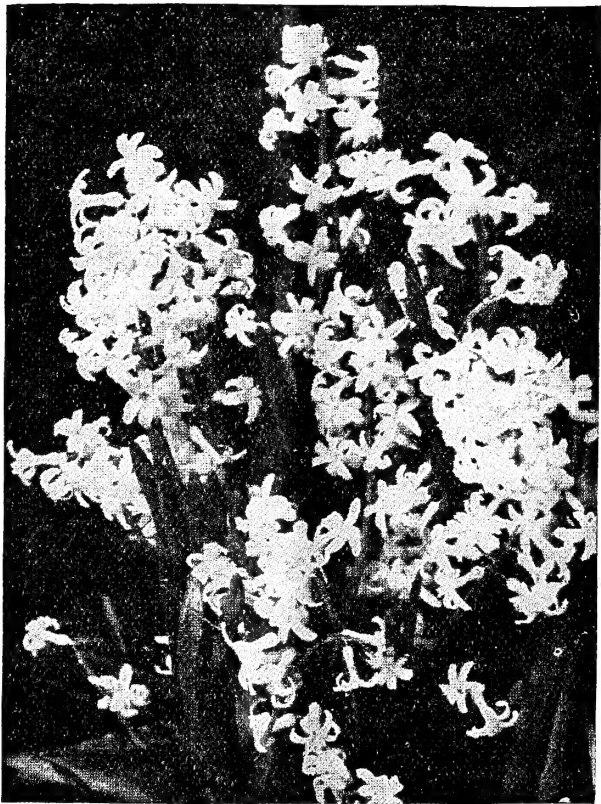
White Grape Hyacinths, Doz., 20c; 100 for \$1.25, postpaid.



Grape Hyacinths

French Roman Hyacinths

A charming class of hyacinths, extensively grown by florists for winter flowering. It is a distinct species. Each bulb gives three or four graceful flower spikes, and by successive plantings they can be had in flower from November to March. The flowers are more slender and somewhat smaller than the ordinary hyacinths but are considerably earlier. Very popular on account of their delightful fragrance, earliness and profusion of bloom. They are not hardy here in the North and should not be used for outdoor planting but are most valuable for house culture. For the amateur they are the most successful of all flowering bulbs, being the easiest to bring to bloom, they are also the earliest bulbous flower of the season. The colored Romans flower about two to three weeks later than the white. Our bulbs are of large size and will be sure to give the greatest satisfaction. In order to obtain a succession of bloom, Roman Hyacinths may be planted at intervals from September 1st to December 1st. The soil should be light and rich, (like most other bulbs they will also grow very nicely in moss fibre, see first inside cover page), and the bulbs set close together so that they touch each other. In ten weeks after potting the bulbs are generally well rooted and should then be brought into the light and heat and freely watered; they will be in bloom in about a week.



French Roman Hyacinths

Prices for Roman Hyacinths

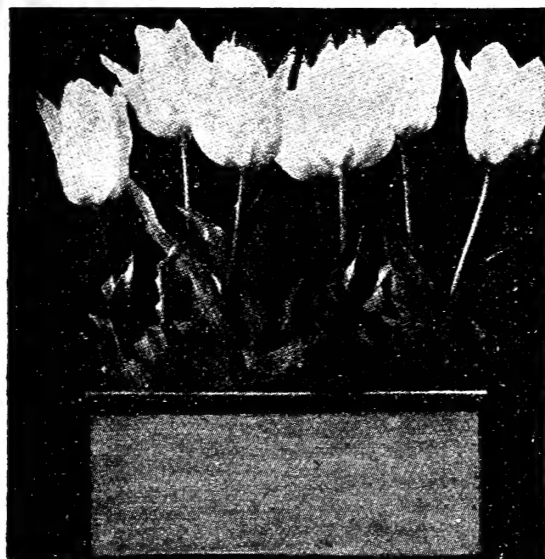
Early White (extra large, 13 to 15 cm.): Each 7c; Doz., 75c postpaid; 100 for \$4.25 by express.
Early Light Rose Romans: Each, 6c; Doz. 60c postpaid; 100 for \$3.50 by express.
Early Dark Rose Romans: Each, 6c; Doz. 60c postpaid; 100 for \$3.50 by express.
Early Blue Romans: Each, 6c; Doz., 60c, postpaid; 100 for \$3.50 by express.

Hyacinth Glasses



Hyacinths can be easily and successfully grown in water, giving good spikes. We offer the following two kinds of glasses to be used for this purpose. These glasses are sent by express only at purchaser's expense.

	Each	Doz.
Belgian Tall	15c	\$1.65
Tye Shape	25c	2.50



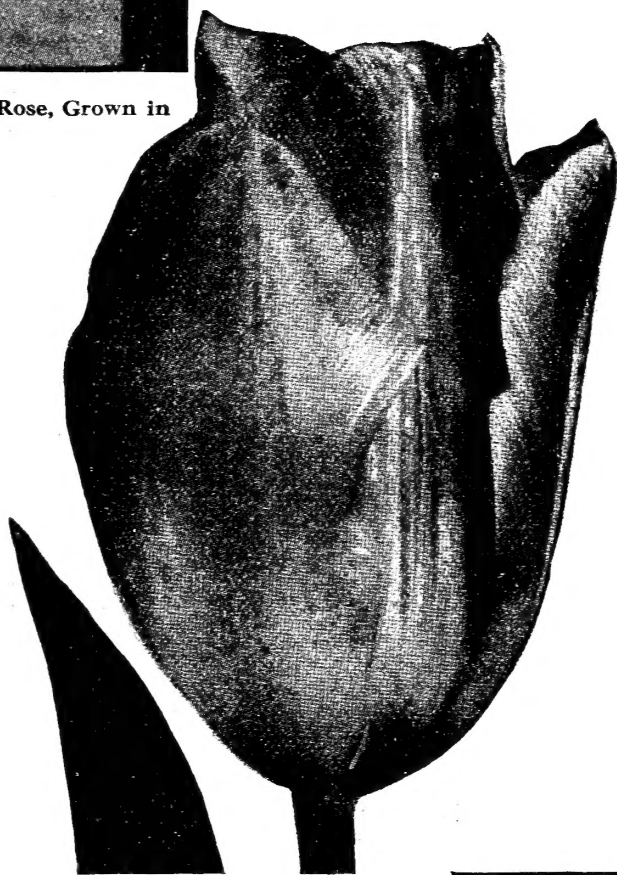
La Reine, Pure White Tinted Rose, Grown in Moss-Fibre.

Salzer's Superb Mixture of Single Early Tulips

The finest mixture in existence, made up by ourselves from first-size bulbs and containing a carefully balanced range of colors, all varieties are of the same height and will bloom at the same time. Doz. 35c, postpaid; 100 for \$1.75; 1000 for \$15.00 by express.

Extra Fine Mixed Single Early Tulips

A good mixture prepared for us by our Dutch grower, equally proportioned as to color and of the same period of blooming. Doz., 20c, postpaid; 100 for \$1.00; 1000 for \$8.00 by express.



Rose Luisante

Tulips Single, Early Flowering Varieties

Tulips should be planted in masses or small groups of a dozen or more to make a fine effect. We offer only such kinds as can be used with perfect success either indoors or in the garden.

The number preceding the name of the variety indicates the height in inches, while the letters, A, B, C, refer to the time of blooming. The A's are the earliest and flower together, the B's are later, etc.

WHITE

	1 Each	100 Doz.	By exp. 100
B 9 L'Immaculee, Pure white, large, very early flowers.	4c	30c	\$1.75
A 8 Pottebakker, White, early, fine form, large size, excellent forcer.	5c	50c	3.50
A 10 White Hawk, Pure white, large size, excellent form and quite fragrant. One of the finest whites for bedding and forcing.	5c	50c	3.50
B 8 White Swan, Pure white, medium size, petals distinctly pointed, strong stems good bedder (new)	4c	40c	2.00

WHITE AND ROSE or RED

B 9 Cottage Maid (La Precieuse), White bordered pink; the pink shading to carmine rose; a charming bedder.	4c	40c	2.00
B 8 Joost van Vondel, Deep cherry red, with white penciling, flowers of the largest size, one of the finest.	5c	50c	3.50
B 8 La Reine (Queen Victoria), White, faintly flushed with rose fine forcer and bedder.	4c	30c	1.75
C 8 Rosa Mundi Huikman, White feathered carmine rose; a very fine forcer and bedder.	4c	40c	2.00
C 6 Rose Gris de Lin, White and delicate rose, shading to carmine.	4c	30c	1.75
B 8 Rose Luisante, Beautiful white and rose, unsurpassed for forcing and bedding.	5c	50c	3.50
B 8 Standard Royal Silver, Red, striped and feathered with white.	5c	50c	3.50

ROSE, SCARLET or RED

C 7 Artus, Deep red, fine bold flowers, fine for forcing and bedding.	4c	30c	1.75
B 8 Belle Alliance (Waterloo), True, large, brilliant scarlet, fine forcer and bedder.	5c	50c	3.50
C 10 Cardinal's Hat, Deep red, fine bedder.	4c	35c	2.25
C 10 Couleuvre Cardinal, Brilliant crimson, strong upright stems, very fine for bedding and forcing.	5c	50c	3.50
A 8 Cramoisi Brilliant, Brilliant vermilion scarlet, large flowers.	5c	40c	2.50
B 9 Crimson King, Crimson-scarlet, large and showy.	4c	35c	2.25
B 7 Dusart, Bright scarlet, very large cup, desirable for bedding.	5c	50c	3.00
B 10 Pottebakker Scarlet, Bright scarlet, good forcer.	5c	50c	3.00

RED AND ORANGE or YELLOW

	Postpaid Each	Doz.	By exp. 100
B 10 Duchess de Parma, Orange red with yellow margin, very bright, large flower.	4c	40c	2.00
C 12 Keizerskroon, Extra large, deep red petals with broad, golden yellow border; effective bedder.	5c	50c	3.00
B 10 Prince of Austria, Orange-red, sweet scented, very large, fine forcer.	4c	45c	3.00
B 8 Rembrandt, Large, brilliant crimson, bordered with lighter shade.	5c	50c	3.50
B 6 Vermilion Brilliant, Dazzling scarlet, magnificent	6c	60c	4.50

ORANGE or YELLOW

B 9 Chrysolora, Large pure golden yellow, excellent for bedding; holds its color well.	4c	30c	1.75
A 10 Mon Tresor, Pure light yellow, one of the best early yellow tulips for forcing; extra fine large flower.	5c	50c	3.00
A 8 Pottebakker, Pure yellow; an old favorite.	4c	35c	2.50
C 10 Thomas Moore, Large finely formed, orange, sweet scented.	4c	40c	2.50
B 10 Yellow Prince, (Golden Prince) Bright yellow, sweet scented, large, and showy, fine for bedding.	4c	35c	2.25

VIOLET or MAUVE

B 8 President Lincoln (Queen of Violets), Clear Violet, large flower.	7c	75c	4.00
C 8 Van der Neer, Beautiful violet, extra large, fine dark color.	7c	75c	4.50
B 8 Lac van Rijn, Purplish violet flushed white.	5c	50c	2.50

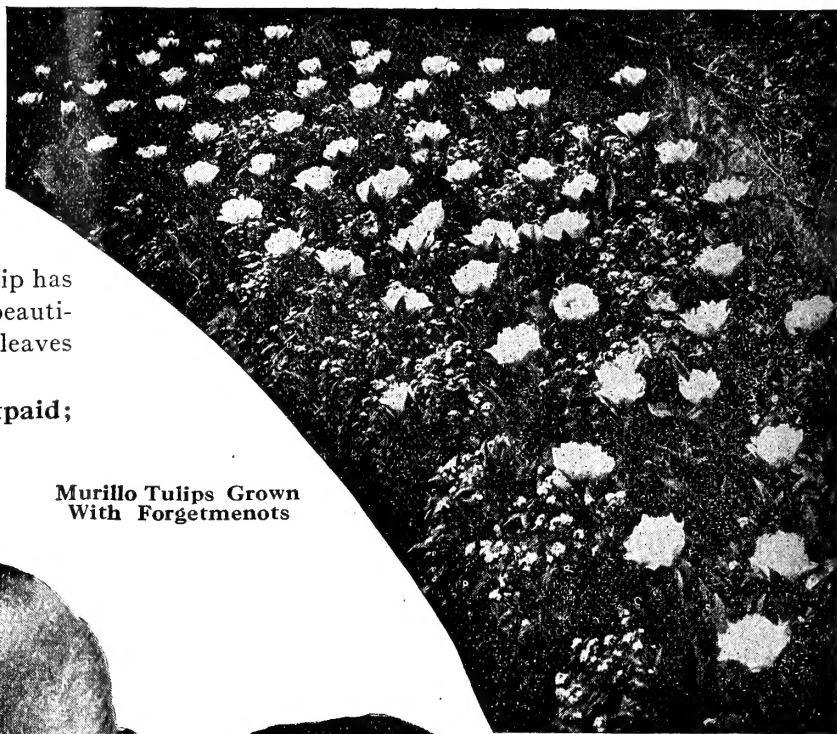


Kaiserkroon

Greigi, the Queen of Tulips

The finest species of all tulips is the Greigi; it is of a distinct, beautiful type. The flowers are of the largest size, often measuring 8 inches across, goblet shaped and of a clear, transparent orange-scarlet color like a sheet of wax. A shade of dazzling brilliancy and as effective as a torch in the night; no other tulip has this magnificent glowing color and none is so strikingly beautiful as the Greigi. It blooms in May. The large, green leaves are spotted with maroon.

Large bulbs, each 15c; 3 for 40c; 12 for \$1.50, postpaid; 100 for \$10.00, by express.



Murillo Tulips Grown With Forgetmenots

Salzer's Superb Mixture of Double Early Tulips

Made up from named sorts in the proper proportion of different shades and colors, all growing the same height and blooming together.

Dozen, 40c; postpaid; 100 for \$2; 1000 for \$17.50 by express.



Greigi, the Queen of Tulips

Extra Fine Mixed Double Early Tulips

Large Bulbs in many colors and shades.

Dozen, 20c, postpaid; 100 for \$1; 1000 for \$8, by express.

Double Early Tulips

Double Tulips while not equal in brilliancy to the single varieties produce massive flowers of beautiful and varied colors, shades and markings and last much longer in bloom. Most of them do splendidly when grown in pots and all are quite effective in beds and borders.

		Postpaid		By exp.
		Each	Doz.	
B 10	Couronne d'Or (Crown of Gold), Golden yellow; beautiful	5c	50c	\$3.00
B 9	Gloria Solis, Deep crimson, with gold margin.....	5c	50c	3.50
B 8	Imperator Rubrorum, Bright scarlet full double flowers	5c	50c	3.00
C 8	La Candeur, Pure white, large; a fine bedder.....	4c	40c	2.75
B 6	Murillo, Superb light pink.....	4c	40c	2.75
C 8	Rex Rubrorum, Bright scarlet; a good bedder. A fine companion to the white La Candeur, being of the same height and flowering at the same time. Not used for forcing.....	4c	40c	3.00
B 7	Salvator Rosa, Deep rosy pink; for bedding and forcing....	5c	50c	3.00
B 8	Tournesol, Scarlet, broadly edged yellow; fine forcer.....	5c	50c	3.50
C 10	Yellow Rose, Golden yellow; late flowering; fragrant. For bedding only.....	4c	40c	2.75

Parrot or Dragon Tulips

Flowers of immense size with marvelous shades and markings and curiously fringed and cut petals. Their showy flowers are especially fine in borders and also very desirable for cut flowers.

Parrot Tulips belong to the late or May flowering varieties and bloom just after the double tulips.

Splendid Mixture of all colors: Each, 3c; doz., 25c, postpaid; 100 for \$1.25, by express.



Parrot or Dragon Tulips



Isabella or Blushing Bride

This mixture is made up of over 50 of the finest varieties of brilliant colors and elegant forms and includes also many sweet-scented sorts. Dozen 25c postpaid; 100 for \$1.50 by express.

Late Flowering Cottage Tulips

These late tulips are but very little known in this country but they deserve to be planted freely everywhere, even if they are grown for house decoration only, as they are exquisite in form and brilliant in color, have the advantage of long stems and are of especial value at the time when spring flowers are gone and summer plants have scarcely begun to make a display. They are also especially recommended for planting in the permanent hardy flower border between shrubbery, etc., as they are quite hardy and will not only remain there but steadily increase. They often grow two and three feet high and when in bloom present a gorgeous appearance lasting fully two weeks. The flowers are of great substance and stand cut in a perfect condition for a long time.

The following collection contains the best of their kind and we offer these varieties with every confidence that they will give complete satisfaction.

Bizarres (24 inches). An odd and pretty class. The ground color of the flowers is some shade of yellow quaintly marked, in a greater or lesser degree, with brown, violet or crimson. Mixed colors. Each 4c; doz. 30, postpaid; 100 for \$1.75 by express.

Bybloemen (24 inches). Mostly white ground, flaked with rose, scarlet or crimson, blue, lilac and violet but also self or solid colored sorts in various shades of rose, and violet. Mixed colors. Each 4c; doz. 30c, postpaid; 100 for \$1.75 by express.

Bouton d'Or (Golden Beauty) (20 inches). Rich, deep orange-yellow cup-shaped flowers. The anthers are black and make a striking contrast with the yellow when the flowers are expanded. Each 5c; doz. 35c, postpaid; 100 for \$1.75 by express.

Fulgens (30 inches). Velvety vermilion red, with creamy-white center, long reflexed petals. Very showy. Each 5c; 40c doz.; 100 for \$2.50 by express.

Gesneriana Spathulata (24 inches). One of the most showy Tulips of strong yet graceful growth, and bearing very large flowers of an intense brilliant crimson-scarlet with glittering blue-black centre. No words or picture can begin to do this Tulip justice. It should be planted in generous quantity. There are a number of inferior types of this Tulip. The variety spathulata is the finest of all. Each 4c; doz. 35c, postpaid; 100 for \$2.00 by express.

Gesneriana Lutea (20 inches). This fine golden-yellow variety has all the merits of the scarlet sort and is considered one of the best late Tulips. Each 5c; doz. 40c, postpaid; 100 for \$2.50 by express.

Gesneriana Macrospila (18 inches). Very similar in size and shape to spathulata but of bright rose-crimson color with a black and white center. Very sweet-scented. One of the finest. Each 4c; doz. 30c, postpaid; 100 for \$1.75 by exp.

Golden Crown (22 inches). Large flowers with pointed petals, color rich yellow, petals faintly edged with red; a good bedder. Each 4c; doz. 30c, postpaid; 100 for \$1.75 by express.

Isabella or Blushing Bride (18 inches). A pretty variety, opening a creamy-yellow tinted with blush, turning, as the flower ages, to a carmine-pink; a charming transformation. Each 4c; doz. 35c, postpaid; 100 for \$2.00 by express.

La Merveille (18 inches). A magnificent variety with very large, artistic, sweet-scented blossoms and of a striking color, being salmon-rose overlaid with orange-red, very effective in beds or borders. Each 4c; doz. 35c, postpaid; 100 for \$2.00 by express.

Picotée (Maiden's Blush) (24 inches). Pure white, daintily edged with pink which suffuses the entire flower as it ages; a beautiful cut flower. Each 4c; doz. 35c, postpaid; 100 for \$2.00 by express.

Snowdon (20 inches). Beautiful goblet-shaped flowers of snow white, suffused on the margin with delicate rosy-lavender; a rare color combination and much admired as a cut flower. Each 5c; doz. 40c, postpaid; 100 for \$3.00 by express.

Cottage Tulips Collections

One each of the above 12 sorts (12 bulbs) for \$0.45 postpaid.

Six each of the above 12 sorts (72 bulbs) for \$2.00 postpaid.

Twelve each of the above 12 sorts (144 bulbs) for \$3.75 postpaid.

SALZER'S SHOW MIXTURE OF COTTAGE TULIPS

New Giant Darwin Tulips

(The Finest Class of Late Flowering Tulips)

Darwin Tulips are more largely grown every year and considering the splendid form and exquisite coloring, the immense size of the numerous varieties now available, it is not surprising that these flowers have obtained great popularity.

Darwin Tulips are late May-flowering tulips but are quite distinct in style of growth from others of this class; they are very stately in appearance, attain a height of 2 to 3 feet and bear on long stem beautiful, globular flowers of lasting wax like substance in a great variety of brilliant colors.

They are exceedingly effective when grown in groups of a dozen or more of one variety in the garden; as cut flowers they are unsurpassed and in pots these tulips are also lovely and can be successfully flowered in the house if grown in a cool room and not forced into bloom before March.

The 12 sorts we are offering are the cream of the new varieties and will surprise every lover of tulips.

Baronne de la Tonnaye. A long and beautiful flower; clear carmine rose at the mid-rib, toning off to a soft pink at the edges; base white tinged blue. Each 5c; doz. 50c, postpaid; 100 for \$3.00 by express.

Clara Butt. A large flower of remarkable beauty; coloring an exquisite shade of soft salmon pink shaded rose, the finest pink Darwin. Each 7c; doz. 75c, postpaid; 100 by express for \$6.00.

Gretchen (Margaret). A lovely large flower of globular form; outside soft blush; inside blush rose. Each 5c; doz. 50c, postpaid; 100 for \$3.00 by express.

Harry Veitch. Splendid enormous flowers of crimson scarlet color with large violet and white center. Each 5c; doz. 50c, postpaid; 100 for \$3.00 by express.

Loveliness. A finely formed flower of an exquisite shade of satiny rose-pink, dwarf but of sturdy habit. Each 6c; doz. 60c, postpaid; 100 for \$5.00 by express.

Mr. Farncomb Sanders. One of the best Darwins; immense flowers of the most brilliant rose scarlet with white center. Each 10c; doz. \$1.00, postpaid; 100 for \$7.00 by express.

Mrs. Potter Palmer. Rich glowing deep purple. Each 5c; doz. 50c, postpaid; 100 for \$3.00 by express.

Nauticas. A grand flower, rich rosy cerise, showing bronze inside, blue center. A very fine strong growing variety. Each 6c; doz. 60c, postpaid; 100 for \$3.75 by express.

Pride of Harlem. Magnificently formed flower of immense size; coloring brilliant deep salmon-rose shaded with scarlet; glittering blue base. Each 7c; doz. 75c, postpaid; 100 for \$6.00 by express.

Rev. H. Ewbank. A large broad flower of silvery lavender. Shading towards the center into bluish heliotrope. Each 10c; doz. \$1.00, postpaid; 100 for \$8.00 by express.

The Sultan. Rich glossy black maroon; may be called the Black Tulip. Each 5c; doz. 50c, postpaid; 100 for \$3.00 by express.

White Queen. A very large globular flower of pure white. Faintly flushed with blush in places. The best white Darwin. Each 7c; doz. 75c, postpaid; 100 for \$6.00 by express.

Darwin Tulips Collections

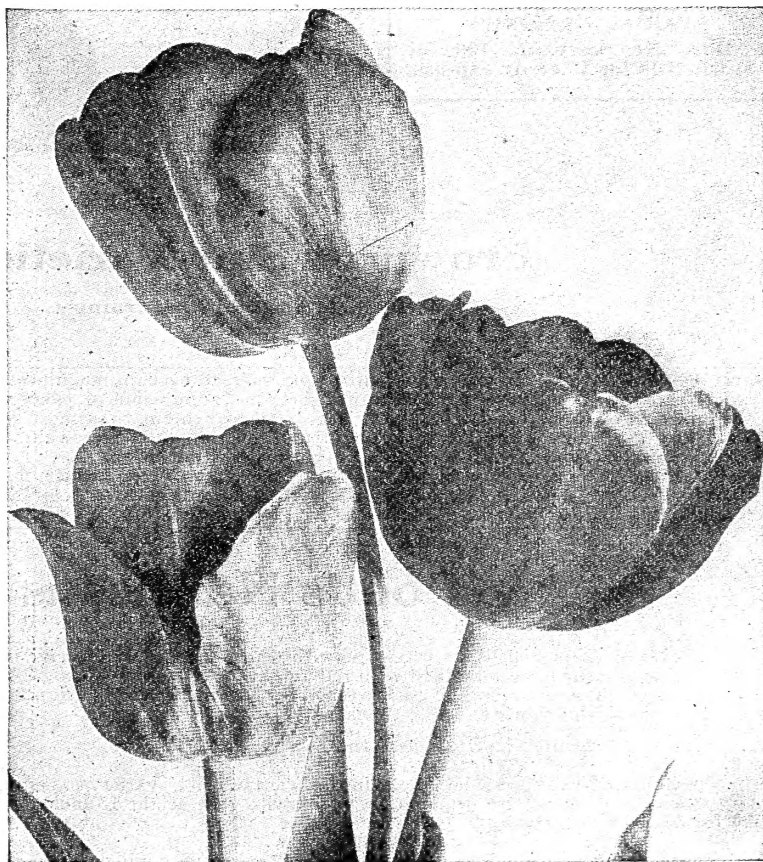
1 each of the above 12 sorts (12 bulbs) for \$0.65 postpaid.

6 each of the above 12 sorts (72 bulbs) for \$3.50 postpaid.

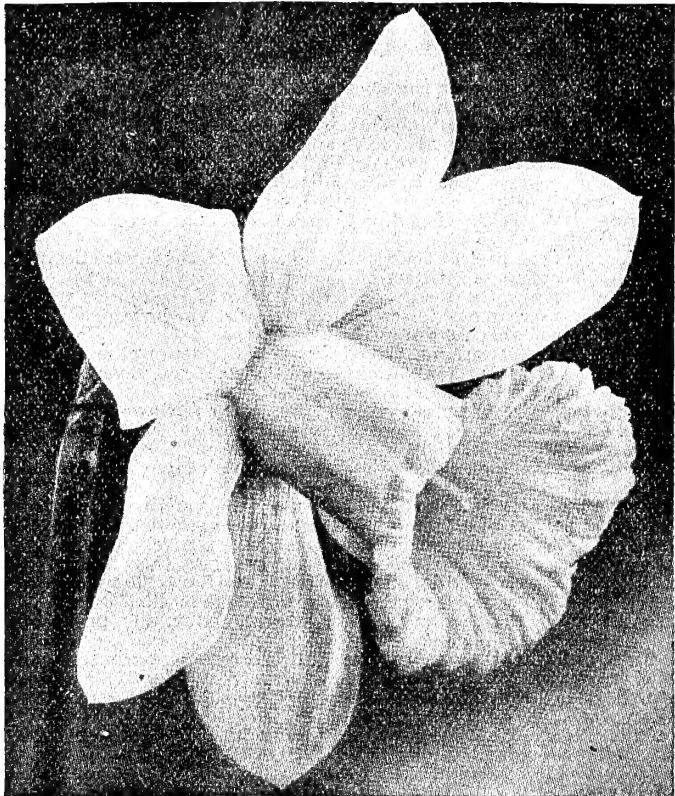
12 each of the above 12 sorts (144 bulbs) for \$6.75 postpaid.

SALZER'S GRAND MIXTURE OF DARWIN TULIPS

Dozen 25c, postpaid; 100 for \$1.50 by express.



Darwin Tulips—Clara Butt, Mr. F. Sanders, The Sultan



Emperor

Narcissus or Daffodil

The Narcissus with the exception of the Polyanthus variety are hardy as rocks and succeed splendidly in any good soil; they are especially adapted for naturalizing, that is, grown as if wild in the grass, under the trees, etc. They soon establish themselves and increase and flower year after year. Narcissus are equally valuable for winter flowering in the house, thriving well in pots or pans with earth and also in bowls with moss and water. They do not look well as single specimens in a pot, but are very desirable if several are planted together.

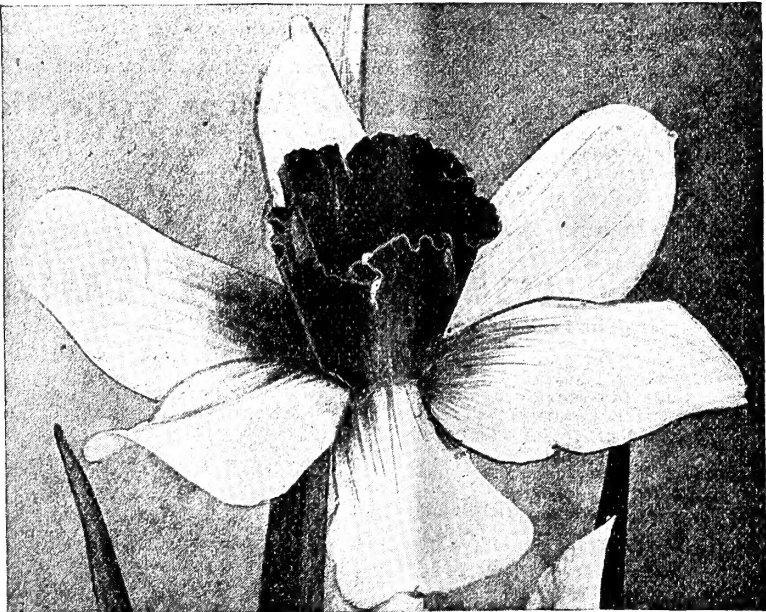
Single Large Trumpet Varieties

	Pstpd. E. Dz.	Exp. 100
Emperor. One of the grandest, single Daffodils in cultivation, entire flower of the richest yellow, trumpet of immense size and the petals of the perianth are so broad they overlap and measure 3½ inches across	4c 50c	\$2.50
Empress. A magnificent large variety, bold and erect. A rare beauty. Some give this the palm of being the best of the two-colored trumpets	4c 50c	2.50
Giant Princes. Very early. This is one of the most popular winter-flowering and forcing varieties grown. Flowers large, perianth sulphury; trumpet rich yellow	4c 50c	2.50
Golden Spur. Extra large, bold, rich yellow flowers, foliage very broad and striking. It is of unusually robust habit, and unsurpassed for gardens, pots or forcing. Early and extremely free flowering	4c 50c	2.50
Bicolor Horsfieldi. Pure white perianth with large, rich yellow trumpet. This variety comes into bloom early, is very stately and beautiful and one of the finest for cutting	4c 50c	2.50
Single Van Sion or Trumpet Major. Flower large and of a uniform deep golden color. Highly prized as an early forcing sort and largely planted for outside bedding	4c 50c	2.50
Victoria. A new variety, already famous for its large and durable flowers, which stand boldly erect; broad perianth of creamy white; large, broad, fluted trumpet of rich yellow; a strong grower with massive flowers	4c 50c	2.50

Narcissi for the Wild Garden

The varieties contained in this mixture are all admirably adapted for producing a splendid display in the open ground, by the banks of streams and ponds, under trees in orchards, shrubberies and among the grass. All are showy varieties which flowering at different times will produce masses of bloom for many weeks; they are also perfectly hardy and when once planted and left undisturbed, will take care of themselves increasing in size and beauty year after year.

SINGLE AND DOUBLE VARIETIES MIXED
Doz. 25c postpaid. 100 for \$1.00; 1000 for \$8.00 by express.



Sir Watkins

Narcissi Collection

For Pot Culture

Narcissi are very charming subjects for indoor decoration; they can be flowered in the dullest day of winter, and our collections contain the most suitable and finest varieties for forcing. Named Single and Double varieties.

12 bulbs in 4 splendid named varieties, our selection, for \$0.40 postpaid.

25 bulbs in 5 splendid named varieties, our selection, for \$0.80 postpaid.

50 bulbs in 10 splendid named varieties, our selection, for \$1.50 postpaid.

Crown or Star Varieties

With single medium sized trumpet.

	Pstpd. E. Dz.	Exp. 100
Barri Conspicuous. Soft yellow perianth; broad-spreading cup, magnificently illuminated with scarlet; a most distinct and beautiful sort; the admiration of everyone, and should be grown in quantity for cutting, as it lasts longer when cut than most sorts	3c 35c	1.25
Mrs. Langtry. Pure white perianth, broad and overlapping, large white cup, edged with bright canary-yellow; free bloomer and exquisite as a cut flower	3c 35c	1.50
Sir Watkin. "Giant Chalice Flower," or "Big Welshman." A gigantic flower, the largest in this section; perianth sulphur-yellow; cup slightly deeper in color and tinged with orange; fine for pot culture; in fact, does well everywhere	4c 40c	2.50

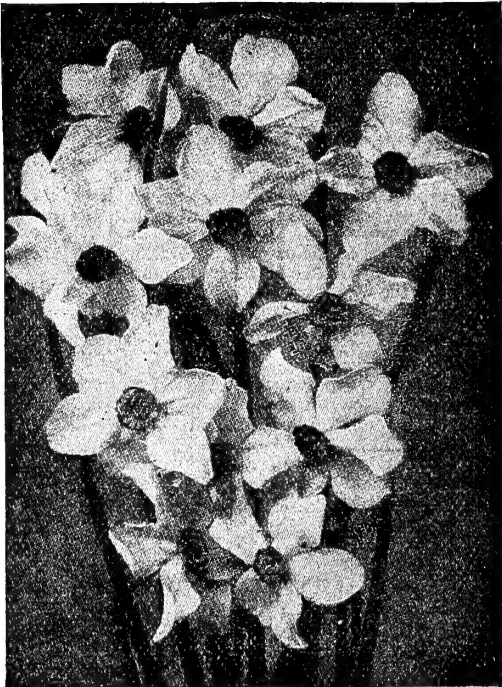
Poet's Narcissus

This is the old-fashioned favorite type with white flowers, which have instead of a trumpet or crown a small wide mouthed cup margined with red and all have a spicy odor. This class is noted for its hardiness and freedom of bloom and is used extensively for wild gardening or naturalizing; being very inexpensive, they should be planted by the thousand.

For indoor culture the Ornatus is the best.

Poeticus. The original late flowering "Pheasant's Eye" variety so popular for gardens and naturalizing; pure white flowers with orange cup, edged with red; height 15 inch. Each 3c; doz. 30c postpaid; 100 for \$1.25 by express.

Poeticus Ornatus. The early flowering Poeticus so popular for winter forcing as well as for gardens and naturalizing; splendid large white flowers with saffron cup margined scarlet; height 13 inches. Each 3c; doz. 30c postpaid; 100 for \$1.25 by express.



Poeticus Ornatus



Double Van Sion

Polyanthus Narcissus

Fragrant Bunch-flowered Narcissus

The Polyanthus Class is not quite as hardy as the other types and here in the north they can be used for house culture only. Their easy culture, however, should endear them to every flower lover. They are well suited for growing in pots in earth or in moss and in 8 weeks after planting will produce flowers. But we especially recommend to grow these bulbs in pebbles and water after the fashion of growing the Chinese Sacred Lily. It is advisable to start the bulbs in a dark, cool place giving plenty of water and as soon as they have grown some roots bring them to the light; grown in this way, it generally does not take more than 3 to 4 weeks to bring the plants into bloom.

These varieties are all very free flowering, producing a number of tall spikes with from 6 to 20 flowers on each and continue in bloom for a long time. The flowers are very beautiful and deliciously sweet scented.

Paper White Grandiflora

A Variety Which Everybody Should Plant

This beautiful, graceful Narcissus is the best variety to grow in water; it will flower very early; its flowers are larger than those of the Chinese Lily and are produced more freely. The large flowering type which we sell is an improvement over the ordinary Paper White; it is of more vigorous growth and earlier. The flowers are pure white of large size and are produced in big trusses. Paper White Grandiflora is the most largely used of all bulbs for early cut flowers, being brought into flower without difficulty by Christmas and even much earlier if required. **Largest bulbs, each 4c; 12 for 40c postpaid; 100 for \$2.00; 1000 for \$16.00 by express.**

Double Roman or Constantinople. An early free flowering variety with white perianth and double orange-yellow cups; largely forced for winter cut flowers.... **4c 40c \$2.50**

Staten General. Immense clusters of large white flowers with orange cup; very early.... **5c 50c 3.00**

Grand Soleil d'Or. A splendid variety. Large flowers, a rich yellow color and with deep reddish cup.... **5c 50c 2.50**

Grand Monarque. One of the finest of all Polyantha Narcissi. Enormous heads with pure white flowers of the largest size crowned with canary yellow cups.... **5c 50c 2.50**

Chinese Sacred Lily

Although the flower is popularly called a Lily it is a Narcissus of the Polyanthus type. It is grown by the Chinese from time immemorial to decorate their temples or Joss houses on their New Year's day which occurs in February. Whether planted in soil or grown in water, the growth is exceedingly rapid, and a single bulb will produce several heads of these chaste, silvery-white blossoms with golden-yellow cups, which are of exquisite beauty and entrancing perfume.

They succeed everywhere and with everybody. The bulbs are of largest size, of great vitality and luxuriant growth and the incredible short time in which the bulbs can be brought into bloom, usually not more than 4 to 6 weeks after planting, is one of the wonders of nature.

The Chinese Lilies are usually grown in bowls or dishes of water. Put an inch or two of sand and gravel in the dish in which they are to be grown, set the bulbs on this and put enough pebbles around them to keep them from falling over; then fill the dish with water and set in a dark place for a few days, bring them to the light when the roots have started freely.

Each 12c; doz. \$1.25 postpaid.

Double Narcissus

(DAFFODILS)

	Postpaid Each	Doz.	Exp. 100
Alba Plena Odorata. "The double White Poet's Narcissus." Double snow-white Gardenia-like flowers, exquisitely scented; late flowering. Very hardy; not suited for forcing.....	3c	30c	\$1.25
Incomparable fl. pl. "Butter and Eggs." Full double flowers of rich yellow with orange center. Splendid variety for either forcing for winter cut flowers or for open ground planting.....	3c	40c	1.75
Orange Phoenix. "Eggs and Bacon." Beautiful double white flowers with orange center. Splendid for pot culture or garden decoration and cutting...	3c	35c	1.75
Sulphur (or Silver) Phoenix. "Codlins and Cream." Large, creamy-white flowers with sulphur center...	5c	55c	3.00
Double Van Sion. The true "Double Yellow Daffodil." Rich golden-yellow perianth and trumpet. This is the old favorite so highly prized in old-fashioned gardens. It is as handsome as ever, and deserves to be planted in quantity where it can remain undisturbed for several years; it will then thrive and bloom in increasing profusion every spring. It is also one of the best winter-flowering and forcing sorts	5c	55c	3.00

Paper White
Grandiflora
Grown in Peb-
bles & Water

Jonquils

Delicate, graceful white flowers, which shine in the richest yellow shades and are justly prized for their exceeding beauty and delicious fragrance. Two to four flowers are borne on long, slender stems. The bulbs are easily grown in earth or moss for winter flowering and a long succession should be secured.

	Postpd. ea. Dz.	Exp. 100
Single Jonquil. Well known favorite, rich yellow, very fragrant flowers.....	2c 15c	\$.85
Giant Jonquil Rugulosus. The largest and finest of all Jonquils; pure yellow, very lasting and very sweet scented.....	2c 20c	1.25



Chinese Narcissus



The True Bermuda Easter Lily

Lilies

Harisii and Candidum are ready in August, the other lilies are later and cannot be sent before October and November.

THE TRUE BERMUDA EASTER LILY (Lilium Harisii)

The Finest and Easiest Grown Lily for Winter Flowering. This magnificent lily is undoubtedly the best for winter forcing as it requires but a short time to bring it into bloom and can be made to flower at any desired period, it is also of the easiest culture and always sure to produce an abundance of bloom.

The flowers are large, trumpet shaped, of great substance, pure white and delicately perfumed, if cut when partially open, they can be kept for two weeks.

Not hardy in the Northwest and recommended for out door planting there.

PRICES

Fine Bulbs, (5 to 7 inches) producing 4 to 6 flowers, each, 10c; doz., \$1.00 postpaid. 100 for \$5.50 by express.

Large Bulbs, (7 to 9 inches) producing 8 to 12 flowers, each 20c; doz., \$2.00 postpaid. 100 for \$12.50 by express.

AURATUM. (The gold banded lily of Japan.) One of the finest and most popular of the hardy garden lilies. The flowers are pure white, thickly studded with crimson spots, while through the center of each petal runs a clear golden band. Fully expanded, the flowers measure nearly a foot across, are produced abundantly from June to October and possess a most delicious fragrance. 3 to 5 feet high.

PRICES OF AURATUM LILIES

First size bulbs, 8-9 inches, 15c each, \$1.50 per doz., postpaid. \$8.00 per 100 by express.

Extra size bulbs, 9-11 inches, 20c each; \$2.25 per doz., postpaid. \$15.00 per 100 by express.

CANDIDUM (Annunciation or Madonna Lily.) This is one of the most popular of garden lilies. The flowers are pure snow-white and very fragrant, borne on long stems. To succeed with it, it should be planted early in the autumn, so that it can make some growth before frost. When grown in masses or rows these lilies are very effective, they thrive best when left undisturbed for years. Give the bulbs a light dusting with powdered sulphur, and do not cover with more than two inches of soil. Height, 3 to 4 feet. Blooms in June.

Extra large Bulbs, each 15c; doz., \$1.50 postpaid. \$9.00 per 100 by express.

CANADENSE. This beautiful native Canadian Lily with nodding, bell shaped flowers of bright yellow marked with copious spots of red; blooms in June and July. 2 to 3 feet high. Each 10c; doz., \$1.00 postpaid. 100 for \$7.00; by express.



LILIAM CANDIDUM

ELEGANS MIXED. Grand, large, tulip-shaped blossoms in the richest hues of yellow and red. The flowers are erect and are borne in large clusters. This class includes some of the most beautiful lilies. Very early. All colors mixed. 1-2 feet high. Blooms in July.

Each, 10c; doz., \$1.00, postpaid; 100 for \$6.00 by express.

Henryi. A new, rare and very beautiful Lily, from China. It is very hardy, a strong, healthy grower, and without doubt one of the best lilies for garden culture and most effective for massing. The flower stalks, 3 to 5 feet high, carry 5 to 8 large flowers each, the color, a rich apricot yellow, lightly spotted with brown. The shape and size of the flowers and the habit of growth has suggested the name "Yellow Speciosum," which class it resembles. Each 40c; doz. \$4.00 postpaid.

SPECIOSUM ALBUM. Flowers of great substance and very fragrant, pure white with greenish band through the center of each petal. Blooms in August and September.

Large bulbs (8 to 9 inches) each 20c; doz., \$2.00 postpaid; 100 for \$12.00 by express.

SPECIOSUM RUBRUM. White, shaded and spotted with rose and red. One of the most showy of lilies; of medium height. Will grow in any good garden soil, blooms in August and September.

8-9 inch bulbs, 15c each. \$1.50 doz. postpaid. 100 for \$9.00 by express.

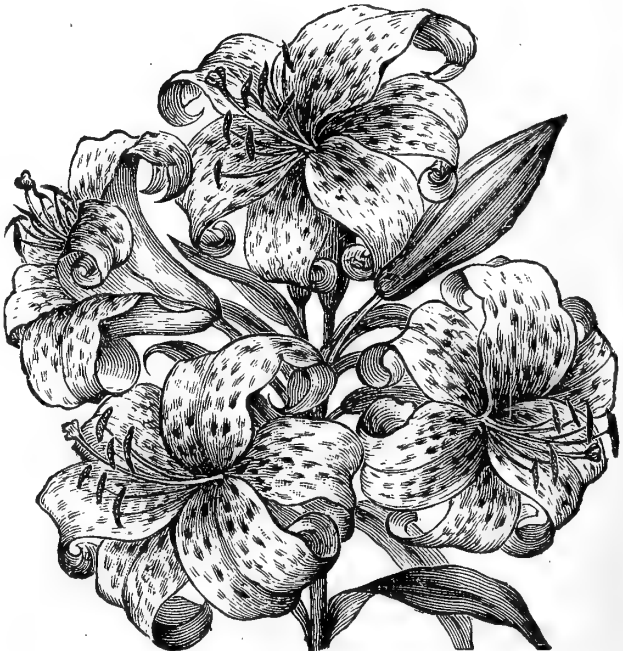
SUPERBUM (Turk's Cap Lily).—One of our native species. When established in good, rich soil, it will produce upwards of 50 beautiful, orange-red, spotted flowers in a pyramidal cluster. 3 to 5 feet high. Blooms in July. Each 10c; doz. \$1.00 postpaid.

TENUIFOLIUM. A miniature Lily having slender stems. 18 inches high, bearing 12 to 20 fiery-scarlet flowers. A gem for cutting, and easily grown in pots or in a warm, dry border; early. 15c each; doz. \$1.25 postpaid.

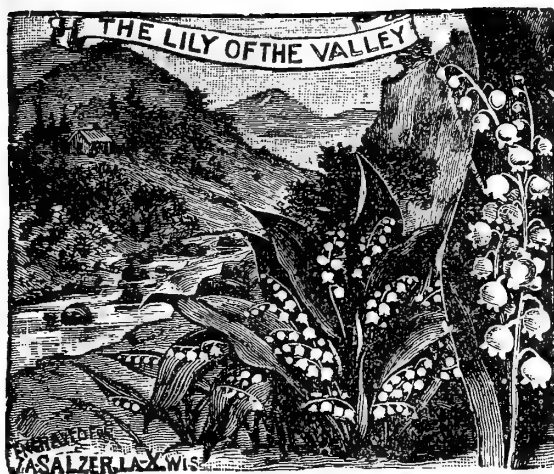
TIGRINUM SPLENDENS (Improved Tiger Lily). The grandest of the Tigers; black polished stem, sometimes 6 feet high. Very large pyramids of flowers, orange-red, spotted with black. 3 to 5 feet. Blooms in August. Each 10c; 3 for 25c; doz. 75c postpaid; 100 for \$4.00 by express.

TIGRINUM FLORA PLENA (Double Tiger Lily). This is a plant of stately habit, growing 4 to 6 feet high, bearing an immense number of double, bright orange-red, flowers spotted with black. Blooms in August. Each 10c; 3 for 25c; doz. 75c postpaid; 100 for \$4.00 by express.

UMBELLATUM. One of the very best classes of the hardy garden lilies; strong, sturdy habit, growing from 2 to 3 feet high, having clusters of large showy flowers held upright at the summit. They are of easy culture, thriving under ordinary garden conditions flowering in June and July. The colors range through all shades of red from rose to blackish-crimson, yellow, buff, apricot, orange, etc., many being spotted. Mixed colors. 15c each; \$1.50 doz. postpaid.



Lilium Auratum



Lily of the Valley

The Lily of the Valley is one of the loveliest spring-flowering plants; the neat, pure white bell-shaped flowers are universally admired. They are most charming when grown in large patches in shaded localities, are perfectly hardy and increase rapidly. They are also forced in immense quantities and are well adapted for flowering in pots in winter.

LARGE FLOWERING GERMAN PIPS. For pot culture and forcing these pips can not be excelled. Doz. 35c; bundle of 25 for 60c postpaid. 100 for \$2.00; 1000 for \$17.50 by express.

SALZER'S GIANT LILY OF THE VALLEY CLUMPS. For outdoor planting we recommend the use of clumps. Salzer's Giants is the largest flowering variety produced; the spikes are immense and the bells twice the size of any other sort. Each 50c postpaid; doz. \$2.50; 100 for \$17.50 by express.

Anomatheca Cruenta

Ready in November

This charming little bulb is a first-rate plant for the house. It is quite small, rarely growing more than six inches high, producing flower spikes of six or seven cherry-red blossoms, with a darker eye, set at right angles to the stem, Freesia fashion. They bloom in June as a rule, but may be had earlier or later. 3 for 5c; doz. for 15c postpaid.

Allium Neapolitanum

An excellent variety for winter flowering; extensively forced by florists for cut flowers. Its flower stems are 20 inches high, supporting a large cluster of delicate white starry flowers; sure to bloom splendidly. 2 for 5c; doz. 15c, 100 for \$1.00 postpaid.

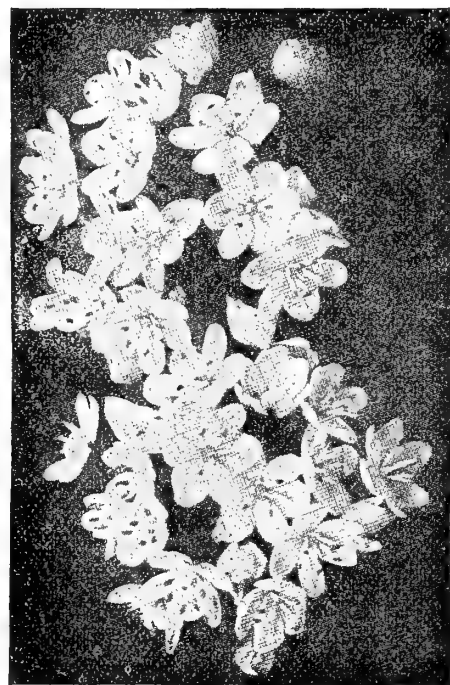


Amaryllis

AMARYLLIS JOHNSONI—Noblest of all lily bulbs bearing with great freedom glorious scarlet blossoms, the admiration of all who see same. It is a bulb for house use, fully equal to the free blooming Calla Lily. Each 35c; 3 for 90c postpaid. Monster bulbs, 60c each; 3 for \$1.50.

AMARYLLIS FORMOSSISSIMA, Fire Lily—Magnificent flowers of brilliant, deep velvety crimson color. Can be grown in water like Hyacinths. If the bulbs are kept dry during winter they can be planted in the garden in spring and will flower during summer. Each 15c; 2 for 25c postpaid.

AMARYLLIS BELLADONNA MAJOR, (Belladonna Lily). Autumn blooming variety of extreme beauty and fragrance; the spikes grow from 2 to 3 feet high, each carrying from 6 to 12 beautiful flowers, "Sweet as lilies," of silvery-white, flushed and tipped with rose. Each 15c; 2 for 25c postpaid.



Allium Neapolitanum

Anemone (Wind Flower)

One of the most beautiful and showy flowers, exceedingly brilliant in color. Plant in October or November, four or five inches apart and cover one inch deep in a moist, rich, well drained soil, and then if well protected by leaves or litter, very beautiful flowers may be expected. Make the soil rich and water frequently in the spring.

If the weather is hot when anemones are in bloom, shade in day time and cover the ground with mulching to prevent the soil from becoming dry.

The bulbs may be kept till spring, when, if planted early, they will do well.

For forcing indoors, put three or four roots in porous, rich soil in a five-inch pot. Keep the pots in a cool situation until the roots are well started, when they may be removed to the place where they are desired to bloom.

Double Poppy-flowered. The flowers are very double, and surrounded with large guard petals. Gorgeous colors, two or three colors usually being blended in the flowers of each variety. Mixed colors. 2 for 5c; doz. 25c postpaid. 100 for \$1.50 by express.

Single Poppy-flowered. Large beautiful saucer-shaped. Poppy-like blossoms, flowering continuously throughout spring and early summer. Mixed colors. 2 for 5c; doz. 20c postpaid. 100 for \$1.25 by express.

FULGENS. The Anemone Fulgens is one of the most attractive and desirable flowers for winter forcing or early spring blooming. Its dazzling vermilion flowers are very pretty, and are borne in profusion. The cut flowers are invaluable, lasting a long time in water. 3 for 10c; 12 for 35c postpaid. 100 for \$2.50 by express.

ST. BRIGID. A celebrated Irish strain of semi-double flowering Poppy Anemones, in a multitude of charming colors, ranging from pure white to deepest maroon, including all intermediate shades, such as rose, red, pink, blue, etc., etc. They require the same treatment as the Poppy Anemones given at the head of this page. Mixed colors. 3 for 10c; 12 for 35c postpaid. 100 for \$2.50 by express.

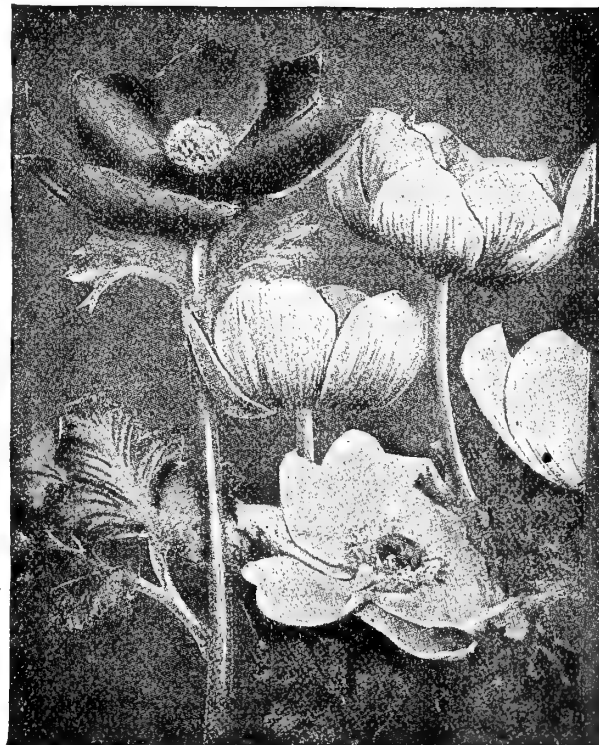


Bleeding Heart

Bleeding Heart

Ready in November

One of the most ornamental of hardy spring-flowering plants, with elegant green foliage and long drooping racemes of heart-shaped pink and white flowers. This is deemed one of the finest of all hardy garden plants. If potted in November, left outside till it has formed new roots and then brought into a gentle heat, it may be had in flower in the house in February and March. Each 20c; 2 for 30c; doz. \$1.50 postpaid.



Anemone

Calla

SALZER'S EVER BLOOMING CALLA—With a little care this grand Calla blooms continuously, producing flowers as large as those of the common variety and three times as many. The plants are dwarf, compact, about 18 inches and have dark green leaves. **Plants, each, 25c; doz. \$2.50 postpaid.**

COMMON ETHIOPIAN CALLA. This old favorite White Calla is of the easiest culture and in winter one of our best window plants. They should be kept dormant from middle of June to the last of August and then repotted in good rich soil. **Plants, each, 15c; large 25c; very large 50c postpaid.**

LITTLE GEM DWARF. A splendid little house plant about 12 inches high, blooms abundantly. The flowers are only half the size of the ordinary kind and are fine for bouquets. **Plants, each 25c.**

PINK CALLA. Something new. Grand blossoms, beautiful pink, very rare. **Price, each 30c.**

GOLDEN YELLOW (Elliottiana). The finest of all Callas; large flowers of a rich, lustrous golden yellow of velvety texture. The foliage is dark green with creamy white spots. **Plants, each 35c; 3 for \$1.00.**

BLACK CALLA. The immense popularity of this is attested by the fact that one year we sold over 6,000 plants. Flowers immense; often 15 in. long and of a velvety purplish black. Always rare. **Each 25c.**



Everblooming Calla

Chionodoxa Luciliae

(GLORY OF THE SNOW)

One of the most beautiful of our spring-flowering bulbs, coming into flower soon after the snow is gone. Grows well in any good garden soil and being perfectly hardy, when once planted requires no further care. Looks best when planted in clumps of 25 or more bulbs. It is also admirably adapted for pot culture for winter blooming in the house.

The flowers are of a brilliant sky-blue color, with a large white center and 10 to 15 of them are borne on one flower spike. Most bulbs will produce several spikes.

Selected Bulbs, doz. 20c; 100 for \$1.25 postpaid.



Crocus

Giant Persian Cyclamen

These are among our most beautiful and interesting winter and spring-flowering bulbs for the window and greenhouse. Not only are the flowers of striking beauty but the foliage is also highly ornamental, consequently they are very decorative even when not in bloom. There are no plants better adapted for pot culture, and few that produce such a profusion of bloom. The flowers of our giant strain are of extraordinary size and of great substance.

We offer the following separate colors: Pure White, Crimson, Dark Rose, White with Carmine Eye.

Small Plants, each 25c; 3 for 70c postpaid.

Larger Plants, each 50c; 3 for \$1.35 postpaid.

Eranthis Hyemalis

WINTER ACONITE

A valuable plant on account of its early blooming and one of the few that will thrive under trees, in a shady situation. The golden blossoms of the Winter Aconite form a striking contrast with Snowdrops, Chionodoxa and Scillas which are the only flowers to keep it company at the early season in which it blooms. Grows 3 to 8 inches high. **Dozen, 20c; 100 for \$1.50 postpaid.**

Crown Imperial

CROWN UPON CROWN

A very showy and stately, hardy spring blooming plant with several whorls of immense bright red pendant, bell shaped flowers surmounted with a tuft of green leaves. Crown upon Crown is the finest and most attractive of this class. With a slight covering during winter those plants are quite hardy and if left undisturbed for years, they form gigantic, picturesque groups and flower abundantly. They do well in any good garden soil, but an open position freely exposed to the sun, should be chosen for them. **Each 25c; dozen, \$2.75 postpaid.**

Erythronium

(DOG'S TOOTH VIOLETS)

Beautiful plants, perfectly hardy, the foliage is handsomely variegated, and a mass of 15 or 20 plants is a pretty sight even when not in flower, but when the graceful, lily like flowers appear the effect is matchless. The plants luxuriate in rather moist, partially shady positions and do also very nicely when grown in pots for winter blooming.

Mixed varieties, dozen, 20c; 100 for \$1.50 postpaid.

Salzer's Giant Crocus

The Crocus is one of the earliest flowers of spring and blooming at a time when the ground is destitute of foliage and flower, it is a welcome visitor. All lovers of a garden are familiar with the brilliant display which can be obtained from Crocus. The planting may be in groups or lines of distinct color but in every instance a massive effect should be aimed at; they will not look well if planted in small numbers and they are so cheap now as to justify their liberal use. In lawns planted in the grass the crocus is extremely effective and if the foliage is allowed to die down naturally—and the mowing of the lawn need not be done before that time—they will reappear each spring for years.

For decorative purposes in the house in winter and spring the splendor of coloring renders the crocus invaluable. Six or eight bulbs should be planted in a 5 inch pot.

They can also be grown in bowls in pebbles and water in the same way as the Chinese Sacred Lily.



CHIONODOXA LUCILLE

Giant Named Crocus

WHITE —

Caroline Chisholm — Pure white.

King of the White — The best of all whites, beautiful.

Mont Blanc — Snowy white, large.

BLUE —

Baron von Brunow — Deep blue.

King of the Blues — New, large, purplish blue.

Purpurea Grandiflora — Very large, rich dark purple.

STRIPED —

La Majesteuse — Violet, striped with white.

Miss Mina — White striped and shaded lavender blue.

Sir Walter Scott — Large, white, striped with purple.

YELLOW —

Mammoth Yellow — Golden yellow, very free flowering.

Price of the above varieties: Any dozen 20c; any 100 for \$1.25 postpaid.

SALZER'S SHOW CROCUS

Famous for large blossoms. Known to thousands as the Giants among Crocuses. We have them only in mixture. **Dozen 25c; 100 for \$1.75; 250 \$3.75 postpaid.**



ERYTHRONIUM



Cyclamen



Freezia Hybrids

Freezia

One of the most popular of all Winter-flowering bulbs, for no other excels it in fragrance, grace of form and ease of culture. If planted early, it can be had in bloom by Christmas. 6 to 8 bulbs should be used for a 4 inch pot or pan. As cut flowers they are extremely valuable, the unexpanded blooms, opening in water, fill the air with the most delicate perfume. When potted these should not be placed in a dark place, like most other bulbs, but should be put directly in the light, and prefer a rather cool position and close to the light, which keeps them short and sturdy.

REFRACTA ALBA—The flowers are pure white with a yellow blotched throat and are exquisitely fragrant. Extra large bulbs, 2 for 5c; 20c doz.; \$1.25 per 100 postpaid.

LEICHTLINII MAJOR—(The Yellow Freesia). This has charming, large primrose-yellow flowers marked with orange blotches and very fragrant. 2 for 5c; 25c doz.; \$1.50 per 100 postpaid.

FISHER'S PURITY—This is without doubt, the largest, finest, and purest white Freesia in existence. Stems grow 20 to 30 inches high and produce from 6 to 12 enormous snow white flowers. Extra strong bulbs, 2 for 15c; doz., 50; 100 for \$3.50.

FREESIA HYBRIDS—One of the most important and valuable floral novelties of the last years. These strikingly beautiful sweet scented flowers are delightfully colored in delicate hues of pink, red, violet, blue, orange, brown, etc. Large flowering bulbs, mixed colors: Each 10c; doz. \$1.00 postpaid.

Gladiolus (For Winter Blooming)

For grace and beauty these early flowering Gladioli cannot be excelled. They are of dwarf habit and can be grown in pots; three bulbs to a 6-inch pot.

THE BRIDE (Colvillei alba)—Graceful variety, pure white flowers, freely borne on long stems. 5c for 2; 25c per doz.; \$1.50 per 100 postpaid.

BLUSHING BRIDE—One of the most beautiful, flowers are ivory white, with deep crimson blotches on lower petals. The flowers are arranged gracefully on the stem and all open about the same time. 2 for 5c; 30c per doz.; \$1.50 per 100 postpaid.

PEACH BLOSSOM—Splendid variety producing graceful spikes of charming flowers, delicate rosy blush blotched pale rose and cream; free bloomer and of fine vigorous growth. 5c each; 35c per doz.; \$2.00 per 100 postpaid.

Oxalis

Lovely little plants for hanging pots and baskets. If planted early, will produce flowers in December and remain in bloom for the entire winter. Plant six bulbs in a 5-inch pot. Set bulbs an inch deep and keep in the sun they need not be set away to form roots like most other plants.

ALBA—White.

BOWEI—Rosy crimson, large flowers.

LUTEA—Splendid large canary yellow.

ROSEA—Rose.

LAVENDER.

Any of the above. Doz. 20c; 100 for \$1.00 postpaid.

Mixed colors. Doz. 10c; 100 for 75c postpaid.

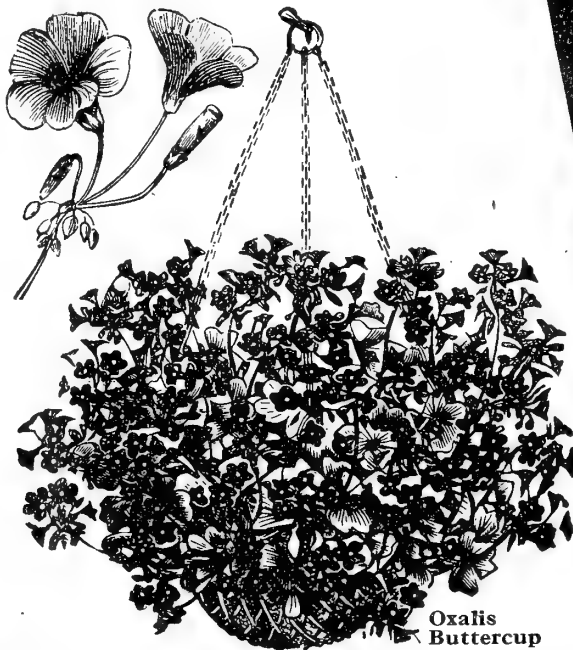
BERMUDA BUTTERCUP, OXALIS—One of the finest of winter flowering plants for pot culture; of strong, luxuriant growth. The great profusion of bloom produced in uninterrupted abundance for weeks is astonishing. The flowers are of the purest bright, butter-cup yellow. 3 for 10c; doz. 30c; 100 for \$2.00. postpaid.

Hardy Orchids

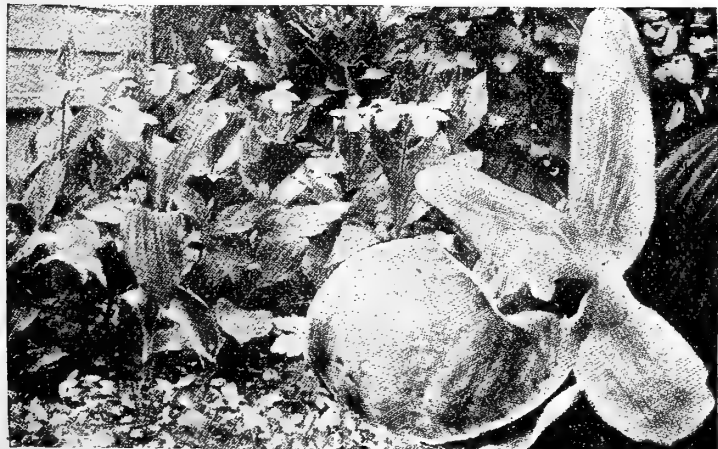
LADY'S SLIPPER (CYPRIPEDIUM)

These hardy native orchids of the Northwest are some of the most showy and attractive plants in cultivation, and are universally admired. They are of easy culture and with a very little trouble everyone can have the pleasure of their flowers in his own garden.

They also are well suited for pot culture and force well.



Oxalis Buttercup

GLADIOLI
Blushing Bride

Showy Lady's Slipper

COMMON LADY'S SLIPPER (Acaule)—A very handsome variety with rose colored flowers 2 inches in length on stems 6 to 8 inches high. Each 25c; doz. \$2.50 postpaid.

YELLOW LADY'S SLIPPER (Pubescens)—Very large, bright and yellow flowers which appear in May and June. It does well in most any soil but prefers a partially shaded position. Each 35c; doz. \$3.50, postpaid.

SHOWY LADY'S SLIPPER (Spectabile)—The grandest of all terrestrial orchids. The flowers are borne on leafy stems, 2 feet or more high. The pouch is much inflated, of a deep, rosy purple color, striped on white. It appears as if wine were overflowing the large white cup and trickling down its sides. Prefers rich, low, wet and shady places. When given proper conditions and treatment it will increase from year to year. The plants bloom the first year in June and July. Each 40c; doz. \$4.00 postpaid.

Ornithogalum Umbellatum

(STAR OF BETHLEHEM)

A very showy, beautiful variety with large umbels of flowers which are green and white striped outside and satiny white inside. Well adapted for garden as well as for pot culture. 2 for 5c; doz. 25c postpaid.



Scilla Siberica

Scilla Siberica (Blue Bells)

Most beautiful hardy spring bulbs, producing in profusion masses of exquisite rich blue flowers almost before the snow has disappeared. If grown in masses, their flowers fairly carpet the ground; and if grown with Chionodoxa, Snowdrops and Crocus for contrast, the effect is magnificent. They should be largely planted as undergrowth in Hyacinth beds, etc. Large bulbs, doz. 20c; 100 for \$1.00 postpaid.

Scilla Campanulata (Wood Hyacinth)

A beautiful spring flowering bulb with one to two foot tall spikes of bell shaped gracefully drooping flowers which measure about 1 inch across. It is fine for naturalizing in the woods, etc., being perfectly hardy and requiring no care when once planted; this is one of the few plants that will thrive under a pine tree. We offer the following separate colors, blue, white, rose and mixed. Each 3c; doz. 20c; 100 for \$1.50 postpaid.

Giant Snowdrops, Elwesi

The charming snowdrops are general favorites: their graceful, snow white bells often appear before the snow has left the ground. They should be grown in masses or clumps, either alone or in conjunction with Scillas, Chionodoxas, and also Crocus. They are also much planted between the lines in Hyacinth and Tulip beds, they flower while these bulbs just move the surface and when the flowers are gone they leave a fine groundwork of green foliage. The Giant Snowdrop is the most beautiful variety of this class, having flowers three times the size of the ordinary single Snowdrop. Doz. 15c; 100 for 75c postpaid.

Spring Snowflake (Leucojum Vernal)

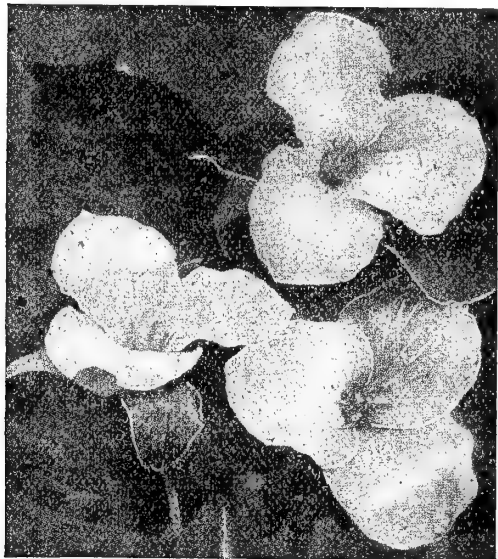
The flowers are like monster snowdrops, very graceful and have the delicate fragrance of the Violet. It is one of our earliest spring flowers, with white blossoms distinctly tipped green, handsome in outline and prized for bouquets. They should be grown in quantities in the borders or in spots on the edges of shrubbery, where they are beautifully effective, and when established live for years and produce enormous quantities of flowers. They can also be slowly forced in pots for winter bloom. Doz. 25c; 100 for \$1.50 postpaid.



SNOWDROPS

Triteleia, Uniflora (Spring Star Flowers)

A lovely little plant which should be used freely in every garden and planted in a moist situation where it can remain permanently. It is perfectly hardy, grows 6 to 8 inches high, has beautiful foliage which covers the ground like a carpet and produces in early spring pretty starlike flowers of a delicate white color, suffused with blue, emitting a sweet, primrose-like perfume. The Triteleia can also be grown in the house and for this purpose several bulbs should be planted in a 6 or 7 inch pot. Doz. 15c; 100 for 75c postpaid.



Giant Wood Lily

Trillium Grandiflorum

GIANT WOOD LILY
WAKE-ROBIN

One of the most beautiful of our native American plants, perfectly hardy, growing and flowering profusely in partially shaded places, under trees, etc. The flowers are 3 to 3½ inches across, as white as snow, turning soft rose with age and appear in May and June. Each 5c; doz. 50c; 100 for \$3.50 postpaid.



Triteleia, Uniflora

Bulbs for Naturalizing

Wild gardening or naturalizing of bulbs and plants is now growing in favor. It is a very effective and artistic way of gardening and also the easiest, the cheapest and most permanent way of growing hosts of flowers. There is no weeding, watering, hoeing, etc., necessary, the first outlay is the only one, the planting is permanent and the bulbs multiply and increase in size and beauty from year to year.

For Planting on the Lawn. Thriving in Sun and Shade.

	By Express Per 100	Per 1000
Chionodoxa Luciliae.....	\$1.00	\$ 8.00
Crocus, separate colors.....	1.10	10.00
Feathered Hyacinths.....	1.10	10.00
Grape Hyacinths, Blue and White mixed.....	.90	8.00
Scilla Siberica.....	.90	7.50
Snowdrops Elwesi Giant.....	.65	6.00

For the Woods

Eranthis Hyemalis, Winter Aconite.....	\$1.25
Erythronium, Dog's Tooth Violet.....	1.25
Ornithogalum, Star of Bethlehem.....	1.25
Lily of the Valley, clumps, dozen, \$2.50.....	17.50
Scilla Campanulata.....	1.25
Trillium, Wood Lily.....	3.00

For Fields, Orchards and Meadows

	By Express Per 100	Per 1000
Narcissus, Poeticus Ornatus.....	1.00	9.00
Narcissus, Mrs. Langtree.....	1.50	12.50
Narcissus, Barri Conspicuous.....	1.25	10.00
Narcissus, Mixed sorts.....	.90	8.00
Tulips, May flowering mixed.....	1.50	13.50
Tulips, Darwin mixed.....	1.50	13.50

For Bogs, Ponds and Stream Sides

Iris German, mixed colors.....	\$5.00	
Lily Canadense.....	7.00	
Lily Superbum.....	7.00	
Narcissus, Poeticus Ornatus.....	1.00	9.00

Winter Decorative and Flowering Plants

ACALYPHA

Has large leaves, which are colored like the finest autumn foliage. The colors are dark brownish red, light olive green and intense scarlet. Mixed, blotched and variegated in an irregular manner. Each, 15c; Doz., \$1.25.

ARAUCARIA EXCELSA

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection. Nothing will please you more. "It's a chaste plant." 4 in. pots, 6-8 inches high, 60c each. Splendid large plants from \$1.00 to \$2.00 each.



Araucaria Excelsa

ASPARAGUS (Plumoseus Nanus)

The finest of all plants for floral decorations. The foliage is so fine, so fairy like, so graceful, so much like soft vapory fern that as a climbing decorative vine it can not be compared with anything we know of. Each, 20c.

ASPARAGUS SPRENGERI

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. It's simply "double barreled immense" as they say out in Utah! Each, 20c.



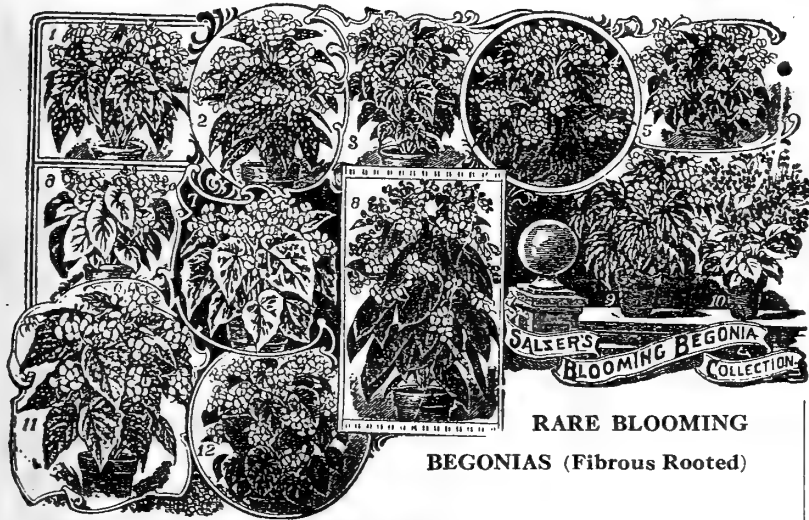
Asparagus Sprengeri

AZALEAS

Beautiful house plants will be in bloom by Christmas. Separate colors, white, pink and crimson. Crown 10 to 12 in. in diameter, 60c each. Crown 14 to 16 in. in diameter, \$1.25 each. Crown 16 to 18 in. in diameter, \$2.00 each, by express, they can not be sent by mail.



Azalea



RARE BLOOMING

BEGONIAS (Fibrous Rooted)

- Bertha—11. Flowers bright red. Each, 15c.
 Incarnate—1. Dark leaves and silver dots; pink flowers. Each, 15c.
 Ingramii—8. Great winter bloomer; flowers carmine. Each, 15c.
 Dregii—6. Never out of bloom. Each, 15c.
 Weltoniensis—10. A great bloomer; pink flower. Each, 15c.
 Sanguinea—12. Top of leaf deep green, bottom crimson. 15c.
 Metallica—3. A great novelty; fine foliage; rose blossoms. Each 20c.
 Schmidtii—5. Flowers white, tinged with pink; floriferous. 15c.
 Palm Leaf—9. Named from its tropical shaped leaves. 15c.
 Alba Picta—2. A splendid Begonia; leaves spotted, flowers white. 15c.
 Rubra—4. Coral red blossoms. Each, 15c.
 Gloire de Lorraine—7. The finest soft, rosy pink flowers. Each 25c.

6 Blooming Begonias, our selection, 75c.
 The set of above 12 plants, \$1.25, postpaid.

BEGONIA REX (Ornamental Leaved)

Countess Louise Erdody—Spiral-leaved, odd in shape and color. It is marked with coppery rose, yellowish green and silver. Each, 25c.

Drops of Blood—The leaf is dark, with center blotched with red of a blood hue. Each, 25c.

Queen of Hanover—Leaves silvery white, sometimes greenish white; border veined. Each, 25c.

Scepter—One of the finest dark leaved varieties. Each, 25c.

Silverstate—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty—The grandest of all new Begonia Rex. Silver, dark and light green. Each, 25c.

Our selection Rex Begonias, 3 for 50c; 6 for 90c, postpaid.

The collection of the above 6 sorts, 1 each for \$1.00, postpaid.

Common Rex Begonias, named sorts. Each, 15c.

A collection of 12 distinct varieties for \$1.50.

Cactus

CANDLE CACTUS

(Opuntiae)—Wonderfully beautiful flowers; yellow and purple. Each, 35c.

NIGHT BLOOMING CEREUS

This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. Each 25c.

GASTERIA

Grows rapidly and bears odd blossoms on long stems. Each, 40c.

LITTLE FISH

HOOK—Elegant; one of the finest of all Cacti. 20c each.

LIVING ROCK

Looks like a rock in the desert. Each, 25c; 3 for 60c.

LOBSTER—A wonderfully free bloomer. Of drooping, weeping habit. Each, 20c.

OLD MAN—This is grandly beautiful; the long white hair, so thickly grown, resembles the hoary head of an aged man. Each, 50c; large size, \$1.00.

PHYLLOCACTUS—Brilliantly beautiful blossoms; often bears 250 flowers annually. Each, 20c; large plants, \$1.00.

RAINBOW—Fine. Each, 50c.

STAPELIA—Bearing odd but beautiful buff yellow colored blossoms, with deep maroon markings. Each, 20c; 3 for 35c.

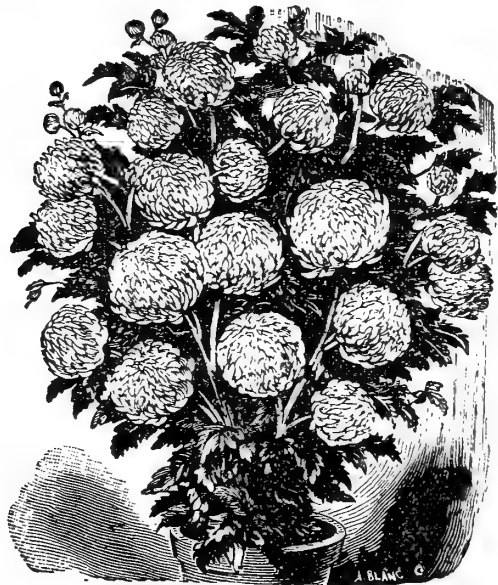
TEXAS FENCE CACTI—Massive, broad leaves; rapid grower; very beautiful. Each, 20c.

CACTI COLLECTIONS

Our selection of 10 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 6 sorts, 70c; including Old Man, \$1.00.

Our selection of 3 sorts, 40c; including Old Man, 75c.



MAMMOTH CHRYSANTHEMUMS

Strong, bushy plants for fall blooming.

Dr. Englehart. Bright pink; colossal size; exquisite shape and form.

Estella. Creamy white.

Sunburst. Flowers, large, perfect, intense yellow.

Chadwick. Waxy white.

White Bonnafon. Waxy white.

Golden Glow. Early, bright yellow.

Glory of the Pacific. An early pink.

Mrs. Robinson. Great, pure, white blossoms.

Timothy Eaton. A colossal white.

Maria Leiger. Giant blossoms, pink.

Golden Wedding. Intense yellow, giant.

Major Bonnafon. Giant yellow.

Col. Appleton. Giant trussed, golden color.

Intensity. Brilliant red, great favorite.

Prices: Plants in 5 in. pots, each, 50c; doz., \$5.50. Plants in 6 in.

pots, each, 75c; doz. \$8.00.

Specimen plants with buds and flowers, from \$1.00 to \$2.00, by

express.

Carnations, Large Flowering

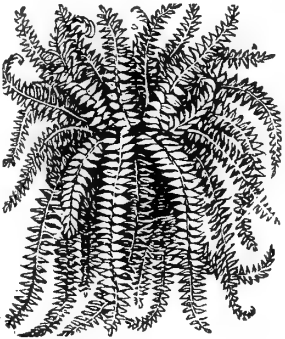
The sweetest flower that blooms is the Carnation—perfect in form, fragrance and growth.
Harlowarden—Rich, crimson, long stems; giant blossoms.
Enchantress—Giant blossom, superb, rosy blush pink.
Rose Pink Enchantress—Dark pink.
Victory—Peculiar rich scarlet, giant blossoms.
White Perfection—Colossal pure white blossoms; very sweet.
 Strong plants for winter flowering established in 4 in. pots: Each, 25c; doz., \$2.50. 5 in. pots, each, 35c; doz., \$3.50, by express.

DRACAENA

An elegant decorative plant. Splendid grow alone or as the center of vases, jardinières, etc. Each, 20c.

Ferns

BOSTON FERN—It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. They are often 6 feet long, and the very essence of beauty and grace—"spending constant gladness." Price, by mail, 20c each; 3 for 50c. By express: Size A, 3 inch pots, each, 35c; size B, 4 inch pots, each, 50c; size C, 6 inch pots, \$1.25; size D, 8 inch pots, \$2.00; size E, 10 inch pots, each, \$3.00.



Boston Fern

OSTRICH PLUME FERN, PIERSONII—A graceful, charming fern. Price, same as for Boston Fern.

GREEN LACE FERN—A most delicately beautiful and charmingly fancy-laced leaved fern. Prices same as for Boston Fern.

WHITMANI—A grand, hardy house fern. The most valuable of the Ostrich Plume type with handsome, broad plume-like fronds. Prices same as for Boston Fern.

SCOTTII—Dwarf Boston Fern—A dainty, compact new form of the Boston variety; it makes an ideal decorative plant for the house. Prices same as for Boston Fern.



Ficus Elastica

sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 60c.

MIKADO FERN BALL

These balls consist of Fern roots about the size of a pencil, woven outside and around a ball of moss. They produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 60c.

FARFUGIUM GRANDE

The leaves become immense; clear, light green, heavily blotched with yellow. A grand plant. Each, 20c.

FICUS ELASTICA (Rubber Plant)

This is the variety from which India rubber is obtained. It has large, handsome, glossy, green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant stands better the changes of temperature and atmosphere, which makes it most valuable for home growth. Each, 30, large, \$1.00.

BABY FICUS

Smaller leaves than the above. Each, 25c.

Geraniums for Winter, Flowering

Price for all varieties: 15c each, any 3 for 40c; any 6 for 75c; any 12 for \$1.25, Postpaid.

THE BEST SIX SINGLES

Eugene Sue—A brilliant shade of russet-orange.
Granville—Soft rose-pink.
Nuit Poitevine—Rosy purple, feathered rich scarlet.
Rival—Soft salmon-red.
Snowdrop—Pure snow-white.
The Sirdar—Intense scarlet, immense size.

THE BEST SIX DOUBLES

S. A. Nutt—Rich dark crimson.
Berthe de Presilly—Light pink.
Jean Viaud. Rich, soft pink, white center.
General Grant—Bright Vermillion scarlet.
La Favorite—Pure white.
Mme. Landry—Brilliant apricot salmon.

Palms

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and moderate warmth are its requisites.



Peoenix

Phoenix Roebelinii—Graceful and charming in the extreme. Each, 25c, postpaid; by express, 4 in. pots, 75c; 5 in. pots, \$1.50; 6 in. pots, \$3.00.

Latania Borbonica (Fan Palm)—The most popular Palm known. Each, 25c, postpaid; by express: 4 in. pots, 50c; 6 in. pots, \$1.00; 8 in. pots, \$2.50.

Kentia Belmoriana—A charming Palm, graceful, hardy, popular. Each, 25c, postpaid; by express: 4 in. pots, 50c; 5 in. pots, \$1.00; 6 in. pots, \$2.00.

Filifera—Known as the Weeping Palm the world over. Each, 25c.

PANDANUS

Utilis—Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 25c, each; 4 in. pots, 50c; 5 in. pots, \$1.25.

Veitchii—Variegated, graceful foliage; one of the finest decorative plants for the house. Each, 50c; 4 in. pots, 75c; 5 in. pots, \$1.50.

OTAHEITE ORANGE

Its great beauty and value is its constant bloom and constant bearing. Bears in great profusion blossoms, green fruit and ripe fruit on the same plant at the same time. It's fine, very fine. Splendid for house culture. Each, 25c; 3 for 50c.

PONDEROSA LEMON

A large, splendid lemon, can be grown in any house atmosphere—does very well everywhere. Each, 25c; 3 for 50c.

PRIMULAS

Obconica—Large, pink, fringed flowers. Each, 15c; doz., \$1.50.

Chinese—Strong plants. Each, 15c., doz. \$1.50.

SANSEVERIA

We cannot say too much in favor of this magnificent house plant; none more suitable, nor one that deserves a better place. With age it becomes imposing in effect, bearing immense spikes of fragrant white flowers. Each, 15c; large plants, 35c.

UMBRELLA PLANT

Splendid for vases or in water, where a magnificent effect is desired. Each, 15c.



KENTIA



This great plant collection, composed of the best the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price completely within the reach of everybody. Specially arranged for winter house bloom and decorations.

To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough. In September, we take this stock of various rare and good things and make it into a Happy Home Collection and offer them to our customers at 21 plants for \$1.25, giving them two to three times the value of their money.

This collection is immensely popular among our customers.

NURSERY DEPARTMENT

Fruit Trees

For description see last Spring's Catalog

	Mail Size Postpaid			5 to 7 feet By Express		
	Each	Per 3	Per 10	Each	Per 3	Per 10
CRAB APPLE TREES — Hyslop	.20	.50	\$1.25	.35	\$1.00	\$3.00
Transcendant	.20	.50	1.25	.35	1.00	3.00
APPLE TREES — Duchess of Oldenburg	.20	.50	1.25	.35	1.00	3.00
Northwestern Greenings	.20	.50	1.25	.35	1.00	3.00
Wealthy	.20	.50	1.25	.35	1.00	3.00
Milwaukee	.20	.50	1.25	.35	1.00	3.00
Delicious	.25	.60	1.50	.50	1.40	4.50
Ben Davis	.20	.50	1.25	.35	1.00	3.00
Bismarck	.30	.80	2.50	.75	2.00	6.00
APRICOT — Mammoth Russian	.30	.75		.40	1.10	3.50
CHERRIES — Early Richmond	.25	.60		.40	1.10	3.00
Montmorency	.25	.60		.40	1.10	3.00
PEACHES — Elberta	.20	.50	1.25	.25	.70	2.00
Champion	.20	.50	1.25	.25	.70	2.00
PEAR — The Wisconsin	.25	.65	2.00	.40	1.10	3.50
PLUMS — De Soto	.25	.65	2.00	.40	1.10	3.50
Surprise	.25	.65	2.00	.40	1.10	3.50

Small Fruits

	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
BLACKBERRIES — Salzer's Cotossal	.15	\$1.00	.60	\$5.50		
The Governor	.15	1.00	.60	5.50		
Minnesota King	.15	1.00	.60	5.50		
Ancient Briton	.10	.65	.35	2.50		
Eldorado	.10	.65	.35	2.50		
Snyder	.10	.65	.35	2.50		
Black Diamond	.10	.65	.35	2.50		
DEWBERRIES — Lucretia	.10	.65	.35	2.00		
Salzer's Mammoth	.10	.65	.35	2.00		



	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
RASPBERRIES — Black and Purple Sorts						
Columbian, purple	.10	.50	.40	2.50		
Haymaker, purple	.10	.50	.40	2.50		
Cumberland, black	.10	.50	.40	2.50		
Gregg, black	.10	.50	.40	2.50		
Kansas Black	.10	.50	.40	2.50		
Royal Purple	.25	2.00	1.75	15.00		
Red Sorts —						
Cuthbert	.10	.50	.40	2.50		
King	.10	.50	.40	2.50		
Herbert	.20	1.50	1.25	9.00		
Loudon	.10	.50	.40	2.50		
Marlboro	.10	.50	.40	2.50		
St. Regis Everbearing	.25	2.00	1.75	15.00		
Yellow —						
Golden Queen	.10	1.00	.75	6.00		
STRAWBERRY-RASPBERRY	.15	1.00				

STRAWBERRIES

The best new varieties

All the following have perfect flowers:

	Postpaid		
	Per 10	Per 100	Per 500
Salzer's Ponderosa	.50	\$2.75	\$ 7.50
Salzer's Earliest	.40	2.75	7.50
Perfection	.40	2.75	7.50
Salzer's Late Mastodon	.50	2.75	8.75
Bob White	.40	2.75	7.50
Gov. Van Sant	.50	2.90	10.00

10 each of above 6 sorts (60 plants) for \$1.50 postpaid.
 100 each of above 6 sorts (600 plants) for \$10.00 postpaid.

Standard Varieties

Varieties marked "P" have perfect, those marked "Imp." imperfect flowers.

Prices for all varieties: 10 for 25c; 25 for 50c; 100 for \$1.25 postpaid.

By express: 10 for 20c; 25 for 40c; 100 for \$1.00; 1000 for \$7.00.

Warfield, Imp.—Early.
 Haverland, Imp.—Medium Early.
 Cardinal, Imp.—Late.
 Bederwood, P.—Early.

Senator Dunlap, P.—Medium Early.
 Champion, P.—Late.

Seeds of Trees, Fruits, Etc.

It requires 2 to 5 pounds of seeds to grow sufficient trees to plant an acre.

	Postpaid			By Express		
	Pkg.	oz.	1 lb.	1 lb.	5 lbs.	10 lbs.
SHADE TREES						
Ash, American White	.05	.15	.50	2.25	4.00	
Beech, American	.10	.20	.40	1.50		
Birch, White	.10	.20	.30	1.00		
Birch, Weeping	.10	.25	.50	1.75		
Catalpa Speciosa	.10	.20	.50	1.50	7.25	14.00
Elm, American	.10	.20	.30	1.00		
Kentucky Coffee Beans	.05	.10	.20	.50	2.25	4.00
Larch, European	.10	.30	1.00	3.50		
Linden, American	.10	.20	.40	1.25		
Locust, Black	.05	.10	.20	.50	2.25	4.00
Locust, Honey	.05	.10	.20	.50	2.25	4.00
Maple, Norway	.10	.20	.30	1.00		
Maple, Hard or Sugar	.10	.20	.50	1.50		
Maple, Soft	.05	.10	.20	.50	2.25	4.00
Maple, Box Elder	.05	.10	.20	.50	2.25	4.00
HEDGE PLANTS						
Barberry Thunbergii; very hardy	.10	.30	1.00	3.00		
Buckthorn; very hardy	.05	.15	.50	1.50		
California Privet; not hardy in the North	.05	.15	.40	1.00	4.75	9.00
Osage Orange, not hardy in the North	.05	.10	.20	.50	2.25	4.00

	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
CURRENTS — Perfection	.25	\$2.00		\$3.00	\$25.00	
Fay's Prolific	.15	1.00		1.50	7.50	
North Star	.15	1.00		1.50	7.50	
Red Cross	.15	1.00		1.50	7.50	
Red Dutch	.15	1.00		1.50	7.50	
Victoria	.15	1.00		1.50	7.50	
Black Champion	.15	1.00		1.50	7.50	
White Grape	.15	1.00		1.50	7.50	

	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
GOOSEBERRIES — Downing	.20	1.25	.25	2.00	16.00	
Houghton's	.20	1.25	.25	2.00	16.00	
Josselyn	.20	1.25	.25	2.00	16.00	
Pearl	.20	1.25	.25	2.00	16.00	
Industry	.20	1.25	.25	2.00	16.00	
Erfurt Giant	.25	1.90	.35	3.00	20.00	

	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
GRAPES — Niagara (white)	.15	1.00	.15	1.50	10.00	
Campbell's Early (black)	.25	2.00	.30	2.50	24.00	
Worden (black)	.15	1.00	.15	1.50	10.00	
Moore's Early (black)	.15	1.00	.15	1.50	10.00	
Brighton (red)	.15	1.00	.15	1.50	10.00	
Salzer's Concord (black)	.15	.90	.15	1.00	6.50	
Pocklington (yellow)	.15	1.00	.15	1.50	10.00	
Wyoming (red)	.25	1.50				
Brownsville (white)	.25	1.50				
Ambrosia (black)	.25	1.50				
American Beauty (red)	.25	1.50				
Wisconsin Early (purple)	.25	1.50				

NATIVE FRUITS

	Postpaid			By Express		
	Each	Per 10	Per 100	Each	Per 10	Per 100
DWARF JUNE BERRY	.15		.25	2.00		
BUFFALO BERRY	.15		.25	2.00		
HIGHBUSH CRANBERRY	.12		.25	2.00		
MULBERRY , Czar of Russia	.15	1.25	.40	3.25		
CATALPA Speciosa	.15	1.00	.40	3.25		

	Postpaid			By Express		
	Pkg.	oz.	1 lb.	1 lb.	5 lbs.	10 lbs.
FRUIT SEEDS						
Apples, Mixed Varieties	.10	.15	.30	1.00	4.00	7.50
Apples, Crabs, Mixed Varieties	.10	.15	.30	1.00	4.00	7.50
Apricots, Russian	.10	.15	.20	.50	2.25	4.00
Cherry, Wild Black, Rapid Growing	.10	.15	.20	.40	1.90	3.50
Cherry, Domestic, mixed sorts	.10	.15	.20	.60		
Peaches, mixed sorts	.10	.15	.20	.60		
Pears, mixed sorts	.10	.20	.60	1.60		
Plums, mixed sorts	.10	.20	.60	1.60		
Quinces, mixed sorts	.10	.25	.75	2.50		
Blackberries	.10	.30	1.00	3.00		
Currants, Black	.10	.40	1.00			
Currants, Red	.10	.40	1.00			
Currants, White	.10	.40	1.00			
Dewberries	.10	.50	1.50			
Gooseberries	.10	.50	1.50			
Grapes	.10	.25	.75			
Mulberries, Russian	.10	.40	1.00	3.00		
Raspberries	.10	.40	1.50			
Strawberries, mixed sorts	.15	1.00				
Strawberries, Salzer's Everbearing	.20	2.00				

Ginseng Seed, 100 seeds for \$1.00, 250 seeds for \$2.00 postpaid.

Hardy Climbing Plants



AMPELOPSIS

Veitchii (Boston Ivy)—It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. Each, 15c; 2 for 25c, postpaid; by express, 2 year old, each, 35c; 10 for \$3.00.

Englemanni—One of the hardiest and best climbers for the Northern States. Price same as for Veitchii.

Quinquifolia (Virginia Creeper)—A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak, does well anywhere. Price same as for Veitchii.

CLEMATIS

Paniculata—A vine of very rapid growth, quickly covering trellises and arbors with handsome, clean, glossy green foliage. The flowers are of medium size, pure white, borne in immense sheets and of a most delicious and penetrating fragrance. The flowers appear in September, at a season when few other vines are in bloom. Each, 15c, postpaid; 3-year-old, 25c each, by express.

Jackmannii—The Jackmannii blooms early and continually. The blossoms are very large, thick in texture, and of rich deep purple color. Price, each, 30c, postpaid; 2-year-old, strong, 50c, each, by express.

Claret—Wine color, always rare, gorgeous blooms. Price same as Jackmannii.

Snowflake—Very fine white variety, blooming freely, bearing hundreds of blooms. Price same as Jackmannii.

Sky Blue—Exquisitely beautiful, large blossoms, very rare. Price same as Jackmannii.

The set of 5 Clematis (1 each) by mail, \$1.00; 2-year-old large plants, by express, \$1.75.

HONEYSUCKLES

Royal Scarlet—The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet and bears innumerable bright scarlet blossoms. The Royal Scarlet is extremely hardy and floriferous.

Happy Childhood—Our new, pure white seedling. Grows very rapidly and bears great quantities of pure white, very fragrant flowers.

Golden Beauty—Bears very long golden yellow blossoms in great profusion.

Any Honeysuckle—Each, 20c; 3 for 50c, postpaid; by express, 2-year-old, 35c each; 10 for \$3.00.

CHINESE WISTARIA

Blooming freely all summer long. Hanging their gorgeous and immense bunches of deliciously sweet and lovely flowers from porches, balconies and verandas; grows 100 feet high. Each, 25c; 3 for 60c, postpaid; by express, 2-year-old, 35c each; 10 for \$3.00.

Hardy Flowering Shrubs

Price for all shrubs: Mail size, 20c each; any 3 for 45c; and 6 for 75c; any 10 for \$1.00, postpaid. By express: Larger size, 1½ to 2 feet, each 25c; any 10 for \$2.00.

Persian Lilac—Bears its enormous trusses often 10 inches long of purple color, strongly fragrant.

Spirea Bumalda—Blooming from July until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy.

Spirea Van Houttei—The most showy of all the Spireas; with long, slender branches that droop gracefully with their weight of pure white flowers.

Weigelia Eva Rathke—The finest Weigelia, laden with fine bell-shaped carmine red blossoms all summer and autumn.

Philadelphus—The blossoms are large, pure white, waxy, of delicious orange fragrance, and borne in prodigal profusion; absolutely hardy.

Forsythia or Golden Bell—Robes itself during April and May, the length of its branches, in pendulous bells, of a bright yellow color.

Calycanthus—It bears in May a great profusion of double purple blossoms, which have a strong pineapple fragrance.

Deutzia, Pride of Rochester—Perfectly hardy, large double white flowers.

Snowball, Large, Flowering—Perfectly hardy anywhere, produces clusters of 4 to 5 large balls of handsome, showy, pure white flowers in the latter part of May; an old favorite everywhere.

We can furnish this variety also in 2 to 3 feet size at 50c each.

Hydrangea Grandiflora—It is one of the finest hardy shrubs in cultivation; flowers are formed in large white trusses 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. It is as hardy as oak and a profuse bloomer; grows 6 feet high. The plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. Splendid for cemetery. Stands 60 degrees below zero.

We can furnish this shrub also in size 2 to 3 feet at 40c each.

Hardy Garden Roses

SALZER'S EIGHT HARDY HYBRID PERPETUAL OUTDOOR ROSES PERFECTLY HARDY EVERYWHERE.

1. **Ulrich Brunner**—Enormous buds; color bright cherry red.
 2. **Gen. Jacqueminot**—The most popular of all Roses of the Hybrid Perpetual class. Color, rich crimson; of fine shape and exquisite fragrance.
 3. **Mme. Plantier**—It has pure white, perfect flowers, fine buds, very fragrant; especially suitable for cemetery planting.
 4. **Paul Neyron**—Probably the largest Rose; bright, shining pink, clear and beautiful; blooms the first season and all summer.
 5. **Mrs. John Laing**—Rich satiny pink. Colossal in size, very full, delicious fragrance. Almost as free blooming as a monthly Rose.
 6. **Frau Karl Druschki**—The ideal hardy White Rose. Its flowers are very large, perfect in form and snow-white in color.
 7. **Harrison Yellow**—One of the finest, pure, deep yellow.
 8. **Magna Charta**—Bright deep pink, very large and fragrant.
- Prices, mail size: Each, 20c; any 3 for 55c; any 6 for \$1.00, postpaid; 2-year-old, field grown plants, by express: each, 30c; any 6 for \$1.60; any 8 for \$2.00.

THE THREE BELLE ROSES

Hardy, ironclad, climbing Roses.

1. **Prairie Belle or Prairie Queen**—Grows 50 feet high. Clear, bright pink, sometimes with a white stripe; large, compact and globular; very double and full; blossoms in clusters; one of the finest.
 2. **Baltimore Belle**—A large pale blush rose of good growth, bearing its beautiful, almost white blossoms in such profusion as to resemble a snow-storm in blast. It is a splendid climber.
 3. **Tennessee Belle**—Deep rosy pink; shoots slender, and flowers in clusters prodigally.
- By mail: Each, 20c; any 3 for 55c, postpaid; 2-year-old, field grown, each, 35c; any 3 for \$1.00.

THREE HARDY MOSS ROSES

1. **The Pink**—Beautiful shade of pink.
 2. **The White**—Pure white; large bud.
 3. **The Red**—Deep color; fine form.
- Prices, mail size: Each, 20c; any 3 for 55c, postpaid; 2-year-old, by express: Each, 35c; any 3 for \$1.00.

BABY RAMBLER ROSES

1. **Crimson Baby Rambler**—Crimson red.
 2. **Anchen Mueller**—Brilliant rose.
 3. **Katherine Zeimet**—Pure white.
- Prices, mail size: Each, 20c; any 3 for 55c, postpaid; 2-year-old, field grown, by express: Each, 35c; any 3 for \$1.00.

THE RAMBLER ROSES

1. **Crimson Rambler**—The greatest Rose of the Century. Hardy as oak; withstands every climate; grows rapidly and blooms all season long. Double deep crimson flowers borne in large clusters. A one-year-old plant from which our stock was propagated had over 3,000 blossoms during the first year. A plant under favorable conditions grows 15 feet the first season.
 2. **Yellow Rambler**—What is said of the Crimson Rambler applies equally to the Yellow, only that the color is rich yellow.
 3. **Dorothy Perkins**—The famous hardy Pink Rambler. A 3-year-old plant bore for us 2,700 shining pink blossoms last season.
 4. **Blue Rambler "Veilchenblau"**—The sensational so-called Blue Rose which has been so widely advertised by many growers; a strong, vigorous grower, with dark green, healthy foliage.
- By mail: Each, 20c; any 4 for 75c, postpaid; 2-year-old, field grown: Each, 35c; any 4 for \$1.25, by express.

Hardy Perennial Plants

Prices where not otherwise stated, 15c each, 10 for \$1.25.

Prices include postage for small plants; if large plants are wanted, we send by express at the same prices.

GIANT ACHILLEA—Its many branches hold their great mass of pure white feverfew-like flowers about a foot above the soil. For cemetery planting, it is the most valuable of all white flowers. It blooms from May until snow flies. Each, 15c; 5 for 50c; 10 for 75c.

RUDBECKIA GOLDEN GLOW—A magnificent grower, very branching, and each branch bears from 6 to 20 great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly.

COREOPSIS, Lanceolata Grandiflora—One of the most popular hardy plants. The flowers are a rich golden-yellow, of graceful form and invaluable for cutting; it blooms the entire summer and autumn.

DELPHINIUM, Formosum—The old favorite dark blue with white center; 3 to 4 feet high.

DELPHINIUM, BELLADONNA—Free and continuous blooming, never being out of flower from the end of June until cut down by hard frost. The clear turquoise-blue of its flowers is not equaled for delicacy and beauty by that of any other flower.

GALLARDIA, Grandiflora—One of the showiest hardy plants, two feet high; beginning to flower in June they continue the entire season. The large flowers are of gorgeous coloring. The center is dark red brown, while the petals are marked with rings of brilliant crimson, orange and vermilion.

PLATYCODON. (Japanese Bell Flower), Mariesa—Similar to the Campanula; form neat bushes and bloom continuously during May and June; dark blue.

SWEET WILLIAM, LARGE FLOWERING—One of the finest and best known of our hardy garden plants. Brilliant colors mixed. Each, 15c; 10 for \$1.

HOLLYHOCKS—Stately, majestic, hardy plants, favorites in the old-fashioned, hardy garden; their colossal spikes produce a showy effect, which cannot be secured with any other flowering plant. Double flowering plants in separate colors, white, pink, yellow, maroon and scarlet.

AQUILEGIA, Coerulea—This handsome Columbine from the Rocky Mountains is a most striking and showy kind with blue and white flowers.

AQUILEGIA, Vulgaris—This old standard variety of Columbine is one of the most reliable, and is composed of many shades and forms.

CAMPANULA PERSICIFOLIA (Peach Bells)—White. One of the finest campanulas with large, handsome white bell-shaped flowers. A great acquisition. Height two feet; flowers in June and July.

CAMPANULA PERSICIFOLIA—Blue, large, bright blue flowers; an excellent companion to the white variety.

LYCHNIS CHALCEDONICA—A very showy plant with dense heads of brilliant orange-scarlet flowers. Height two to three feet, blooms all summer.

DIGITALIS, FOXGLOVE, Gloxinia Flowered—One of the finest hardy perennials, with finely spotted flowers of white, purple, lilac and rose colors. Blooms in June. Mixed colors.

GYPSOPHILA PANICULATA, Double—Handsome plants with graceful, branched panicles of pretty, little double white flowers. Valuable for cutting. Blooms in August and September. Height two to three feet.

LOBELIA CARDINALIS—One of the most striking of our wild flowers; the deep scarlet flower spikes attract attention wherever grown. Height 4 feet. Blooms from July to September.

POPPY ORIENTAL HYBRIDS—Immense flowers of brilliant colors varying from bluish white, orange to deep scarlet.

TROLLIUS, Fire Globe—Large, bright orange-red, butter-cup-like flowers. Height 2 to 2½ feet; blooms from May to August. Each, 25c; 10 for \$2.00.

YUCCA—Grows more beautiful and blossoms more freely each succeeding year. It lives for ever, bearing great quantities of white blossoms; very desirable for a lawn ornament. Each, 20c.

Paeonies

(Single roots mailed free; 10 by express)

SIX SUPERB DOUBLE PAEONIES

Charlemagne—Late, creamy white, tinted lilac and rose. Each, 50c; 10 for \$4.00.

Delachei—Late, deep crimson-purple. Each, 25c; 10 for \$2.00.

Felix Crousse—Late, brilliant, flaming-red, the best red. Each, 50c; 10 for \$4.00.

Humei—Late, fragrant, beautiful rose pink. Each, 25c; 10 for \$2.00.

Marie Lemoine—Late, massive, extra-large, ivory white. Each, 50c; 10 for \$4.00.

Festiva Maxima—Early, fragrant, pure white, a perfect paeony. Each, 35c; 10 for \$3.00.

One each of the above 6 for \$2.00, postpaid.

PAEONIES IN COLORS (NOT NAMED)

Assorted, double reds. Each, 20c; 10 for \$1.75. Assorted double whites. Each, 20c; 10 for \$1.75.

Assorted double pinks. Each, 20c; 10 for \$1.75. Mixed All Colors—Each, 20c; 10 for \$1.50.



Peaony, Festiva Maxima

Iris

SPANISH IRIS—Very fine bulbous flowering plants which are, however, almost unknown in this country, although they are perfectly hardy if given a little protection in winter, are cheaper than crocuses, and are exquisitely beautiful. They are called the "Orchids of the Hardy Flower Garden," but even the orchids can hardly exceed them in richness, variety and beauty. The colors of the flowers comprise all shades of yellow, blue, bronze and white. They grow 18 to 24 inches high and come into bloom soon after the German Iris, flowering from the end of May on through June. The bulbs may be left in the ground and will give good results for many years. Plant as early as possible 2 to 3 inches deep and 6 inches apart; they should be planted in groups of 25 to 100 or more bulbs, the larger the number the better the effect.

The Spanish Iris are also well adapted for pot culture, blooming in winter.

Mixed Varieties: 10 for 10c; 100 for 85c, postpaid.

GERMAN IRIS—These Iris are perfectly hardy and of the easiest culture; they will thrive and increase year after year in any sunny situation in ordinary good soil. They bloom in May; should be freely planted in every garden.

Mixed German Iris—Each, 10c; 10 for 85c, prepaid.

Japanese Iris—Magnificent summer flowering plants which are becoming more popular each season. They bloom from middle of June to the end of July. It prefers a heavy, rich and moist soil.

Single and Double Japanese Iris—Price: Each, 15c; doz., \$1.50, prepaid.

Hardy Phlox

SALZER'S RADIANT COLLECTION

Virgil—Enormous trusses, violet blue.

Heroine—Indescribably grand, orange scarlet, single florets often larger than a silver dollar piece.

Diana—Giant blossoms, marvelously grand and magnificently stately. Purplish crimson.

Elmira—Colossal in size, beautiful in the extreme, white-pink eye.

La Crosse—A magnificent Phlox; a silver dollar piece will not cover a single floret. Wonderfully beautiful, shiny scarlet crimson.

Silver Lace—Giant blossoms; pure snow white, profuse bloomer.

Any of the above: Each, 20c; any 6 for \$1.00; any 12 for \$1.75, postpaid.

STANDARD VARIETIES OF PHLOX

The following belong to the largest flowering and finest varieties known, and all are of the most attractive colors.

Coquelicot—Bright orange-scarlet; one of the finest.

Eclairer—Brilliant rosy-magenta with a lighter halo.

Frau Von Lassburg—Pure snow white, very large.

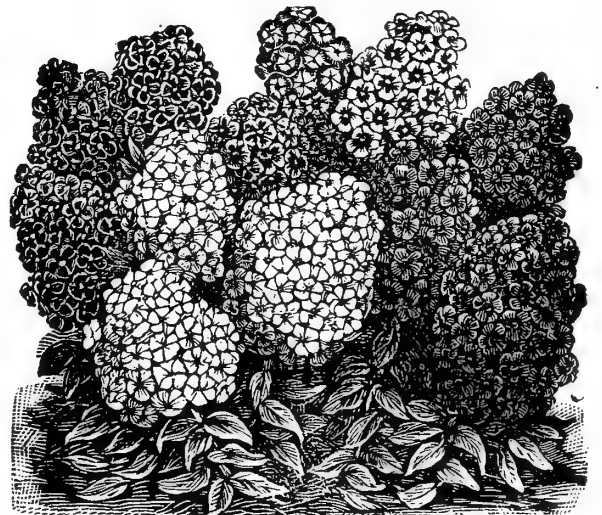
Henry Murger—Pure white, with large deep carmine center, very showy.

La Vogue—Mauve, with large rose center.

Pantheon—Bright carmine rose.

Any of the above: Each, 15c; any 6 for 75c; any 12 for \$1.25, postpaid.

Two-year-old plants at the same prices by express.



A Bed of Salzer's Radiant Phlox



Rudbeckia



German Iris

Vegetable Seeds--For Forcing and Fall Planting

(For complete list of Garden Seeds see Spring catalog.)

BROCCOLI				Postpaid			
Large White.....				Pkg.	Oz.	1 lb.	1 lb.
Purple Cape.....				.10	.30	.85	2.75
BRUSSELS SPROUTS				.10	.30	.85	2.75
Salzer's Hamburg.....				.10	.25	.75	2.50
BEANS, Dwarf Bush. Wax Varieties				Postpaid			
				Pkg.	Pt.	Qt.	Pt.
Salzer's Earliest Wax.....				.10	.25	.40	.15
Salzer's Golden Wax.....				.10	.25	.40	.15
Wardwell's Kidney Wax.....				.10	.25	.40	.15
Prolific Black Wax.....				.10	.25	.40	.15
Davis Wax.....				.10	.25	.40	.15
Midsummer Wax.....				.10	.25	.40	.15
Hodson Wax.....				.10	.25	.40	.15
Currie's Rust Proof.....				.10	.25	.40	.15
Salzer's First of All.....				.15	.30	.45	.20
Bountiful.....				.10	.25	.40	.15
Stringless Green Pod, Burpee's.....				.10	.25	.40	.15
Salzer's Extra Early Tender Valentine.....				.10	.25	.40	.15
Longfellow.....				.10	.25	.40	.15
Hodson Green Pod.....				.15	.25	.40	.15
TABLE BEETS				Postpaid			
				Pkg.	Oz.	1 lb.	1 lb.
Salzer's Red Beauty.....				.10	.15	.40	1.25
Bingen Ball.....				.10	.15	.40	1.25
Salzer's Long Smooth Blood.....				.05	.10	.25	.75
Crosby's Egyptian.....				.05	.10	.30	1.00
Extra Early Egyptian.....				.05	.10	.30	1.00
Early Eclipse.....				.05	.10	.30	1.00
Salzer's Royal Half Long.....				.05	.10	.40	1.25
Detroit.....				.05	.10	.40	1.25
Crimson Globe.....				.05	.10	.40	1.25
SWISS CHARD or SPINACH BEET				Postpaid			
Large Ribbed White.....				.05	.10	.20	.65
CAULIFLOWER				Postpaid			
Salzer's Earliest Surehead.....				.15	2.50	7.50	\$25.
Extra Early Dwarf Erfurt.....				.10	1.25	4.00	
Snowball.....				.10	1.50	5.00	
Early Paris.....				.05	.50	1.50	5.00
CABBAGE				Postpaid			
Salzer's Lightning.....				.10	.40	1.10	4.00
Extra Early Jersey Wakefield.....				.05	.20	.75	2.50
Large Jersey Wakefield or Charleston.....				.05	.20	.75	2.50
Enkhuizen's Glory.....				.05	.25	.75	2.50
Allhead Early.....				.05	.20	.50	1.75
Early Summer.....				.05	.20	.50	1.75
Early Dwarf Flat Dutch.....				.05	.20	.50	1.75
All Season.....				.05	.20	.60	2.00
Succession.....				.05	.20	.60	2.00
Salzer's Ideal.....				.10	.40	1.00	3.25
Salzer's Volga.....				.10	.35	.75	2.25
Autumn King.....				.05	.20	.60	2.00
Premium Late Flat Dutch.....				.05	.20	.50	1.75
Genuine Surehead.....				.05	.20	.55	1.75
Marblehead Mammoth.....				.05	.20	.60	2.00
Salzer's Giant Flat Dutch.....				.10	.35	1.00	3.25
Danish Ballhead or Hollander.....				.05	.30	.85	3.00
Extra Early Dwarf Erfurt, Red.....				.05	.15	.40	1.50
Mammoth Red Rock.....				.05	.20	.60	2.00
Extra Early Dwarf Ulm, Savoy.....				.05	.15	.50	1.75
Improved American, Savoy.....				.05	.20	.50	1.75
TABLE CARROTS				Postpaid			
Salzer's First of All.....				.10	.15	.50	1.50
Early Shorthorn or Scarlet Horn.....				.05	.15	.40	1.50
Oxheart or Guerande.....				.05	.15	.40	1.50
Danver's Half Long.....				.05	.15	.50	1.50
Chantenay or Model.....				.05	.10	.25	.90
COLLARDS Georgia				.05	.10	.30	1.00
CORN SALAD or FETTICUS				.05	.10		.60
CUCUMBERS				Postpaid			
Salzer's Earliest Cucumber.....				.05	.10	.25	.90
Improved White Spine.....				.05	.10	.25	.85
Davis Perfect.....				.05	.10	.25	.85
ENDIVE				Postpaid			
Green Curled.....				.05	.10	.30	1.00
Ever White Curled.....				.05	.10	.30	1.00
Moss Curled.....				.05	.10	.30	1.00
Broad Leaved Batavian.....				.05	.10	.30	1.00
KALE or BORECOLE				Postpaid			
Salzer's Dwarf Erfurt.....				.10	.25	.60	2.00
Dwarf German Green.....				.05	.10	.20	.70
Tall Scotch Green.....				.05	.10	.20	.70
German Dwarf Purple.....				.05	.10	.25	.75
KOHLRABI				Postpaid			
Early Purple Vienna.....				.05	.20	.60	2.25
Salzer's Mammoth.....				.05	.20	.50	1.75
Early White Vienna.....				.05	.20	.60	2.25
LETTUCE				Postpaid			
Salzer's Earliest.....				.10	.20	.40	1.25
Salzer's Prizehead.....				.05	.10	.25	.85
Grand Rapids Forcing.....				.05	.15	.35	1.10
Black Seeded Simpson.....				.05	.10	.25	.85
Cos Lettuce.....				.05	.15	.50	
May King.....				.05	.20	.35	1.25
Denver Market.....				.05	.10	.30	1.00
Improved Hanson.....				.05	.10	.30	.90
Salamander or Tennis Ball Black Seeded.....				.05	.10	.25	.85
Deacon.....				.05	.10	.30	.90
Big Boston.....				.05	.10	.30	1.00
California Cream Butter.....				.05	.10	.25	.90
New York or Wonderful.....				.05	.10	.25	.85
MUSTARD				Postpaid			
White.....				.05		.10	.25
Southern Giant.....				.05	.10	.20	.65
MUSHROOMS, Spawns				Postpaid			
Lambert's Pure Culture Spawn Direct Bricks.....				.40	per brick	postpaid	
ONIONS				Postpaid			
				Pkg.	Oz.	1 lb.	1 lb.
Salzer's Great Red Wethersfield.....				.05	.15	.40	1.35
Extra Early Red Flat.....				.05	.15	.40	1.35
Yellow Flat Danvers.....				.05	.10	.35	1.20
White Portugal or Silverskin.....				.05	.20	.50	1.80
Australian Brown.....				.05	.10	.35	1.10
Salzer's King of the Earliest.....				.10	.20	.45	1.60
Yellow Globe Danvers.....				.05	.10	.35	1.25
Southport White Globe.....				.10	.20	.60	2.25
Southport Yellow Globe.....				.05	.15	.40	1.35
Southport Red Globe.....				.05	.15	.40	1.45
Salzer's Prizetaker.....				.10	.20	.40	1.35
Salzer's Neckless Golden Globe.....				.10	.15	.40	1.30
Salzer's Sixty Day Onion.....				.05	.15	.45	1.50
White Queen or White Pearl.....				.05	.15	.45	1.50
Salzer's Giant Silver King.....				.10	.20	.45	1.50
White Bermuda Onions.....				.10	.40	1.25	4.00
Red Bermuda Onions.....				.10	.30	1.00	2.50
Crystal White Wax.....				.15	.50	1.50	5.00
White Welsh.....				.10	.20	.50	1.50
PARSLEY				Postpaid			
Dark Green, Dwarf Triple Curled.....				.10	.15	.30	1.00
Salzer's Double Moss Curled.....				.05	.10	.25	.75
Turnip Rooted.....				.05	.10	.25	.75
RADISHES, Early Sorts				Postpaid			
Salzer's Early Bird, forcing.....				.10	.15	.40	1.25
Earliest Snow White Ice, forcing.....				.10	.15	.40	1.25
Blood Red Snow White Tipped, forcing.....				.10	.15	.40	1.25
Erfurt Dark Red, forcing.....				.05	.10	.30	1.00
Early Scarlet Turnip.....				.05	.10	.15	.50
Scarlet Turnip, White Tail.....				.05	.10	.15	.50
Crimson Giant Globe.....				.05	.10	.25	.75
Salzer's Flashlight, forcing.....				.10	.15	.30	1.00
Scarlet Globe, Vick's.....				.05	.10	.25	.90
Salzer's Earliest White, forcing.....				.10	.15	.40	1.25
French Breakfast.....				.05	.10	.20	.70
Long Brightest Scarlet or Cardinal.....				.05	.10	.20	.60
Icicle.....				.05	.10	.20	.60
Radish, Summer Varieties				Postpaid			
Long White Vienna or Lady Finger.....				.05	.10	.20	.60
White Strasburg.....				.05	.10	.20	.60
Stuttgart.....				.05	.10	.20	.60
Chartier Improved.....				.05	.10	.20	.60
Golden Globe.....				.05	.10	.20	.70
Radishes, Winter				Postpaid			
Black Spanish Round.....				.05	.10	.20	.60
Long Black Spanish.....				.05	.10	.20	.60
White Chinese or Celestial.....				.05	.10	.25	.75
California Mammoth White.....				.05	.10	.25	.75
Chinese Rose or Scarlet China.....				.05	.10	.20	.60
Chinese Round Scarlet.....				.05	.10	.25	.75
SPINACH				Postpaid			
Salzer's Savoy or Bloomsdale.....				.05	.10	.15	.35
Victoria.....				.05	.10	.15	.35
Round Summer.....						.05	.10
Winter Prickly.....				.05	.10	.15	.35
Long Standing.....						.05	.10
TOMATOES, Scarlet Sorts				Postpaid			
Salzer's Earliest of All.....				.10	.40	1.10	4.00
Earliana.....				.05	.25	.80	2.75
Chalk's Early Jewel.....				.05	.25	.75	2.50
Matchless.....				.05	.25	.75	2.50
New Stone.....				.05	.25	.75	2.50
June Pink.....				.05	.25	.80	2.75
Beauty Market Gardener's Strain				.05	.25	.75	2.50
Salzer's La Crosse Seedling.....				.10	.30	1.00	3.00
New Globe.....				.10	.30	1.00	3.00
TURNIPS				Postpaid			
Early LaCrosse.....				.05	.10	.20	.75
Extra Early White Milan.....				.05	.10	.25	.80
Extra Early Purple Top Milan.....				.05	.10	.25	.80
Cow Horn.....				.05	.10	.20	.55
Early Six Weeks or Snowball.....				.05	.10	.15	.50
Purple Top White Globe.....				.05	.10	.20	.60
White Egg.....				.05	.10	.20	.60
Purple Top Strap Leaf Flat.....				.05	.10	.15	.50
Norfolk.....				.05	.10	.15	.50
Salzer's Milk Globe.....				.05	.10	.25	.75
Southern Prize.....				.05	.10	.20	.70
Golden Ball.....				.05	.10	.20	.65
Yellow Aberdeen Purple Top.....				.05	.10	.15	.50
RUTABAGAS				Postpaid			
Salzer's Mammoth Russian.....				.05	.15	.25	.65
Salzer's All Gold.....				.05	.15	.25	.65
American Purple Top.....				.05	.10	.15	.45
Sweet German.....				.05	.10	.15	.45
Champion Sutton's.....				.05	.10	.15	.45
Monarch or Elephant.....				.05	.10	.15	.45
VEGETABLE ROOTS				Postpaid			
ASPARAGUS. 1 year old prepaid; 2 year old by express at the same prices.				Postpaid			
Conover's Colossal.....				Doz.	.25,	100,	\$1.10, 1000, \$7.50
Columbian Mammoth White.....				Doz.	.25,	100,	\$1.10, 1000, \$7.50
Palmetto.....				Doz.	.25,	100,	\$1.10, 1000, \$7.50
HORSERADISH				Postpaid			
Ordinary strain, small roots, doz. 25c prepaid. Large roots 100 for \$1.00; Maliner-Kren, Doz. 35c; 50 for \$1.00; 100 for \$1.75 postpaid				Postpaid			
RHUBARB, Linnaeus and Victoria,				Postpaid			
10c each; 6 for 45c; 12 for 80c, postpaid; large clumps 15c each; doz. \$1.50 by express.				Postpaid			

Hardy Annual and Perennial Flower Seeds for Autumn Sowing

By sowing hardy varieties of flowers during August and September a brilliant display of flowers can be secured at a small cost quite early in Spring at a time when usually the garden is comparatively bare, and these plants from Autumn sown seeds generally become larger and more robust and flower more profusely than if sown in Spring. Perennial flowers especially should be sown in Fall as most of them will not bloom the first year if sown in Spring, but if sown early enough, not later than October 1st they can make good plants before frost, and will bloom freely the following year.

In the North the plants should be covered about 3 inches deep with straw or litter.

The following varieties are especially adapted for sowing in the fall outdoors:

The varieties marked with a cross are perennials.

(See Spring catalog for description of varieties.)

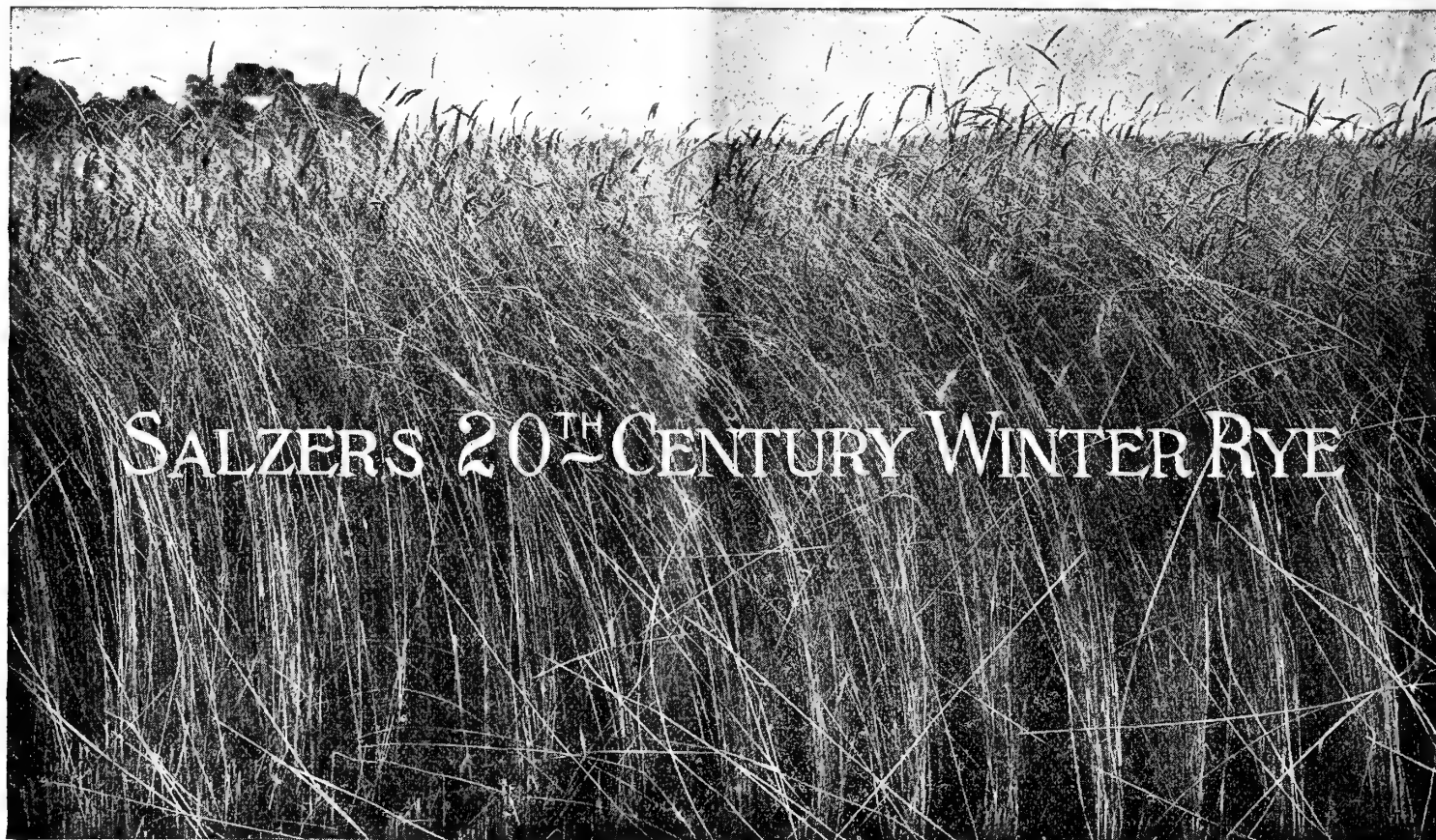
	Pkg.
xAchillea, The Pearl, double, pure white.....	.10
xAconitum, Napellus, Monk's Hood, blue and white.....	.05
Alyssum, Sweet, white, sweet scented.....	.05
Alyssum, Ocean Spray, large blooming, white.....	.10
xAlyssum, Saxatile Compactum, golden yellow.....	.05
Antirrhinum, Queen of the North, white.....	.10
Antirrhinum, Dwarf, mixed sorts.....	.05
xAquilegia, Coerulea.....	.15
xAquilegia, Vulgaris, double mixed.....	.05
xCampanula, medium, single, mixed.....	.05
xCampanula, medium, double mixed.....	.05
xCampanula, Calycanthema, (cup and saucer) mixed.....	.05

Pansy, Mammoth Butterfly

	Pkg.		Pkg.
xCampanula, Persicifolia (Peach Bells) blue.....	.10	Pansy, German Bedding, brown.....	oz. 25c .05
xCampanula, Persicifolia (Peach Bells) white.....	.10	Pansy, German Bedding, yellow.....	oz. 25c .05
Candytuft, White Wave.....	.10	Pansy, German Bedding, white.....	oz. 25c .05
Candytuft, Fragrant.....	.05	Pansy, German Bedding red.....	oz. 25c .05
Candytuft, Finest mixed.....	.05	Pansy, German Bedding, purple.....	oz. 25c .05
xCarnation Marguerite, mixed colors.....	.05	(1 Pkg. each of the eight colors for 35c.)	
Centaurea, Blue Emperor.....	.05	Pansy, German Bedding, mixed.....	oz. 25c .05
Centaurea, Double, blue.....	.05	Pansy, Giant Flowered, Bridesmaid, rosy-white.....	.10
Centaurea Cyanus, single, mixed colors.....	.05	Pansy, Giant Flowered, Angel's Robe, pure white.....	.10
Centaurea Cyanus, double mixed colors.....	.05	Pansy, Giant Flowered, Lavender Queen, light blue.....	.10
Centaurea Imperialis, (Sweet Sultan), mixed colors.....	.05	Pansy, Giant Flowered, Emperor William, dark blue.....	.10
Chrysanthemum, Annual, single and double varieties, mixed.....	.05	Pansy, Giant Flowered, President McKinley, golden yellow.....	.10
xCoreopsis, Grandiflora, golden yellow.....	.05	Pansy, Giant Flowered, Volcano, dark red.....	.10
xDaisy, Double Longfellow, dark pink.....	.10	Pansy, Giant Flowered, Mercury, black purple.....	.10
xDaisy, Double Snowball, white.....	.10	Pansy, Giant Flowered, Fire Dragon, red edged gold.....	.10
xDaisy, Double, mixed colors.....	.05	A set of the above eight packages of Giant Flowered Pansies for 70c.	
xDaisy Shasta, mixed colors.....	.10	Pansy, Giant Flowered, Masterpiece, ruffled, mixed colors.....	1000 seeds for 65c .10
xDelphinium, Formosum, dark blue, white center.....	.05	Pansy, Giant Flowered, Butterfly, mixed colors.....	1000 seeds for 75c .25
xDelphinium, Belladonna, azure blue.....	.25	Pansy, Giant Flowered, Salzer's Eternal, light colors mixed.....	1/8 oz. for 75c .10
xDelphinium, Show Mixture.....	.10	Phlox, large flowering, mixed.....	.10
Dianthus, Chinensis, Double China Pinks, mixed.....	.05	Phlox, Snowball, dwarf, pure white.....	.10
Dianthus, Laciniatus Mirabilis, single fringed, mixed colors.....	.05	Phlox, Fireball, dwarf, scarlet.....	.10
Dianthus, Laciniatus Mirabilis, double fringed, mixed colors.....	.10	Phlox, Starred and fringed.....	.05
xDianthus, Plumarius, Semperflorens, Everblooming Hardy Garden Pinks, mixed colors.....	.10	Phlox, double flowering, mixed colors.....	.10
Escholtzia, mixed colors, single and double.....	.05	xPlatycodon (Chinese Bell Flower), white.....	.05
Forget-me-not, Alpestris, Coerulea, bright blue.....	.05	xPlatycodon, Chinese Mariesi, blue.....	.05
xForget-me-not, Dissitiflora, blue.....	.10	xPoppy, Orientale, mixed colors.....	.10
xForget-me-not, Semperflorens, blue.....	.10	xPoppy, Iceland, mixed colors.....	.10
xForget-me-not, Ruth Fisher, the largest.....	.15	xPrimrose, Hardy, Auricula, mixed colors.....	.10
Flowering Forget-me-not, blue.....	.15	xPrimrose, Hardy, Japonica, bright showy flowers, mixed colors.....	.10
xFoxglove, Gloxinoides, mixed colors.....	.05	xPrimrose, Hardy, Vulgaris, Canary yellow, fragrant.....	.10
xGaillardia, Grandiflora, mixed.....	.10	xScabiosa, Caucasica, lilac.....	.10
xHollyhocks, double white.....	.10	xScabiosa, Japonica, lavender-blue.....	.15
xHollyhocks, salmon-red.....	.10	xStokesia, Cyanea, blue.....	.10
xHollyhocks, maroon.....	.10	Sweet Peas, white shades.....	1 oz. 10c .05
xHollyhocks, yellow.....	.10	Sweet Peas, yellow and orange shades.....	1 oz. 10c .05
xHollyhocks, pink.....	.10	Sweet Peas, pink shades.....	1 oz. 10c .05
xHollyhocks, mixed colors.....	.10	Sweet Peas, red shades.....	1 oz. 10c .05
Larkspur, mixed colors.....	.10	Sweet Peas, blue shades.....	1 oz. 10c .05
Larkspur, Double Dwarf Rocket, finest mixed.....	.05	Sweet Peas, purple and maroon shades.....	1 oz. 10c .05
Larkspur, Tall Emperor, a magnificent strain, mixed colors.....	.05	Collection of six shades	
xLychnis, Chalcedonica.....	.05	[1 Pkg. each (6 Pkg.) 25c; 1 oz. of each 50c.]	
Mignonette, Sweet scented.....	1/2 oz. 10c .05	Sweet Peas, Everblooming mixture.....	1/4 lb. 25c 1 oz. 10c .05
Mignonette, Snow Queen, white.....	.10	Sweet Peas, Giant Orchid, flowered, mixed.....	1/4 lb. 40c 1 oz. 15c .10
Mignonette, Matchet, bright red.....	.10	xSweet William, single mixed.....	.05
Mignonette, Golden Queen, golden yellow.....	.10	xSweet William, double, mixed.....	.05
Nigella, Miss Jekyll.....	.05	xSweet William, Pink Beauty, salmon-pink.....	.10
xPaeony, mixed sorts and colors.....	.15	xSweet William, Scarlet Beauty, rich scarlet.....	.10
Pansy, German Bedding, black.....	1/8 oz. 25c .05	xViolas or Tufted Pansies, mixed colors.....	.10
Pansy, German Bedding, dark blue.....	1/8 oz. 25c .05		
Pansy, German Bedding, light blue.....	1/8 oz. 25c .05		

Tender Flower Seeds for Autumn Sowing in the House for Winter and Spring Blooming

	Pkg.		Pkg.
Asparagus, Plumosus nanus.....	.15	Geranium, Lady Washington, mixed sorts.....	.25
Asparagus, Sprengeri.....	.10	Geranium, Apple scented.....	.10
Begonia, Everblooming, Erfordia, rosy-carmine.....	.15	Gloxinia, Hybrida Grandiflora, mixed colors.....	.15
Begonia, "Vernon, orange-carmine.....	.10	Gloxinia, Gigantea, mammoth flowers, mixed colors.....	.25
Begonia, "Salmon Queen, brilliant salmon-rose.....	.20	Heliotrope, Salzer's Mammoth, mixed colors.....	.10
Begonia, "Triumph, snow white, large, flowering.....	.20	Impatiens Holstii Hybrids, mixed colors.....	.10
Begonia, Rex Hybrids.....	.25	Lobelia, Emperor William, light blue, compact.....	.05
Calceolaria, Hybrida, Grandiflora, mixed colors.....	.20	Lobelia, Star of Ischl, dark blue, compact.....	.10
Calceolaria, Salzer's Show, flowers of the largest size and the most brilliant coloring.....	.35	Maurandia, mixed colors.....	.05
Carnation, Perpetual Chabaud, all colors mixed.....	.15	Primula, Sinensis, Chinese Fringed Primrose, single large flowering, finest mixed.....	.15
Carnation, Salzer's Royal, largest flowers, superb colors.....	.20	Primula, Sinensis, double flowering, finest mixed.....	.25
Cineraria, Salzer's Show Mixture.....	.25	Primula, Sinensis, Stellata, Star shaped flowers, a splendid class, mixed colors.....	.50
Coleus, finest mixed.....	.05	Primula, Japonica, grandiflora, mixed.....	.10
Coleus, Salzer's Hybrid Wonder Mixture.....	.15	Primula, Forbesi, Baby Primrose.....	.10
Cyclamen, Salzer's Show Mixture.....	.15	Smilax.....	.10
Fuchsia, single and double, mixed.....	.10		
Geranium, Zonale, mixed, single and double.....	.10		



Salzer's Northern Grown Winter Grains

Our Grains have been grown in the North under supervision of experts in these lines. It is a well known fact that these northern grown grains possess greater vitality, stronger producing qualities, and are much more hardy than seeds grown further South. Most of them can be planted anywhere in the Northwest and produce enormous yields even if the land is bare and without any cover of snow. **Our Winter Grains are the most reliable and trustworthy for planting anywhere.**

Our fall catalogue goes to press long before crops are assured and all prices are subject to market fluctuations and can be changed without notice. When our own stocks are exhausted we always aim to fill orders at lowest market quotations. Samples and latest quotations will be gladly sent for the asking. Always remit for grain sacks on Wheat, Oats, and Rye, otherwise we deduct cost of same.

BEARDED WINTER BARLEY

This variety we have not tested in Wisconsin. We purchased our stock in Missouri, it is largely grown there and will do well in all states where winter oats flourish. Makes excellent winter and spring grazing in the south and is also cut for hay before it heads out. Sow $1\frac{1}{2}$ to 2 bu. per acre.

Price: Pkg. 10c. By freight, Pk. 60c.; Bu. \$1.50; $2\frac{1}{2}$ Bu. \$3.65. Grain sacks 22c each.

RED RUST PROOF WINTER OATS

Very popular throughout the south, especially used for low ground where other oats are much inclined to rust. It makes a large yield of fine, heavy grain. Can be sown in fall and spring from September to March. Our stock is Missouri grown.

Price, postpaid, Pkg. 10c; Lb. 25c; by freight, Pk. 40c; Bu. \$1.50; 10 Bus. \$13.50. Grain Sacks 22c each.

Winter Rye

Winter Rye is one of the most valuable crops for all sections of the country and may be planted for the grain, for green fodder, or hay and also for fertilizing. It can be depended upon more than any other grain to always produce a good paying crop, as it is more hardy than wheat, does not winter kill and thrives in a dry season.

It can also be grown on a great variety of soils and yields a good crop even on poor, sandy soil where winter-wheat will not grow. It furnishes a splendid crop of **green fodder** early in spring long before the stock can be turned on grass or pasture.

Winter Rye is also extensively grown for **green fertilizer**; a crop of Rye plowed under will wonderfully improve the soil and make it loose and mellow as if clover had been turned under. In our country we have a number of farmer friends growing a large acreage of potatoes annually. They are on sandy land. Their crop was always fine. It never failed them; rain or shine, they had potatoes to sell. We looked them up and found rye — winter rye — to be the secret. Their land was fall plowed and sown to rye. Rye grows so quickly that long before time to plant potatoes it was from one to two feet tall. This was plowed under and therein the potatoes were planted, and such yields. Of the greatest value is however the Winter Rye on account of supplying an **early grain** which matures before drouth, blight, rust and other insect pests appear and furnishes grain at a time when such seed is usually very high in price. There is always a ready market for the grain.

One great advantage in growing Winter Rye and Winter Wheat is that the growth of weeds will be greatly checked; the grains will mature before wild oats, wild mustard and other objectionable weeds, which will have no opportunity to mature their seeds before harvesting.

SALZER'S 20TH CENTURY

We urge upon every farmer the great desirability of obtaining this rye. We obtained the seed of this new variety when in Europe some years ago and are now able to supply splendid stock grown near La Crosse. We found the rye during the few years we have grown it to come true to the description given of it by the introducers: "For length of straw, earliness, vigor of growth and productiveness, it is unequalled by any variety in cultivation." The rye has also proven entirely hardy wherever grown.

The heads average 6 to 8 inches in length, the grains are large, plump and heavy, of fine amber color, very nutritious, very desirable for flour and make excellent bread. The straw is tall and of extraordinary strength and stiffness, resisting severe winds and storms to a remarkable degree without lodging.

We know Salzer's 20th Century Rye will delight, please and be profitable to you. By all means try same.

Price: Per Pkg. 10c; Lb. 30c; 4 lbs. \$1.00 postpaid. By freight, Pk. 55c; Bu. \$1.50; $2\frac{1}{2}$ Bu. \$3.50; 10 Bu. \$13.00; 20 Bu. \$25.00. Grain Sacks 22c extra.

WISCONSIN WINTER RYE

No matter how you take care of it this rye always returns a paying yield. It is a great stooler, of strong straw and has long heads filled from end to end with heavy kernels; it stands up well.

Price: Pkg. 10c; Lb. 30c; 4 lbs. \$1.00 postpaid. By freight, Pk. 50c; Bu. \$1.40; $2\frac{1}{2}$ Bu. \$3.25; 10 Bu. \$12.00; 20 Bu. \$23.00. Grain sacks 22c each.

WINTER WHEAT

The Northwestern Miller, one of the high flour milling authorities, says in one of its editorials:

"A few years ago we had a very large export flour trade and American millers believed that if they lost this trade they would have difficulty in keeping their mills running. Practically, the export flour market has already vanished; the enormous demand from the domestic trade has absorbed it, and millers are anxiously wondering where the wheat is to come from with which to keep pace with the demand.

There will never be any difficulty in finding mills to grind the wheat, but the question of raw material is in a measure confronting the millers, and a bread shortage is coming, if we continue growing in population at our present rate, unless something is done to increase production."

These questions are of vital interest to consumer as well as producer. With this in view, we call especial attention to our wheat sorts, as listed on this and the following pages.

Salzer's Red Russian

"THE HARDY RED." A BEARDED WHEAT

This is the hardiest winter wheat grown and is adapted for all parts of the Northwest. This Russian Winter Wheat was introduced into this country some twenty-five years ago from Russia. It was brought to Kansas and there it is known as Hard Turkey Red or Hard Russian Red Wheat, and has completely revolutionized the wheat growing of Kansas and Oklahoma and some parts of Missouri.

Several years ago we conceived the idea to import this Hardy Red Russian Wheat from the farthest northern portion where same is grown in Russia into Wisconsin, that in doing this we would get a hardy, more vigorous wheat than if introduced from or into the southern climes first. With this in view we have worked and experimented and grown a fine crop of vigorous, productive, frost and elements withstanding Hardy Red Russian Wheat, which we are offering to our trade this year.

It is a little higher in price than the Red Russian Wheat which you get in Kansas or Iowa, but we leave it to you whether you would not rather pay 20c to 35c a bushel more for this vigorous Hardy Red Russian Wheat than the Wheat from the warm and sunny prairies of the beautiful Kansas or Iowa.

Red Russian Wheat has made the wheat fields of Kansas, Oklahoma and Nebraska famous. It has enabled them to produce from 150,000,000 to 200,000,000 bushels of the finest kind of flour wheat annually and we believe that if these farmers would exercise the same care with their seed stock as we exercise with ours, or in other words,—if Salzer's Hardy vigorous strain of Red Russian were sown in Kansas, Iowa, Nebraska and Oklahoma, that the yield there would easily be increased from $33\frac{1}{3}$ to 50 per cent.

Salzer's Red Russian Winter Wheat is a bearded variety and like all bearded wheats it stands adverse weather conditions better and is also better adapted to low grounds and good rich soils than the beardless varieties. It can be grown successfully anywhere in the Northwest, endures without injury the alternate freezing and sowing during the fall and spring and yields on an average even more than the spring wheats.

The crop per acre is seldom less than 35 to 45 bushels, but quite often much larger.

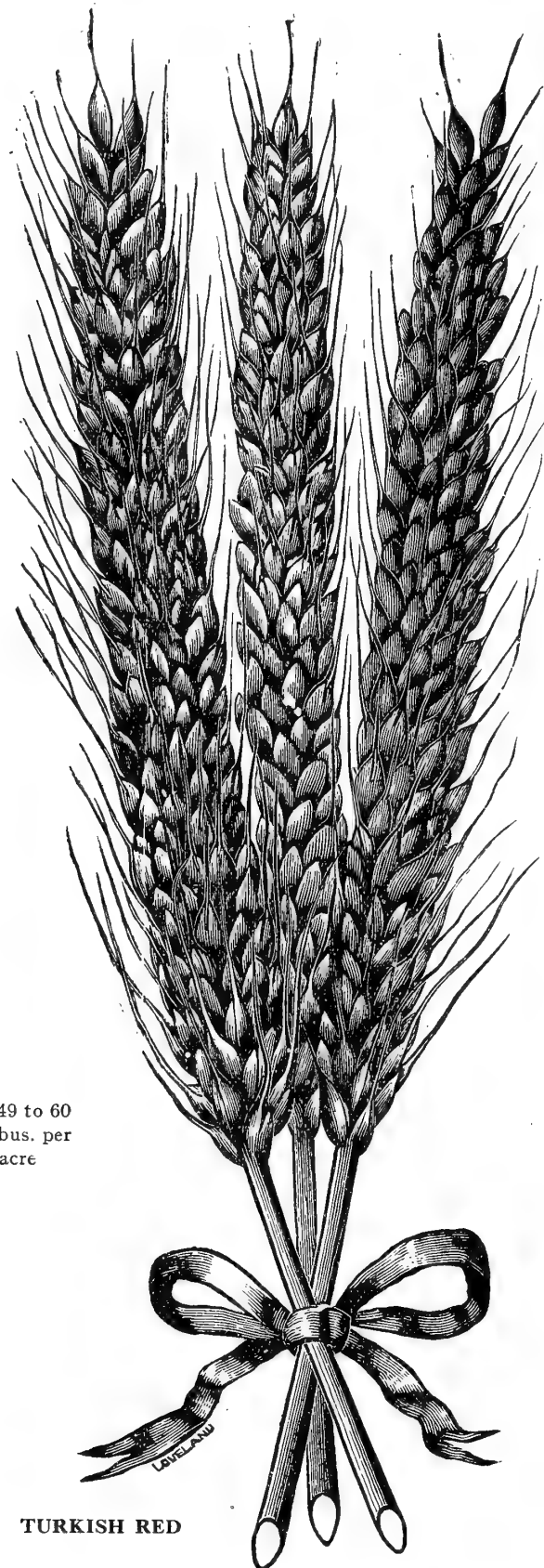
The heads are long, wide, well filled with large, flinty grains of reddish-amber colors; they are rich in gluten and in quality equal to the No. 1 Hard Spring Wheat. The straw is unusually strong.

It takes just as much wheat to plant an acre that will produce 15 bushels of ordinary Winter Wheat as it does to plant an acre producing 35 to 50 bushels and the difference in cost of the seed is nothing compared with the difference in yield. We only grow pedigreed varieties and Salzer's Red Russian wheat is different from the ordinary Red Russian of Iowa, Kansas and Minnesota seedsmen; ours is a child of this cold, hardy, vigorous North and is bred to produce enormous yields. If we charged \$3.00 a bushel for this wheat, it would be cheap compared with the prices asked for Kansas and Iowa grown stocks.

Our Winter Wheats all mature early and before rust or cinch bugs appear in the fields.

Salzer's Red Russian is also a wonderful stooler, one grain often producing as many as forty to fifty stalks; thus one bushel of seed will go almost as far as two bushels of other varieties. One customer reported a yield of over 45 bushels per acre from $\frac{3}{4}$ bushel seed per acre, while many others have reported from 40 to 50 bushels yield per acre from five pecks of seed per acre, but we recommend from a bushel and one-quarter to one and one-half bushels of seed per acre.

Price of Salzer's Red Russian Winter Wheat: 1 bu. \$1.85; $2\frac{1}{2}$ bus. \$4.50; 10 bus. \$17.50; 20 bus. \$34.00; 100 bus., \$160.00; grain sacks extra 22c.



49 to 60
bus. per
acre

TURKISH RED

Salzer's Hardy Northern

BEARDED WHEAT

Many farmers do not like a bearded wheat; but then, again, there are thousands of old-fashioned farmers whose early fortunes were made in bearded wheat, that are tying to the new varieties of bearded winter wheat, and to them we want to commend most heartily our Hardy Northern Wheat. That is a wheat to tie to.

Sow liberally, and you will surely make money.

It is a variety full of new blood, new vigor and tremendous producing qualities, a remarkable stooler, with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, of excellent quality, and the delight of the farmer, and we urge you to give this bearded variety a trial.

PRICE OF SALZER'S HARDY NORTHERN

Price: Pkg. 10c; lb., by mail, 25c.; 4 lbs., \$1.00; by freight, $\frac{1}{2}$ bu. \$1.00; bu. \$1.90; 2 $\frac{1}{2}$ bus. \$4.60; 10 bus. \$18.00. Sacks 22c each.

We also have small stocks of Defiance, Harvest King, Fultz', Kharkov and Early Red Clawson Winter Wheat at: Pk. 70c; bu. \$1.90; 2 $\frac{1}{2}$ bus. \$4.60; 10 bus. \$18.00.

Turkish Red Winter Wheat

BEARDED WHEAT

This Wheat has fairly made Kansas, Nebraska, Missouri, Oklahoma and Iowa famous as Winter Wheat growing states. It has stood 40 degrees below zero in Wisconsin and Minnesota. Kernels are red, have a thin husk, very hard and rich in gluten.

This great variety has now been before the public upward of twenty years and all winter wheat growers and the different experimental stations, everywhere who have given it a trial, have pronounced it as one of the hardiest, most productive and surest cropper that has ever been introduced.

We have shipped it into every state of the Union and everywhere it is giving tremendous satisfaction.

At the Iowa State Experimental Station it has a report of 58 bushels per acre and an average yield for ten years in succession of 45 bushels to the acre, and it has always stood first and best at the Nebraska, Kansas, Oklahoma and other experimental stations where tried.

Salzer's Red Russian in our experience is hardier and more productive.

PRICE OF WISCONSIN TURKISH RED WHEAT

Bu. \$1.75; 2 $\frac{1}{2}$ bus. \$4.25; 10 bus. \$16.50; 20 bus. \$32.50. Grain sacks extra 22c.

Sow Salzer's Hardy Northern Alfalfa

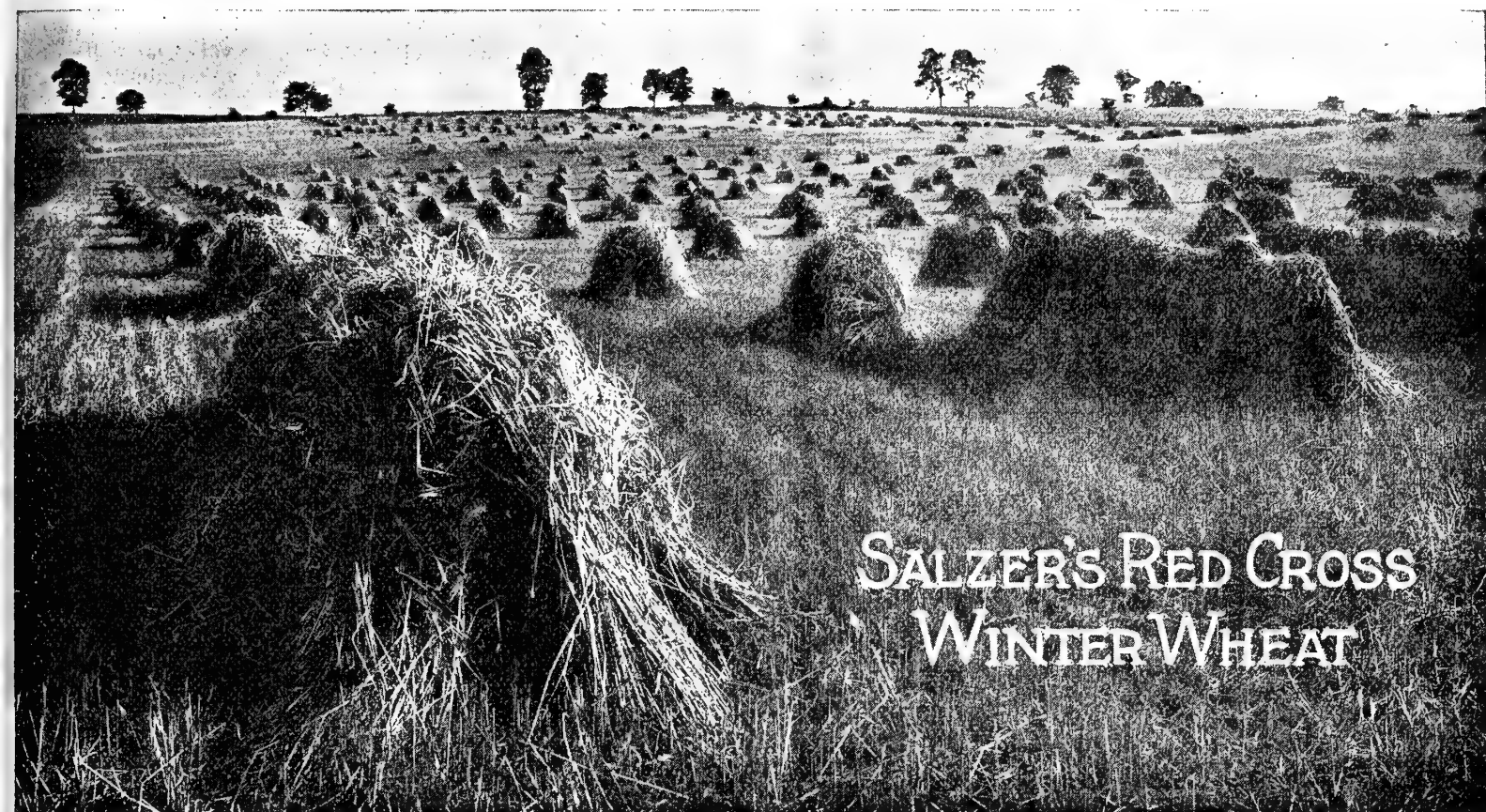
this fall. It can be grown successfully in any part of the country where clover grows, lasts a life-time and is the best money-making crop for the farmer today, producing a never ending stream of wealth.

It furnishes three times the food value of clover per acre and nine times that of Timothy. Salzer's Hardy Northern is the hardiest strain of alfalfa obtainable; it stands the winter in the Northwest without injury.

Plant in the north not later than September 1st, further south September has been found the best month to sow Alfalfa. (See page 26.)

Daniel Offord, of Columbia County, N. Y., says, "Respected Friend: The 100 bu. of Wheat has arrived, and came in fine order, and the wheat is just splendid, I think better than the sample. Thank you. I like to do business with a firm that does thus."





SALZER'S RED CROSS WINTER WHEAT

Salzer's Red Cross Winter Wheat

The Hardest of the Beardless Varieties

This variety introduced by us several years ago, has become a great favorite among our friends and customers and sales are steadily increasing. In our section here it has turned out to be one of the greatest yielders. In fact many of our farmer friends have told us repeatedly, that there is **absolutely no risk in sowing Red Cross Winter Wheat** and big money can be made out of it by intelligent, wide awake farmers.

This very handsome beardless wheat succeeds on almost all soils on light sandy, gravelly, clay loams, as well as on river bottom lands; it also has extreme hardiness to recommend it. A strong, healthy grower with large, thick and dark foliage, it covers the ground quite early in spring. The straw is medium tall, stocky, very strong, and does not lodge even on the richest land. The heads are long and compactly filled with large amber kernels of a good milling quality. This variety has yielded over 60 bushels per acre and even on large acreages it never run under 40 bushels per acre.

All progressive farmers should give this sort a trial, as whenever known the seed will be in great demand and a field of Red Cross will always be found a profitable investment.

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results:

10 acres Red Cross Wheat yield, say about. 360 bushels.
10 acres common winter wheat (a big one, too) . . . 160 bushels.

Here is a difference of over 200 bushels, ten times more than the new seed costs. Be in the swim. Get Red Cross. Try it.

Prices of Salzer's Famous Red Cross Winter Wheat

Pkg., 10c; lb., postpaid, 35c.; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$2.00; 2½ bus., \$4.75; 10 bus., \$18.50; 20 bus., \$36.00; grain sacks 22c each.

I got 10 bushels of Red Cross last year and it made twice as much as any wheat in my neighborhood. I was run to death for seed wheat. It averaged about 47½ bushels.

W. J. OVERHOFF, Geary Co., Kans.

I think it my duty to write you a short letter in regard to a bushel of Red Cross wheat that I ordered from you last fall and sowed it on an acre of common land and it will make more than any one acre in my neighborhood. You advised me to buy one bushel of Red Cross Wheat and sow it and then sell to my neighbors, and this I did.

Every bushel is spoken for at \$2.00 per bushel and was spoken for before the wheat was harvested; my neighbors saw it growing and they told others and people came a long ways to see this wonderful Red Cross wheat and then they would speak for seed. So you can see from this letter that your Red Cross winter wheat is considered one of the best varieties ever sown in North Carolina and I consider Salzer Seed all around the best seed I ever bought.

J. B. McCONNELL, Catawba Co., N. C.

We are today harvesting 10 acres of Red Cross Wheat grown from the seed purchased of you last fall. This is by far the best crop of wheat in all this community.

F. S. WHITE, Greene Co., Mo.

Salzer's Advance Winter Wheat

We wish we had 100,000 bushels of this new wheat marvel. 100,000 bushels would hardly go around among our customers if they once saw it growing. It is one of those good new things that one never can get enough of, and our crop this year will not be very large, so that you will have to order early to get a start with this premium winner. It is truly a great wheat, an advance in productiveness, stooling propensities, vigor, disease resisting quality over almost every variety, known to us today.

We know it is an advance, for during the past winter out of a plot of the best known red beardless varieties of winter wheat tested, this proved itself the strongest grower, the freest from disease and by all odds the heaviest yielder.

We do not wish to say what the yield of this will be per acre, but we are sure it will astonish you and please you, and we know that if you will try 2½ bushels or 5 bushels you will be more than pleased with the results.

IT IS A BEARDLESS VARIETY

That is worth a great deal, as nine out of ten farmers will not sow a bearded wheat variety, although the bearded wheat varieties as a rule are hardier, stronger, with heavier berries, but Salzer's Advance can show them a thing or two when it comes to hardiness, healthfulness, stooling and yield! It's strong, even, upright growth, fine, magnificent milling qualities, large, noble, beardless heads, plump, solid, big, dark red grain, and almost fly-proof and rust-proof and disease-proof, are qualities worth millions in a new wheat. We are sure this variety will please you.

Pronounced by wheat experts to be one of the finest, rarest, heaviest yielding wheat novelties of the century—one "to tie to," to plant and have a plenty to sell the succeeding years for seed.

PRICE OF SALZER'S ADVANCE WINTER WHEAT

Price, lb., postpaid, 50c; 3 lbs., \$1.10; by freight, pk., 75c; bu., \$2.50; 2½ bus., \$6.00; 5 bus., \$11.75. Grain sacks, each, 22c extra.



Salzer's Prizetaker Winter Wheat

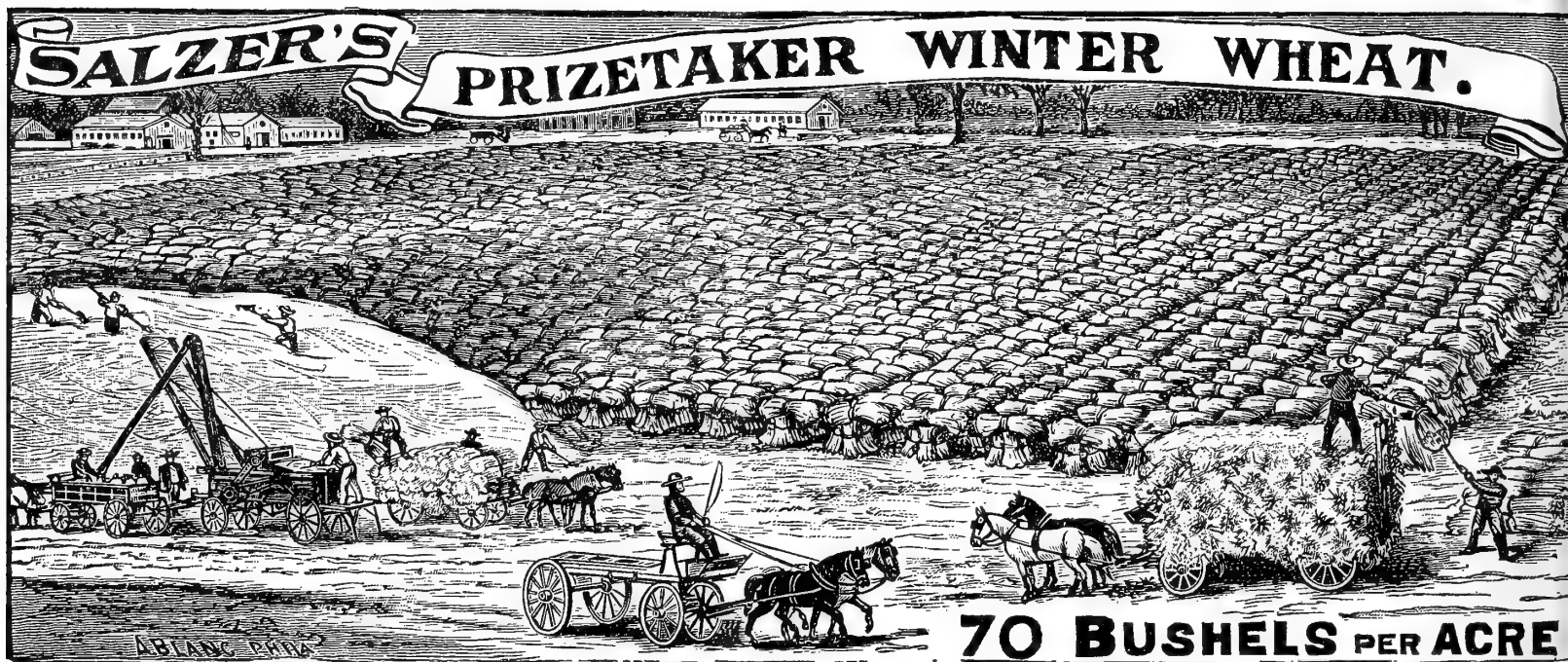
THE BEST, BEARDLESS, WHITE VARIETY

We now come to the last variety of our Winter Wheats and believe we have left the "best sort" for the last! At least we know of no variety which has taken so many prizes everywhere—at all county, district and state fairs, where exhibited—as this splendid prodigy.

No wheat that we have offered in the past ten years, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hardy and will not winter kill, that it will not only please, but bring big profits to each and every farmer growing same.

Now, we know that this wheat will please. It is accustomed to big yields. It does not give a baby yield—but a big, rousing, giant crop—such as 40, 50, 60 and 70 bushels per acre.

When this wonderful wheat has been exhibited, no matter whether at a County, or State, or National Fair, it always captures the prize. There is a reason for it. There is no berry so large and plump and fine and heavy as Salzer's Prizetaker Winter Wheat berry. It is a wheat that cannot fail to attract, and is without doubt the **finest white wheat grown**, and is in a tremendous demand by manufacturers of cereal foods as well as millers. We know that Salzer's Prizetaker Wheat, owing to its sturdy habits, its element resisting qualities, will be to you a great money-maker. We have sold of this wheat thousands of bushels the past ten years and every year our stock has run out, the demand having been greater than the supply.



PRICE OF SALZER'S PRIZETAKER WHITE WINTER WHEAT

Pkg., 10c; 1 lb., 25c; 4 lbs., \$1.00 by mail; by freight or express, ¼ bu., 75c; 1 bu., \$2.20; 2½ bu., \$5.25; 10 bus., \$20.00; 20 bus., \$39.00; 100 bus., \$192.50; Grain sacks, 22c each extra.

Mitchell Bros., La Salle Co., Ill.

We sowed your Prizetaker Winter Wheat last fall and we got 46 bu. per acre. It brought \$1.10 a bu. in Chicago yesterday.

Salzer's Northern Grown Grass and Clover Seeds

Prices subject to market fluctuations. Whenever our own stocks become exhausted we fill at market prices.
Write for special prices if large quantities are wanted.

The Honest Truth About Grades

In the open market among Seedsmen, we find terms as Fancy, Choice, Prime and Fair, by which different grades of Grasses, Clovers and Timothy are known. These have been so much abused that they really mean nothing. Thus, a Seedsman in Minnesota will grade a bushel of clover as choice. At La Crosse this same clover might be graded as prime. In Chicago possibly it would bear the name Fancy. For this reason, years ago we established grades of our own, to which we have adhered strictly.

Under our grades, therefore, we mean as follows:

1. **Choice.**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as **Prime to Choice**. It has not been so well cleaned, and contains some weeds or other grasses or clovers, and some blighted seed, hence the lower price.
2. **Salzer's Superior.**—Far better than Choice. It is, we firmly believe, superior to 96 per cent of the clovers offered by Seedmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Old Gold, Iowa Shield, etc., etc.
3. **Twentieth Century.**—It is the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. It is grown for seed purposes only, on carefully selected soil, kept free from weeds, and the seed saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk.

Our 20th Century grade of clover and grasses are sent out only in sealed bags, branded with our name; our 20th Century grade is put up in quantities of $\frac{1}{2}$ bu., $\frac{1}{4}$ bu., 1 bu., $2\frac{1}{2}$ bu., and 100 lbs.

Salzer's Wisconsin grown grasses and clovers are well known for their hardiness, wonderful productiveness and are unsurpassed in purity and vitality.

Salzer's Medium Red or June Clover

This is the most valuable variety of clover; it can be sown in the fall as well as in the spring, and is used for hay, pasture, soiling and for green manuring. It makes two crops each year, the first one is usually cut for hay, the 2nd either harvested for seed, hay or plowed under; but even if only the roots and stubble are turned under, clover will greatly add to the fertility of the soil; therefore, to keep the land up, it is well to sow clover with every crop of grain as it will keep the weeds down and always will enrich the soil.

WHY IS SALZER'S CLOVER SO SUPERIOR?

The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words. He says: "Out of repeated tests made with Salzer's best brands of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our **Best Northern-Grown Seed** and know that every kernel will grow, than to get inferior seeds from seedsmen who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

PRICE OF SALZER'S MEDIUM RED OR JUNE CLOVER

	Pkg. by		By Freight						Sow pr acre
	Mail	Pound	Peck	$\frac{1}{2}$ bu.	Bu.	$2\frac{1}{2}$ bu.	100 lbs.		
Choice	5c	26c	\$3.60	\$7.05	\$13.95	\$34.10	\$23.00	10 lbs.	
Superior	5c	27c	3.75	7.35	14.55	35.60	24.00	8 lbs.	
20th Century	6c	30c	4.05	7.95	15.75	38.60	26.00	6-7 lbs	

If by mail add 8c a pound for postage. Sacks 22c each extra.

If by mail add 8c a pound for postage. Sacks 22c each extra.

Mammoth Red Clover

SAPLING CLOVER

Mammoth Red Clover is more hardy; stands frost better and is also more permanent than Medium Red. It should therefore be in every permanent pasture. It grows on land too poor and on soil too low for Medium Red! As a fertilizer for green manuring it surpasses all other Clovers. It ripens later than Medium Red Clover and makes only one crop.

Mammoth Red Clover is especially used by farmers for a permanent hog pasture; it grows tall, and our **20th Century Strain** of same is extremely leafy, bushy and of grand qualities. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off. Remember there is no Mammoth Clover quite as good as **Salzer's Strain**.

PRICE OF SALZER'S MAMMOTH RED CLOVER

	Pkg. by		By Freight						Sow pr acre
	Mail	Pound	Peck	$\frac{1}{2}$ bu.	bu.	$2\frac{1}{2}$ bu.	100 lbs.		
Choice.....	5c	27c	\$3.75	\$7.35	\$14.55	\$35.60	\$24.00	10 lbs.	
Superior.....	5c	28c	3.90	7.65	15.15	37.10	25.00	8 lbs.	
20th Century	6c	30c	4.20	8.25	16.35	40.10	27.00	6-7 lbs	

Salzer's Wisconsin-Grown Alsike Clover

Alsike Clover is the best Clover for the northern states. It is the hardiest clover, does not winter kill and is a perennial. It does better on moist soil than any other variety of clover; it is suitable for pasture and hay and makes better hay than Red Clover, being finer and more leafy.

Alsike is often sown together with Timothy, both maturing at the same time, and producing hay of excellent quality.

PRICE OF SALZER'S WISCONSIN-GROWN ALSIKE CLOVER SEED

	By Mail		By Freight						Sow per acre
	Pkg.	Lb.	Lb.	Pk.	$\frac{1}{2}$ bu.	Bu.	$2\frac{1}{2}$ bu.	100 lbs.	
Choice	5c	31c	21c	\$3.00	\$5.85	\$11.55	\$28.50	\$19.00	10-11 lbs.
Superior	5c	32c	22c	3.25	6.30	12.45	30.25	20.50	8-9 lbs.
20th Century	10c	35c	25c	3.50	6.90	13.65	33.25	22.50	7 lbs.

Salzer's White Dutch Clover

A low growing, creeping Clover with round white heads; very fragrant; best adapted to moist soils, but also does well on dry land; it should not be sown alone but is excellent for sowing with Blue Grass and other grasses for pasture and lawn purposes. Our seed is the hardy, northern variety and very prolific. Never winter-kills here! For lawns it is splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure white blooming, low-growing, "soft as velvet," hardy White Dutch Clover.

PRICE OF SALZER'S WHITE DUTCH CLOVER

	Postpaid		By Freight			
	$\frac{1}{2}$ lb.	Lb.	Pk.	$\frac{1}{2}$ bu.	Bu.	100 lbs.
Choice	15c	35c	\$4.25	\$8.00	\$15.60	\$25.00
Superior (sold out)						
20th Century	20c	50c	5.50	11.00	21.50	35.00

Salzer's Giant Incarnat Clover

On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fibre, and is ready to cut and furnishes an enormous crop of hay by July 10th. In the vicinity of La Crosse it flourishes like a weed, thrives like one—yes, on land so poor that Red Clover will not make a crop, it produces a dense and heavy growth. It will make a wondrous growth the first season, and after this is cut, furnishes pasture. If sown in conjunction with grasses it rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, which for luxuriance of growth has few equals. As a fertilizer it is of great merit on account of its strong roots and superabundance of foliage. Giant Incarnat Clover is an annual, it can be sown in Spring as well as in Fall. For the eastern and southern states, Fall sowing is preferable. Sow in August or September.

PRICE OF SALZER'S GIANT INCARNAT CLOVER or GERMAN MAMMOTH CLOVER

	Postpaid	By Express or Freight					Sow per
	Lb.	Lb.	10 lbs.	30 lbs.	Bu.	100 lbs.	acre
Superior.....	30c	16c	\$1.45	\$4.20	\$8.10	\$13.00	20 lbs.
Salzer's 20th Century.	35c	18c	1.55	4.50	8.70	14.00	18 lbs.

Sacks extra, 22c for each 100 lbs., or portion.

Common Crimson Clover, 10 lbs., \$1.35; bu., \$7.80; 100 lbs., \$12.50

Japan Clover

A most valuable forage plant for the country south of the Ohio river, where it grows luxuriantly on almost all soils. It endures heat and drought without injury and all stock eat it greedily. It never causes bloating. It furnishes the best of grazing from May till frost; should be in every pasture. Sow with grain in the fall.

Pkg., 10c; lb., 50c, postpaid; by freight, 10 lbs., \$3.25; 100 lbs., \$30.00.

Sweet or Bokhara Clover

MELILOTUS ALBA

Grows much like a coarse alfalfa, but it will grow well on the poorest soil provided it has an abundance of lime.

It is an excellent pasture plant beginning its growth in early spring, it can also be cut for hay, which is almost equal in feeding value to alfalfa. As a fertilizer Sweet Clover is of the greatest value, its long, fleshy roots, when decaying at the end of the second year, will greatly improve the soil.

Sown in the southern and eastern states in fall as well as in spring; in the north it is best sown in spring not later than July 1st.

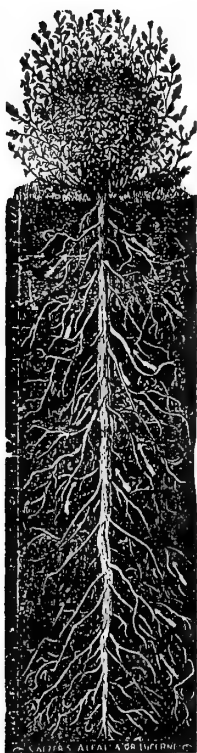
Price, Unhulled seed, lb., 25c; 20 lbs. (enough for one acre), \$4.40; 100 lbs., \$20.00.

Price, Hulled seed, lb., 30c; 15 lbs., (enough for one acre), \$4.20; 100 lbs., \$25.00.

If by mail, add 8c a pound for postage. Sacks each 22c extra.

ALFALFA OR LUCERNE

Salzer's Hardy Northern Alfalfa



Going 17 feet after food and moisture

It is now possible to grow Alfalfa Clover in every state of the Union, North, South, East, or West.—Cold Minnesota, and freezing Wisconsin, and treeless Nebraska, and the prairies of Illinois and Iowa, and the bottoms of Indiana, and the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa, if Salzer's Northern Alfalfa seed is used! That's acclimated, that's hardy, that's tough.

In the South and West they call Alfalfa the "Get-Rich-Quick Crop," and "Farmers' Gold Mine;" it has made more than one fortune for the pioneer who went west; when once established it means independence; frost and drought, floods and bugs have less effect on Alfalfa than on any other crop; it produces a stream of never-failing wealth and trusts and panics cannot injure the alfalfa grower.

In recent years great progress has been made with alfalfa growing in the central and northwestern states; it has been proven conclusively that Alfalfa for these states too is the crop of the future; it can be grown where clover grows, provided northern, hardy seed is sown and soil being suitable. Soon alfalfa will to a large extent take the place of clover and other crops, and what an enormous gain this means for these sections is best shown by the comparison made by Prof. R. A. Moore of the Wisconsin Agricultural Station, which here follows:

"When grown in comparison with red clover, timothy, the yield per acre of hay was 5.4 tons for alfalfa, 2.5 tons for clover, 2.3 tons for timothy. As a green forage the weight of alfalfa grown per acre was double that of clover, three times that of timothy. The percentage of protein found in the hay was as follows: 18.7 for alfalfa, 13.28 for clover, 4.74 for timothy. In total yield of protein per acre alfalfa produced three times that of clover, nine times that of timothy."

Of the other important qualities which make alfalfa superior to clover, should be mentioned the greater certainty of a crop when once fairly started; the longer life of an alfalfa meadow and the greater value as soil renovator and fertilizer; in regard to the last item the U. S. Dept. of Agriculture says:

"In addition to the hay crop, Alfalfa at two years adds \$100 to the value of every acre on which it grows."

PRICE OF SALZER'S HARDY NORTHERN ALFALFA OR LUCERNE CLOVER SEED

	Postpaid					By Freight				
	Pg.	Lb.	Lb.	Pk.	1/2 Bu.	Bu.	2 1/2 Bu.	100 lbs.	Pr. Acre	
Choice	5c	30c	20c	\$2.70	\$5.25	\$10.35	\$25.10	\$17.00	25 lbs.	
Superior (similar to Sterling) ..	5c	32c	22c	2.85	5.55	10.95	26.60	18.00	22 lbs.	
20th Century, the Barr Strain ..	10c	35c	25c	3.15	6.15	12.15	29.60	20.00	20 lbs.	

CULTURE OF ALFALFA

SOIL—Any good corn land or land that is suitable for red clover will produce Alfalfa. A rich clay land over a gravelly sub-soil seems to be the best. Good drainage is essential, and the water level in the soil must not be nearer than 7 to 8 feet to the surface. It develops best on well cultivated, sloping land where the water will not stand during any portion of the year.

PREPARING THE SEED-BED—Land on which a cultivated crop precedes the Alfalfa is best suited for it. After ploughing the land should be disked or harrowed several times at weekly intervals to kill all weeds.

SOIL INOCULATION—In most sections of the country the ground is sufficiently supplied with Alfalfa bacteria, but where they are present in so limited a number that it seems impossible to get a catch of alfalfa, we suggest to scatter over the land soil from an old alfalfa field or soil on which sweet clover was grown at the rate of 250 to 2,000 pounds per acre; in case this soil cannot be had nearby, we can supply it (see price below) from our fields.

SOWING THE SEED—The seed can be sown in the fall as well as in the spring; in the northern states the seeding is done in the fall not later than September 1st and further south September has been found the best month to sow Alfalfa. Here in the north the plants must be pretty strong before the winter sets in, otherwise they will freeze out. Sow seed at the rate of 20 pounds per acre; it is safer to plant without a nurse crop; if a nurse crop is wanted sow it thinly, not more than 3 pecks of Barley or 1 bu. of Oats per acre. The seed is sown broadcast or drilled in; it should not be covered more than one inch.

CUTTING THE CROP—Alfalfa should be cut, when about one-tenth in bloom; if a nurse crop is used, no hay crop can be expected the first year; in no event should alfalfa be cut after September 1. The growth made after that date is needed to hold the snow for winter protection. The year following the seeding 3 good crops can reasonably be expected. The average yield of alfalfa hay is one to two tons per cutting of an acre.

CURING OF ALFALFA—Cut Alfalfa in the morning and with good drying weather the hay can be raked and put into small cocks in the afternoon of the same day. The hay should be cured with the least possible handling; it is put in the barn or in the stack at about the same stage of drying as clover.

CUTTING FOR SEED—For seed the second crop is usually saved, which is larger and ripens more uniformly than the first one; cut when the pods are dark brown; the average yield of seed is 5 to 10 bushels per acre.

FEEDING VALUE—No single forage plant combines the materials for a profitable ration for dairy cows, sheep and brood sows so well as does Alfalfa; it is a good substitute for such high protein feeds as oil cake, cotton seed meal, bran and saves for the farmer the money he usually spends for them; but it is not in itself a complete ration, and in order to get the best and most profitable results from feeding Alfalfa such coarse forage plants like corn fodder, silage, millet or root crops must be added to the ration.

THE LIFE OF ALFALFA has not been determined; it seems to last as long as the field is kept clean. It should be let lie for at least 5 or 6 years.

GRIMM'S OR EVERLASTING ALFALFA

This seed was brought many years ago by a gentleman named Grimm, from Germany. He has grown same continually in Minnesota. At present, the seed is grown in Minnesota, North Dakota and Montana. It is very hardy and is always scarce.

Price of Grimm's Alfalfa: Pkg., 10c; lb., 45c, postpaid; by freight: lb., 35c; pk., \$4.85; bu., \$18.25; 100 lbs., \$30.00.

DRY LAND ALFALFA

All over the West, dry farming has received a wonderful impetus and growing Alfalfa Clover without irrigation on dry lands is meeting with tremendous successes.

The only differences between this and our regular Alfalfa, is that the seed is produced by dry farming and is very scarce and extremely hard to get.

Price of Dry Land Alfalfa: Pkg., 10c; lb., 40c, postpaid; by freight, lb., 30c; pk., \$3.75; bu., \$14.50; 100 lbs., \$24.00.

MONTANA ALFALFA

Out in Montana, Alfalfa seems to be at home and produces tremendous crops of the very finest Alfalfa hay imaginable. The seed is extremely hardy and does splendidly under adverse climatic conditions and is heartily recommended for planting throughout the Northwest, in fact anywhere.

We carry on extensive operations in Montana and this seed must not be confounded with some offered at a lower price in our state and Minnesota, because our seed is grown under our eye and our care and we consider same worthy easily \$10.00 per hundred pounds more than some kinds of "Montana Alfalfa" that we have seen offered by other seedsmen.

Salzer's 20th Century Montana Alfalfa: Pkg., 10c; lb., 40c. postpaid; by freight, lb., 30c; pk., \$3.50; bu., \$13.50; 100 lbs., \$22.00.

SAND LUCERNE

This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. It has some resemblance to the Turkestan in yield and hardiness and in addition it does well on sandy soils.

Price: Pkg., 10c; lb., 30c, postpaid; by freight, pk., \$3.00; bu., \$11.50; 100 lbs., \$19.00.

TURKESTAN ALFALFA

Perfectly hardy, withstands droughts, heat and cold.

The climate of Turkestan is not unlike that of our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year. The inhabitants are mainly employed raising cattle, and there this Alfalfa grows and flourishes.

Withstands Extreme Cold Without Injury.

At the Experimental Station, Brookings, S. D., with a minimum temperature last winter of 40 degrees below zero, with the ground bare, common Alfalfa was killed, while Turkestan came through unharmed. At the Wyoming Experimental Station the Turkestan Alfalfa was exposed to a minimum temperature of 45 degrees below zero without harm.

Price of Superior Turkestan Alfalfa: By mail, pkg., 10c; lb., 40c; by freight, peck, \$3.00; 30 lbs., \$5.75; bu., \$11.00; 100 lbs., \$18.00.

Inoculated Alfalfa Soil

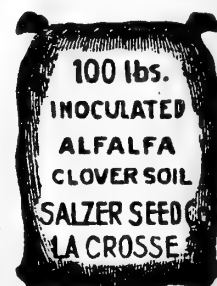
Of tremendous value in starting new Alfalfa Clover fields, the soil is taken from an old Alfalfa Clover field and is thoroughly inoculated. Use 250 lbs. to the acre.

DIRECTIONS

After the land is carefully plowed, thoroughly harrowed, scatter the soil at the rate of 250 lbs., per acre, then sow the seed, covering same one-half inch; or better press the seed firmly into the ground with a land roller instead of harrowing.

PRICE OF INOCULATED SOIL

100 lb. sacks	\$ 0.90
250 lb. sacks	2.00
500 lb. sacks	3.50
1,000 lb. sacks	6.00
2,000 lb. sacks	11.00



Salzer's Superior Sand Vetch

FOR FALL SOWING

THE GREAT SOIL RECLAIMER, DROUGHT RESISTER AND HAY PRODUCER

Sand Vetch is also known under the terms of Winter Vetch and Hairy Vetch, which are synonymous.—Up to a few years ago when the Salzer Seed Co. took up its introduction, but little was known of Sand Vetch in the United States and little attention given to it, but since then it has been brought more generally to the notice of farmers both by private parties, as well as our Experimental Stations, and it is being used more and more.

Our first trials were made some years ago on our Dakota Farms and hundreds of farmers came miles to see its wonderful growth.—It soon covered the ground and kept on growing and surprising everybody.

FACTS ABOUT SAND VETCH

1. It is a wonderfully rapid grower and thrives with little moisture.
2. It withstands cold, it is hardy everywhere here in Wisconsin.
3. It succeeds well on nearly all soils and thrives on poor, light land.
4. As a soil improver it is richer in nitrogen, phosphoric acid and potash, than any of the clovers and cow peas.
5. As many as 20 vines 10 and 12 feet long spring from one root.
6. The yield of green fodder is from 12 to 20 tons an acre.
7. Stock of all kinds eat it greedily both in pasture and when cut for hay.

We clip from a paper by Mr. R. A. Smythe, President of the Michigan Horticultural Society, written for the Rural New Yorker, the well known high class periodical:

"My first experience with it was on a high sandy hill, where the sand blew badly, and where I found it difficult to get other crops to grow. I planted it about the middle of August; it did not make a large growth that fall, still, enough to hold the sand. It lived through the winter and came out in fine condition in the spring; by the time we were ready to turn it under there was a covering on the ground that was really something to see. After it was plowed under, the soil spoke for itself, the color being several shades darker. We had set this piece of land with Peach Trees that spring before we plowed the Vetch under. The trees made a splendid growth and were in fine condition until we had a very heavy frost in October, which killed many of the young trees; this was the fall of 1906.

I believe that Vetch is like all other leguminous crops; it grows better after the land has become inoculated. Every spring it makes an enormous growth, many of the vines being from seven to ten feet in length; it is a sight. I wish I could give you some idea of the amount of green manure Vetch will make, and am safe in saying, many tons. My entire farm is covered with it this winter and it never looked better."

Mr. J. H. Haynes, in another issue of the Rural New Yorker, gives the following experience:

The most successful soil restorer ever tested in this section is Sand Vetch. In 1905 a worn-out farm of 160 acres was purchased by the president of our canning company for the purpose of growing early products, such as peas, sweet corn and tomatoes for the cannery. The soil is mainly sand, some portions having clay mixed and others, some black soils, but all so badly reduced in productive powers as to merit the name "Starvation Farm." His idea was to plant such crops as would come off before hot, dry weather came on. The crop of 1906 proved a failure so far as the sandy land was concerned. The owner, hearing of Sand Vetch and its renewing power, and having a "sandy farm," took courage and invested in two bushels of the Vetch Seed, which was sown in August on two acres of his very poorest sand land. In June, 1907, this was cut for hay, and so well impressed was he that he sowed in August, 1907, 25 acres, designing 21 acres for corn and

four for pasture. The mass of Vetch on the ground in the spring of 1908 was so thick that the plowing under was very slow, and the corn was not planted till in June. The season following was very dry six weeks without rain, but this 21 acres averaged 72 bus. per acre, whereas for 20 years previous the average yield had not been 20 bus. per acre.

CULTURE OF SAND VETCH

Sow in August or September on well prepared land; if wanted for forage or hay sow 40 pounds to the acre together with about half a bushel of rye or wheat to furnish support for the vines, which will make it easier to cut and harvest the crop.

If intended for pasture or fertilizer, sow alone at the rate of 50 to 60 pounds per acre.

When intended for hay, the Sand Vetch should be left standing until the flowers have for the most part given way to the pods and some of the seeds have become well formed.

PRICE OF SALZER'S SUPERIOR SAND VETCH (quick growing): Pkg., 5c; lb., 30c, postpaid; by freight, lb., 20c; 10 lbs., \$1.40; 40 lbs., \$5.10; 50 lbs., \$6.30; 100 lbs., \$12.50; 250 lbs., \$31.00.

Dwarf Victoria Rape

Dwarf Victoria Rape can be sown as late as September 1st in a latitude of La Crosse, Wis., and will make a paying crop. If sown August 10-15, it will pay fifty fold for the cost of the seed. We sowed a few acres last September and found by October 1st it had grown 10 to 15 inches tall and furnished magnificent fodder for hogs and sheep all through October and November. For sheep the feeding value of Rape excels all other plants we know of; on an average one acre will carry 12 to 15 sheep for six weeks to two months.

We believe Dwarf Victoria Rape to be far superior to Dwarf Essex Rape, which we introduced many years ago; Dwarf Victoria is more bushy, more vigorous, thrifty and healthy. We feel sure by planting the two together you will vote for Victoria every time.

PRICE OF DWARF VICTORIA RAPE

Pkg., 10c; lb., by mail, 30c; by freight, lb., 15c; 5 lbs., 60c; 10 lbs., \$1.00; 50 lbs., \$4.10; 100 lbs., \$8.00.

PRICE OF DWARF ESSEX RAPE

Pkg., 10c; lb., 30c, postpaid; by freight, lb., 12c; 10 lbs., 90c; 50 lbs., \$3.85; 100 lbs., \$7.50





Salzer's 20th Century Timothy

Salzer's Timothy

Salzer's Timothy has won for itself a world-wide reputation on account of its purity and vigor.

PRICE OF SALZER'S TIMOTHY

	Sow per Acre	Lb.	Peck	Bu.	100 lbs.
Choice		15c	\$1.25	\$4.60	\$ 10.00
Superior		16c	1.35	5.00	11.00
20th Century	10 lbs.	18c	1.50	5.50	12.00

Kentucky Blue Grass

		3½ lbs.	14 lbs.	
Choice		20c	.60	2.25
Superior		22c	.65	2.35
20th Century	25 lbs.	25c	.70	2.65

Orchard Grass

		25c	.75	2.75	18.50
Superior		30c	.80	2.95	20.00
20th Century	25 lbs.				

Red Top CLEAR SEED

Choice		20c	.70	2.50	17.50
Superior		25c	.75	2.75	19.00
20th Century	10 lbs.	30c	.80	3.00	21.00

Red Top IN CHAFF

20th Century (Seed in hulls and of high vitality)	50 lbs.	20c	.60	2.25	15.00
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Beach Grass		60c	2.00	7.50	50.00
Bermuda Grass	15 lbs.	1.50			
Bromus Inermis, 20th Century	20 lbs.	20c		2.35	16.00
Canada Blue Grass	30 lbs.	20c	.65	2.35	16.00
Creeping Bent	50 lbs.	35c	1.15	4.50	30.00
Crested Dogtail	30 lbs.	35c	1.10	4.00	28.00
Rye Grass, English, 20th Century	60 lbs.	10c	.30	1.10	7.50
Rye Grass, Italian, 20th Century	50 lbs.	10c	.35	1.25	8.50
Rescue Grass	30 lbs.	20c		2.25	15.00
Rough-Stalked Meadow	20 lbs.	50c		5.75	40.00
Sweet Vernal, Annual	20 lbs.	30c		3.75	25.00
Sweet Vernal, Perennial		60c		7.50	50.00
Tall Meadow Oat Grass, 20th Cty	30 lbs.	25c	.80	3.00	20.00
Wood Meadow	30 lbs.	50c		6.50	45.00
Yellow Oats	25 lbs.	75c		10.00	70.00

	Sow per Acres	Lb.	Peck	Bu.	100 lbs.
Fescue, Hard	30 lbs.	25c		3.00	20.00
Fescue, Meadow, 20th Century	25 lbs.	40c	1.35	5.00	35.00
Fescue, Red	30 lbs.	30c		3.25	22.00
Fescue, Sheep	25 lbs.	25c		3.00	20.00
Fescue, Tall	25 lbs.	50c		5.75	40.00
Johnson Grass	35 lbs.	20c	.60	2.25	15.00
Meadow Foxtail	4 lbs.	50c		6.50	45.00
Meadow Soft Grass	35 lbs.	25c		2.50	17.50
Phalaris Grass		85c		11.00	75.00

Salzer's Extra Grass and Clover Mixtures

In most parts of the northern states only Timothy and Clover are sown for hay and although both are splendid varieties they are not permanent, lasting but a few years and do not produce a very large crop. The Grass and Clover Mixtures for meadows and pastures, however, which we here offer, can be depended upon to yield at least twice as much as Timothy and Clover and to last for 20 years or more if occasionally top-dressed with manure or suitable fertilizer. They will yield year after year the maximum quantity of hay or a constant and abundant pasturage; and the quality of the herbage whether used for hay or pasture is sweet, nutritious and relished by all farm stock.

FOR MEADOWS

No.	Description	Sow per acre	Per 25 lbs.	Per 100 lbs.
No. 1.	For heavy and strong soils, high and dry land.	20-25 lbs.	\$4.50	\$17.00
No. 2.	For medium to light soils, high and dry land.	20-25 lbs.	4.50	17.00
No. 3.	For rich and moist land.	20 lbs.	4.50	17.00
No. 4.	For peaty soils.	20-25 lbs.	4.50	17.00
No. 5.	For top seeding on marshes and swamps.	10-15 lbs.	5.25	20.00
No. 6.	For moist land overflowed part of the year	20-25 lbs.	4.50	17.00

FOR PASTURE

No.	Description	Sow per Acre	Per 25 lbs.	Per 100 lbs.
No. 7.	For heavy clay and high land.	25 lbs.	4.50	17.00
No. 8.	For light and high land.	25 lbs.	4.50	17.00
No. 9.	For rich, moist ground.	25 lbs.	4.50	17.00
No. 10.	For woodland pasture.	25 lbs.	5.25	20.00
No. 11.	For sandy, gravelly land.	25 lbs.	4.50	17.00
No. 12.	For top seeding on marshes and swamps.	15 lbs.	5.25	20.00

Salzer's Renovator, or Quick Result, Grass Mixture

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our Renovator Grass Mixture. This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and permanency of this great mixture.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order and lend a permanency that is astonishing and surprising. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state in the Union, and all the territories and Canada besides.

For the laying down of a new pasture or meadow, sow 20 lbs. per acre.

Price: Pkg., 10c; lb., 30c; postpaid. By freight, bu., \$2.50; 50 lbs., \$8.50; 100 lbs., \$16.00.

Salzer's Lawn Grass

SALZER'S SUPERIOR LAWN GRASS SEED

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker sward and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It produces a perfect and enduring lawn of luxuriant richness, with closely interwoven, firm, elastic turf, and is often ready for mowing four weeks from sowing. This Lawn Grass is composed of a combination of various native and foreign fine-leaved, deep rooting grasses of interweaving habit, that flourish under our varied conditions, soils and climates, growing during different seasons of the year, so that a deep green, smooth and velvety sward, free from clumps, is maintained from spring to winter, year after year, and without burning brown in summer.

PRICES OF SALZER'S SUPERIOR LAWN GRASS SEED

Lb., 45c, postpaid. By express, lb., 30c; 10 lbs., \$2.50; 50 lbs., \$11.00; 100 lbs., \$21.00.

SALZER'S SHADY PLACE MIXTURE

Usually it is quite difficult to obtain a satisfactory growth of grass under trees and in shady places; for sowing in such places we recommend the use of this special mixture. It will quickly produce an abundant and even growth of beautiful green grass. The grasses used in making this special mixture are only those that are well adapted for growing in shade. 50c lb., postpaid; by express, lb., 40c; 10 lbs., \$3.75; 25 lbs., \$9.00; 100 lbs., \$35.00.

SALZER'S GOLF MIXTURE

Made with the object of producing a turf which will stand rough usage. For Tennis Courts, Cricket Tables, Golf Links, Polo Grounds, or wherever a good sward is wanted, this seed will give perfect satisfaction. We believe that Golf Links should be as fine as a velvety lawn, hence the need of a first class mixture. 45c per lb., postpaid; by express, lb., 35c; 10 lbs., \$3.25; 25 lbs., \$8.00; 100 lbs., \$30.00.

QUANTITY OF SEED TO SOW—One quart or one pound of our Lawn Grass Seed will sow 15x20 feet, or 300 square feet. Five to six bushels, or 70 to 84 lbs., should be sown to the acre.

SALZER'S ODORLESS LAWN FERTILIZER

Price: 5 lbs., 25c; 10 lbs., 40c; 25 lbs., 75c; 50 lbs., \$1.25; 125 lbs., \$2.75; 250 lbs., \$5.00.

WILD CELERY SEED

Can only be planted in Fall. Orders will be filled promptly when stock is ready. Great to attract ducks, geese, etc. Seed extremely scarce. Sold in pods. Per 12, 25c; per 50, 90c; per 100, \$1.75; per 1000, \$15.00.

WILD RICE SEED

Should be planted only when seed is fresh. Orders will be filled promptly when stock is ready. There is a tremendous demand of late for Wild Rice, which is used for sowing in ponds, or marshy places, in lakes, along-side of rivers, etc., to attract ducks, geese, pigeons, and other wild game.

In sowing, the best way to start same in lakes is to sow right along the shores and let same settle, or better still, if you can sow along the shores and press same into the ground. This can be done by walking on the seed, sowing slowly.

All that is really necessary is to get the seed covered and any method that will answer this purpose will be satisfactory to the rice. The best time to plant rice is in November, when the seed is gathered.

Price: Lb., 35c; 4 lbs., \$1.15, postpaid. By express, lb., 25c; 4 lbs., 85c; 10 lbs., or more, 20c a lb.



Salzer's Northern Grown Potatoes

We recommend to our Southern customers to place orders during the Fall, when prices are low and shipments can be made before cold weather sets in.

Prices fluctuate and are subject to change without notice. We will, however, gladly quote firm prices for any quantities.

BLISS' TRIUMPH

Bliss' Triumph is a standard extra early and one of the leading early potatoes all through the south. The tubers are nearly round, smooth, medium in size, reddish pink in color. Vines are small and compact, with short, thick stalks and broad leaves. This is one of the hardiest varieties known, and is not susceptible to rot, scab and other diseases; in fact, it can be grown on the most heavily manured land without danger of rot. It is the standard variety the country over for making a quick crop. With this variety it is peculiarly important that the very best seed possible be secured as it is inclined to be a shy yielder. Salzer's northern grown Triumph will be found the best and most productive strain obtainable for all parts of the country.

Price: lb., 30c, postpaid; by freight: $\frac{1}{4}$ bu., 50c; bu., \$1.50; bbl., \$4.00; 5 bbls., \$18.65; 10 bbls., \$35.75.

NOROTON BEAUTY OR QUICK LUNCH

Distinct and Most Attractive. The Earliest White Potato Grown.

One of the very earliest varieties grown, about a week to ten days earlier than Early Ohio. The tubers are nearly globular in form; they run the most uniform in size, color, and quality of any extra-early potato. The eyes are shallow, with a pinkish cast around each eye, while the smooth brownish-white skin is also flaked with rosy crimson—giving the potato a handsome appearance.

The plant is very distinct in growth. The stalks grow stiffly erect and are closely set with deep green foliage; the leaves are broad and flatly spread. The foliage retains its vigor and rich coloring until the plants are full grown; it has not been affected by blight, rot, or any disease. As the potatoes mature the vines die down completely to the ground.

Noroton Beauty is a sure and heavy cropper and of splendid table quality. Not the least of the merits of this splendid variety is its wonderful keeping quality. Although it matures so early, yet it will keep, properly stored, in prime condition, firm and plump, until June. It is especially well adapted for market gardeners' use on early land.

Prices of Noroton Beauty: Lb., 30, postpaid; by freight: $\frac{1}{4}$ bu., 50c; bu., \$1.50; bbl., \$4.00; 5 bbls., \$18.65; 10 bbls., \$35.75.

EARLY OHIO

The Early Ohio is said to be the best Potato that grows in the ground; it is without doubt the most popular early potato in the country. We have more calls for it always than for any other early. Every one knows what it is, and knows that it can be relied on for an early market variety in almost every locality. Our Early Ohio's are grown in the Red River Valley, and are pure, straight stock, typical in shape and form.

Salzer's Extra Early Six Weeks is an early and productive strain of the Early Ohio.

Price: Lb., 30c, postpaid; by freight: $\frac{1}{4}$ bu., 50c; bu., \$1.50; bbl., \$4.00; 5 bbls., \$18.65; 10 bbls., \$35.75.

SALZER'S EARLIEST

This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early as Salzer's Earliest.

The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 58 kinds of Early Potatoes on trial this season Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and the quality very good."

Price: Pk., 75c; bu., \$1.60; bbl., \$4.25.

Salzer's Earliest Six Weeks Market Potato

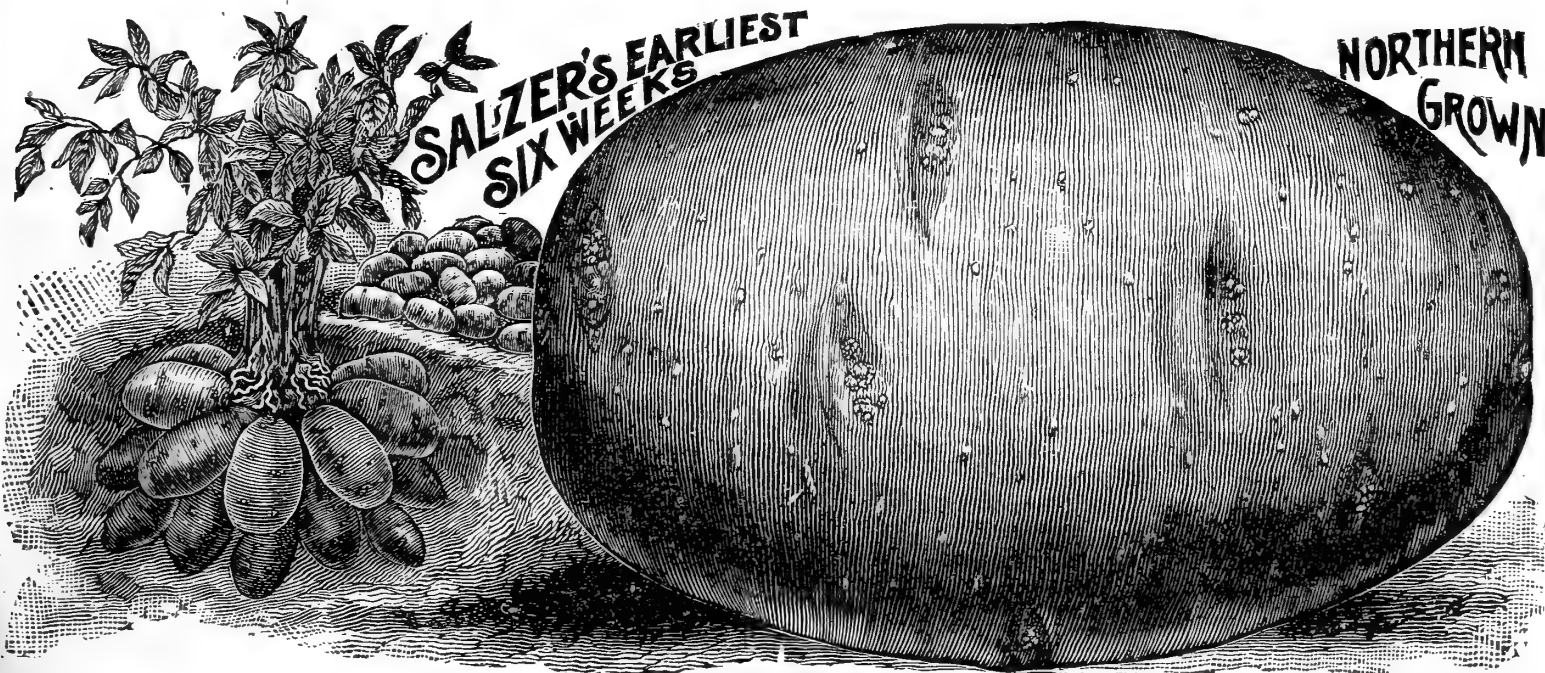
It is without question that the Earliest Six Weeks is the best potato of the age. It is ten days earlier than Early Ohio, Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other early sort, and that is that it is always a reliable yielder. Salzer's Earliest Six Weeks Market is a seedling of the Early Ohio, but excels its parent greatly in earliness, and productiveness, and has never failed us to produce extremely early, very large tubers. A little later than Salzer's Earliest, but always sure.

It is good, extremely early, fit for market everywhere in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imagin-

able. There is really no Potato that is its superior and if we had but one Potato to plant this would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels.

Down in Texas and Alabama, in Florida and throughout the South this Potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six Weeks Market will always plant the same. They do this because Salzer's Earliest Six Weeks Market will yield in Texas much more and in addition, the Potatoes will keep from one to three months longer in the south than most other sorts.

Price of Salzer's Earliest Six Weeks Potato: Lb., 30c, postpaid; by freight, pk., 60c; bu., \$1.60; bbl., \$4.25; 5 bbls., \$20.00; 10 bbls., \$38.50.



Salzer's May King

An early, fine strain of the White Ohio. In a field of White Ohios there was noticed a number of hills that were in bloom fully ten days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted, and the result is our May King Potato.

The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you.

Gentlemen: When you shipped early last spring my supply of seeds and potatoes ordered from you, you stated to me that I should have new potatoes by the 25th of June, and when I planted your Salzer's May King I hoped to have new potatoes on the table before the end of June. As a matter of fact the potatoes did so well that we started digging and eating the new crop on May 28, beating the record in this part of the country for earliness in potatoes. You know how fond a "Dutchman" is of "Irish Potatoes" and as a rule you also know how well he likes to get ahead of his neighbors, beating them just a little bit.

To say that we enjoyed Salzer's May King Potato is putting mildly.

Anniston, Ala.

GERHARD SCHUMACHER.

Prices of Salzer's May King:

Lb. 40c, postpaid. By freight: 1/4 bu. 75c; bu. \$2.00; bbl. \$5.00.

Extra Early Eureka

The most productive early white potato.

As to its origin and history, the originator says of it: "Eureka Extra Early was a chance hill found growing in a field of Early Morn potatoes, season of 1895. In looking over the field a single plant was noticed distinct from the rest, which died while the others were still green.

"It has never failed to produce a large crop of extra early potatoes. The plant is dwarf and compact, maturing in advance of the Early Rose and Bovee. It never has had the blight. The tubers are round, slightly flattened. White skin, free from disease. Flesh, white and mealy; no cores or black specks. Quality unsurpassed.

"One point alone which makes it valuable is that it has never taken second growth, and resists drought better than any other potato I have ever grown. Grown side by side with the Bovee it produced a third more large tubers, and matured ten days in advance of Bovee. The potatoes were perfect, while the Bovee took second growth."

We have found Extra Early Eureka only a few days later than Noroton Beauty, but the potatoes are much larger. It is fully as early as Early Ohio and a much larger cropper. It is an excellent keeper. Our stock is grown in the Red River Valley and is very fine, of uniform size and shape.

Lb., 30c postpaid; by freight: 1/4 bu. 60c; bu., \$1.60; bbl., \$4.25; 5 bbls., \$20.00; 10 bbls., \$38.50.

Early Beauty of Hebron

An early potato of the Early Rose type, but much more productive and of great keeping qualities. The tubers are of handsome oblong, somewhat flattened form, very smooth and clean, and of beautiful appearance. The skin is flesh colored and somewhat netted at the seed end, a sure indication of superb quality. Eyes are few and shallow; flesh pure white and of excellent flavor. An excellent market and table sort.

Lb., 30c postpaid; by freight: 1/4 bu., 50c; bu. \$1.60; bbl., \$4.25; 5 bbls., \$20.00.

Early Rose

The genuine Early Rose still remains a standard early sort and is too well known to need particular description.

At the Ohio Experiment Station it was among the ten sorts which, out of 150 varieties tested, gave the heaviest yield for three consecutive years. We have fine, pure stock of genuine Early Rose.

Lb., 30c, postpaid; by freight: 1/4 bu., 50c; bu., \$1.60; bbl., \$4.25.

Salzer's Golden Russet

A medium early, handsome variety of oblong shape, and light yellow skin which is completely covered with a thick, close, greyish netting. The flesh is pure white; cooks dry and floury, and is of fine flavor. It has been planted in all parts of the country and has proved everywhere a good cropper, yielding in some sections as much as 500 bu. per acre. It does well on most any kind of soil, stands drought to a remarkable degree and keeps exceptionally well.

Lb., 30c, postpaid; by freight: 1/4 bu., 50c; bu., \$1.50; bbl., \$4.00.

Vermont Gold Coin

There is nothing better as to yield or quality for a main crop variety.

This variety is destined to be one of the leading main crop varieties, being an exceptionally heavy yielder, and of the very best table quality. It yields a third more than Carman, Rural New Yorker, etc., and the flesh cooks to a dry, floury whiteness and is of a very fine flavor. It has a fine netted skin, which gives it a yellowish or slightly russet tinge, indicating good quality, and is of fine appearance. In shape roundish oblong, with square or tapering ends more or less flattened; eyes medium size and white. The Ohio Agricultural Experiment Station says of the variety: "One of the best late sorts of recent introduction grown."

Its vigorous growth, productiveness and unequalled table quality make it one of the most popular varieties on the market.

Lb., 30c; 3 lbs., 75c postpaid; by freight: 1/4 bu. 50c; bu., \$1.50; bbl., \$4.00; 5 bbls., \$18.65; 10 bbls., \$35.75.



Extra Early Eureka

Early Harvest

Deservedly entitled to the name it bears, being one of the very earliest white varieties grown. It is an exceedingly handsome oblong potato, with shallow eyes, smooth white skin and very even in size and shape. The flesh is pure white and of extra fine quality. A very reliable variety, a heavy cropper and splendid keeper.

Price: Lb., 40c postpaid; by freight: 1/4 bu., 75c; bu., \$2.00; bbl., \$5.00.

White Ohio

White Early Ohio is identical in every way with Red Early Ohio except in color, which is a fine white, or nearly so. The great demand in every market now is for a white potato, and even the good old Ohio, the standard for extra early, often has to take a back seat because of the color of its skin. Here we have a genuine Early Ohio with the quick, compact growth of that well-known variety, and with a white skin. It is just as good in quality and just as early as the Red Ohio, and just as productive. Most of our growers say it yields better, and it certainly has made some great yield records.

Prices: Lb., 35c, postpaid; by freight: Pk., 65c; bu., \$1.75; bbl., \$4.75.

Irish Cobbler

Considering yield, quality and appearance, is one of the best of all early varieties.

The Irish Cobbler is one of the most reliable, and fast becoming one of the most popular of the early varieties. It is of handsome, cream-white color, and of excellent quality, making it most desirable for the best trade. It is a vigorous grower, ripens uniformly, and a good keeper; in short, one of the best all-round, early potatoes now on the market. We have under cultivation each season a large acreage of this variety, and can furnish our customers with clean, pure and handsome seed while the supply lasts.


Price: Lb., 35c, postpaid; by freight: 1/4 bu., 65c; bu., \$1.60; bbl., \$4.25; 5 bbls., \$20.00; 10 bbls., \$38.50.

Other Good Potatoes

	Peck	Bu.	Bbl.
Carman No. 3	50c	\$1.40	\$3.75
Rural New Yorker, No. 2	40c	1.35	3.60
Aurora	50c	1.50	4.00
Governor La Follette	60c	1.60	4.25
Salzer's Prizetaker	50c	1.50	4.00
Salzer's Million Dollar	50c	1.50	4.00
New Burbank	50c	1.40	3.75
Daughter of Early Rose	60c	1.60	4.25
Salzer's Good Times	50c	1.50	4.00
Uncle Sam	50c	1.50	4.00
Sir Walter Raleigh	40c	1.35	3.60

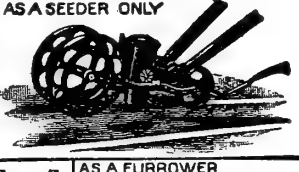
Implements and Sundries

See Spring Catalogue for full description of all implements.

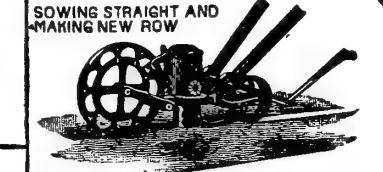


SALZER'S GREAT CONSTELLATION!
SEEDERS, DRILLS, HOES, CULTIVATORS, RAKES, MARKERS, ETC., ETC.
ALL FOR \$8.00

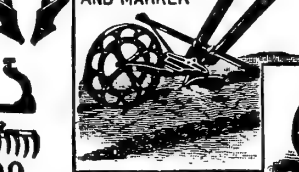
TEN TOOLS IN ONE \$8.00




AS A SEEDER ONLY




SOWING STRAIGHT AND MAKING NEW ROW




AS A FURROWER AND MARKER




AS A HILLER OR FURROW-CLOSER




HOEING BOTH SIDES OF THE ROW




AS A FINE CULTIVATOR



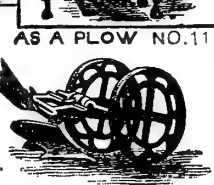
AS A WEED EXTERMINATOR



CULTIVATING THE ROWS



AS A RAKE



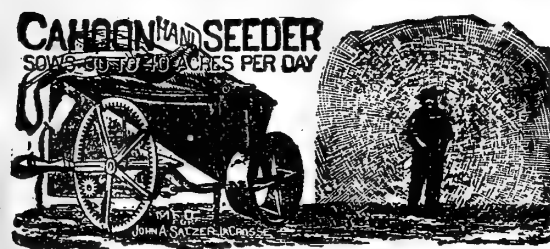
AS A PLOW NO. 11

- 1 Salzer's Great Constellation Seeder, Cultivator, etc., Figs. 1-10 \$8.00
With Plow, figure 11 8.75
- 2 Matthew's Gem Garden Drill 5.00
- 3 Matthew's New Universal Garden Drill 6.25
- 4 Matthew's Double-Wheel Hoe, Cultivator and Rake 5.00
- 5 Matthew's Single-wheel Hoe, Cultivator, Plow and Rake 4.50
- 7 Matthew's Wingle-Wheel Hoe only 2.75
- 8 Matthew's Garden Hand Plow 1.65
- 9 Matthew's Double-Wheel Hoe only 3.50
- 10 Matthew's Steel Frame Garden Plow 3.00

Salzer's Ideal Cultivator

This great cultivator is fitted with cultivator-teeth, best horse hoe attachment, a lever wheel, and rear wheel depth regulator, which enables the operator to control absolutely the working depth of the teeth; it also has a compound lever expander with which the width can be changed instantly. Outside handle braces make the cultivator very solid and rigid. Weight 90 lbs. Price \$4.90. Write for prices on extra sweeps, etc.

Good Cheap Grass Seeders



CAHOON HAND SEEDER

Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet, Oats, 23 feet and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Price, \$3.00.

CYCLONE SEEDER

Similar to the Cahoon, though a cheaper make. Each, \$1.50.

THE CHICAGO SEEDER

Well known; does good work. Each, \$1.50.

LA CROSSE HAND SEEDER

This Seeder will pay for itself in sowing 5 acres twice over. It sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Price, \$1.25; 3 for \$3.50.

THOMPSON'S WHEELBARROW SEEDER

This is a perfect Seeder, sows 40 acres per day. A great seeder for sowing all Clovers, Flax, Millet, Timothy and other Grass Seeds. Price, 10-ft. Hopper, \$10.00. 14-ft. Hopper, \$10.00.

MICHIGAN WHEELBARROW SEEDER

To sow Grass Seed you need a good Seeder, one that will spread the Seed evenly and do it rapidly and yet thoroughly.

The Michigan Seeder will sow with ease from 30 to 40 acres in a day. It is especially adapted for sowing all kinds of clovers such as Alfalfa Clover, Giant Carnat Clover, Alsike Clover, Millets, Timothy, Flax and Grass Seeds. Price: 12 foot Hopper, \$6.50; 16 foot Hopper, \$7.50.

Mouse, Rat, Mole and Gopher Traps

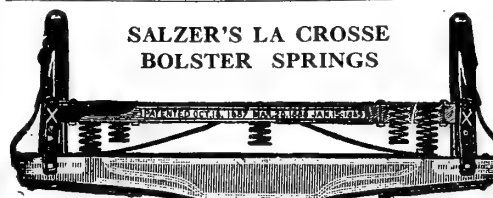
THE ELI MOUSE TRAP—It is a regular wholesale mousekiller! Price: No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, postpaid.
THE ELI RAT TRAP—3 for 30c; 6 for 55c. Postage on each, 6c.
OUT O' SIGHT MOUSE AND RAT TRAP—Price: No. 1, for Mice, 10c each; 3 for 25c; 6 for 40c; 12 for 75c, postpaid. No. 2, for Rats, 15c each; 6 for 75c; 12 for \$1.25. Postage on each, 8c.
OUT O' SIGHT MOLE TRAP—Each, 75c, postpaid.
THE GOPHER TRAP—Each, 35c; postpaid; 3 for \$1.00.
THE REDDICK MOLE TRAP—Price, each, 75c; 3 for \$2.
OLMSTEAD MOLE TRAP—Each, \$1.25; 3 for \$3.50.



CORN HOOK

Price, only 50c; postpaid, 75c.

- | | |
|--|--------|
| Potato Digger | \$6.50 |
| Wing Shovel Plow | 2.80 |
| Double Shovel Malta Plow | 2.70 |
| Empire 1-Horse Pony Steel Plow 7 inch. | 3.60 |
| Empire 1-Horse Pony Steel Plow 8 inch. | 3.90 |
| Combined Harrow and Cultivator | 3.90 |
| Boss Harrow, for two horses, cuts 11 feet wide | 7.50 |



SALZER'S LA CROSSE BOLSTER SPRINGS

It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

When ordering give width between stakes of wagon.

- | | | | |
|----------------------------------|--------|----------------------------------|--------|
| No. 0. Capacity, 1,500 lbs. | \$3.50 | No. 2. Capacity, 3,000 lbs. | \$5.00 |
| No. 1. Capacity, 2,500 lbs. | 4.35 | No. 3. Capacity, 4,000 lbs. | 5.25 |

SALZER'S "COMMON SENSE" HAND POWER HAY BALING PRESS \$27.50

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax or anything that can be held by baling. Two boys can bale three tons of hay per day easily. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a life time. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily as it does not have to be fastened down.

It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales, 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely.

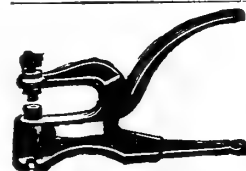
The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs.

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, \$2.00.

We gladly send a long list of customers who use this splendid hand baler. Write for it. Price: Complete Hand Hay Baler, only \$27.50. Power Press, on the same simple, common-sense plan as our Hand Baling Press. Send for description. Price only \$60.00.

FARMERS' PERFECT THREE-HORSE HITCH FOR \$5.25

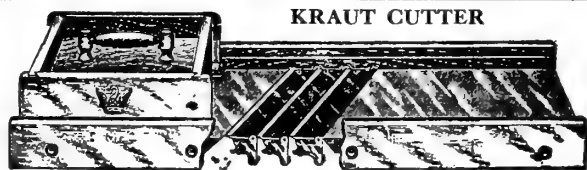
The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of side draft and loss of power. Can be attached to any farm or road wagon, taking up no more room than any ordinary two-horse double-tree. Can be quickly changed to a two-horse hitch. Price, \$5.25.



RIVET PUNCH

This little machine will save time and money for the farmers and livery-men in mending harness. Price, by express (cannot be mailed) of this Rivet Punch, with box of 50 assorted rivets, 75c. Rivets—Tubular, 3-16 to 8-16 inch, 50 Rivets, assorted sizes in a box, 25c, postpaid.

- | | |
|-----------------------------------|---------|
| No. 3 size, 8x20, weight 7 lbs., | \$1.40; |
| No. 5 size, 9x30, weight 11 lbs., | \$2.25; |
| No. 9, 12x40, | \$3.50. |



KRAUT CUTTER

THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER

With six knives. Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand. Price, \$1.00, postpaid; 3 by express for \$2.00.

Cream Separators and Churns

IMPROVED MINNESOTA DAIRY CREAM SEPARATORS

The manufacturer of this Separator claims that they are absolutely the best in the market. We sell this Separator on **30 Days' Trial**. If it does not do all we claim for it, it can be returned to us within 30 days and the money remitted for it will be promptly refunded; the manufacturers also **guarantee** the Separator to be free from flaws of any kind at the time of delivery. Should any flaws be found, they guarantee to replace such part or parts in which the flaws are found absolutely free of charge for 20 years. They further guarantee this machine to skim at the rated capacity when set up, operated and cared for in accordance with instructions sent with each machine.

No. 3 is our favorite. This should skim ten gallons of milk in 10 minutes.		Capacity per hour		Price	
No. 1—150 to 175 lbs.	\$28.90	No. 4—450 to 500 lbs.	\$42.40		
No. 2—250 to 275 lbs.	32.65	No. 5—600 to 650 lbs.	44.90		
No. 3—300 to 350 lbs.	36.75	No. 6—700 to 750 lbs.	53.85		

20th CENTURY BEST-SETTING CREAM SEPARATOR

Just the thing that farmers who keep from one to ten cows have been looking for. It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best Separators costing fifty times as much can do.

		PRICE		Tin		Copper	
No. 1. Holds 7 gals., for 1 to 2 cows.				\$3.00	\$ 6.00		
No. 2. Holds 11 gals., for 2 to 3 cows.				3.50	7.00		
No. 3. Holds 18 gals., for 3 to 4 cows.				4.00	8.00		
No. 4. Holds 26 gals., for 4 to 7 cows.				4.50	9.00		
No. 5. Holds 35 gals., for 7 to 10 cows.				5.50	12.50		

20th CENTURY DEEP-SETTING CREAM SEPARATOR

		PRICE		Copper		Tin	
No. 1. 3 gals., 1 to 2 cows.				\$6.50	\$5.75		
No. 2. 5 gals., 2 to 3 cows.				7.50	6.50		
No. 3. 8 gals., 4 to 5 cows.				8.50	7.50		
No. 4. 12 gals., 6 to 8 cows.				9.50	8.00		

THE GREAT LIGHTNING CHURN

Will Churn		Price		Will Churn		Price	
No. 0. 1½ gallons.	\$2.40	No. 2. 3½ gallons.	\$3.00				
No. 1. 2½ gallons.	2.75	No. 3. 4½ gallons.	3.50				

BLANCHARD CHURN

It stands on four solid legs, just the right height.			
No. 3. Will churn 2 gals. of cream.			\$4.50
No. 4. Will churn 4 gals. of cream.			5.00
No. 5. Will churn 8 gals. of cream.			5.50
No. 6. Will churn 12 gals. of cream.			6.75

Grist, Bone and Fanning Mills

MODEL GRIST MILL

No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. With it you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat—in fact, anything that is ground at a custom mill, excepting fine bolted flour.

		Capacity		Height		Weight		Price	
No. 1½.	½ to 1 bu. per hour		10 in.		20 lbs.		\$2.50		
No. 2.	1 to 2½ bu. per hour		16 in.		35 lbs.		4.00		
No. 3.	1 to 3 bu. per hour		18½ in.		63 lbs.		6.00		

DRY BONE MILL, \$2.90

The greatest mill in 45 states to grind dry bones. It is unequalled for grinding burnt bones, etc., for poultry. Each, \$2.90 (without stand).

MANN'S GREEN BONE CUTTER

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultry men in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced.

No. 5C. Crank-Mill, weight 30 lbs.	\$ 6.00
No. 5B. (Balance Wheel), weight 55 lbs.	8.00
No. 5BM. (Balance Wheel, mounted), weight 80 lbs.	10.40
No. 7. (Balance Wheel, mounted), weight 107 lbs.	12.00
No. 9. (Balance Wheel, mounted), weight 163 lbs.	18.40

THE CLIPPER CLEANER

The greatest Fanning Mill and Cleaner on earth. This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse. Send 2 cents for circular.

No. 1.	\$20.00
No. 2 (for seed only)	28.00

FARMERS' FAVORITE FANNING MILL

This great grain-cleaning mill has proven itself very popular. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bush, and the No. 2 of 100 to 125 bu. per hour. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve. Price: No. 1, \$13.50; No. 2, \$17.50.

Bag Filling Attachment, each, \$7.00 extra. Seed Corn Grader Attachment, each, \$7.00 extra.

EXCELSIOR FANNING MILL—Like above only smaller, each, \$11.50.

Poultry Feeds

SALZER'S CHICK FOOD—This contains all that is necessary for chickens until they are four or five months old, except water to drink and clean fresh grass or green feed. Licensed and guaranteed. Price, 100 lb. sack, \$2.00; 2 bags at \$1.90 per bag.

SALZER'S HEN FEED—A very superior mixed food, which meets all the requirements of maturing chicks and laying hens. No shell, no grit. Licensed and guaranteed. Price, 100 lb. sack, \$1.90; 2 bags at \$1.80 per bag.

GRANULATED BONE—Clean and sweet. 50 lbs., \$1.50; 100 lbs., \$2.90.

ALFALFA CLOVER MEAL—Healthy and vigorous all winter when green feed is scarce. 100 lbs., \$2.00; 50 lbs., \$1.15; 10 lbs., 40c.

Poultry Remedies

EVERLASTING LIME EGG—Great for warding off Lice, Insects, etc.; odorless. Each, 10c; postpaid, 13c; 6 for 50c; postpaid, 60c; 12 for 90c; postpaid, \$1.00.

WORM POWDER—Price, package, 25c.

LIGHTNING LICE POWDER—Splendid for poultry; keeps them clean and free from lice. ½ lb., 50c; 1 lb., 75c.

Useful Machines and Tools

(See description in last Spring Catalogue)

SALZER'S HOME REPAIR OUTFIT NO. 1. ONLY \$1.50

A complete outfit of tools for repairing Boots, Shoes, Rubbers, Harness, Tinware and directions for their use.

THE FARMERS' FORGE. PRICE ONLY \$4.50.

A durable, cheap, warranted safe, perfect farmers' forge. The hearth is 3 feet square and is fireproof, the blower is 11½ x 6 inches. Everything is A No. 1. Weight 100 lbs.

FARMERS' HANDY FEED COOKER

We sell quantities of them. They are fine, A No. 1, never out of order, always reliable and give immense satisfaction.

A 25 gal. Cooker costs.	\$10.00
A 50 gal. Cooker costs.	13.00
A 100 gal. Cooker costs.	17.75

THE FAMILY SOLDERING KIT

1 Soldering Iron; 1 Handle for Soldering Iron; 1 Bar Solder; 1 Bottle Soldering Fluid; 1 Box Resin; 1 Copy Directions for Soldering. Price, 40c each set by freight or express prepaid.

"PLYMOUTH ROCK" RIVETING MACHINE

A splendid set largely used for harness mending, etc.

Contents

1 Plymouth Rock Riveter	1 Sewing Awl	1 Ball Wax
1 Spring Belt Punch	1 Stabbing Awl Haft	1 Ball Shoe Thread
1 Box Tubular Rivets	1 Stabbing Awl	1 Shoe Knife
1 Sewing Awl Haft	6 Harness Needles	

Each set in neat wood box, with hinged cover. Price for the set, 90c.

GERMAN SPINNING WHEEL

An extra strong and well-made spinning wheel.

The fly-wheel, as well as all other parts, is of the best hardwood.

Three spools go with each wheel. Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter.

The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches, weight 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect. Price, \$3.25. Extra Wool cards, each, 45c; per pair, 75c, postpaid. Extra Spools, 30c each, postpaid.

GEARHART'S IMPROVED KNITTING MACHINE

Over 60,000 in general use. Will knit 18,000 stitches per minute; any person of ordinary intelligence will knit a stocking, heel and toe in ten minutes. also nearly all articles needed in the household, such as Ties, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Price of machine, with one cylinder, \$9.00; extra cylinders, \$2.50; Ribbing attachment, \$3.00; extra needles, per set, \$1.50. Send for circular.

BOSS HUSKER—Heavy leather combination cots, protected by solid steel rivets. Price, each, postpaid, 25c; 3 for 60c.

BOSS CALF WRIST SUPPORTER—Price, each, 15c; 3 for 35c.



SALZER'S 20th CENTURY SEWING MACHINE

In the design of Salzer's 20th Century every latest improvement and up-to-date feature is embodied. In quality of material used, accuracy of workmanship, and fitting and perfection of finish it is without an equal.

The Machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle without passing through any hole until the needle is reached.

Salzer's 20th Century, with 7 drawers, \$16.50; 5 drawers, \$15.90; 3 drawers, \$15.40.

Salzer's 20th Century Sewing Machine with Drop Head Stand, \$1.00 Higher for each machine.

Send for full descriptive circular.

Ensilage and Root Cutters

THE KOKOSING CUTTER—This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Price, each, \$10.90; each knife, \$1.60 extra.

NEW ENGLAND ROOT CUTTER—A great many hundreds of these are sold annually. They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$7.50; weight about 80 lbs.

MONARCH ROOT CUTTER—This cutter is made with a heavy cast iron disc, or wheel, with three sets of movable or adjustable knives made of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables for stock feeding. Price, \$9.00.

DRIED BLOOD MEAL—One of the best developers and egg producers. 10 lbs., 50c; 25 lbs., \$1.10; 50 lbs., \$2.05; 100 lbs., \$3.90.

SALZER'S BEEF SCRAPS—Feed three times a week at the rate of 1 oz. to each fowl, mixed with the daily mash. 100 lbs., \$3.25; 50 lbs., \$1.75.

SALZER'S MAGIC CRUSHED SHELLS—Price, 100 lb. bag, 70c; 200 lb. bag, \$1.25; 500 lbs., \$3.75; 1,000 lbs., \$5.50.

CRUSHED CHARCOAL—Keeps the fowls in a healthy state, purifies the blood, aids digestion and tones up the whole system. Two sizes, coarse and fine. 25 lbs., 90c; 50 lbs., \$1.50; 100 lbs., \$2.50.

MAGIC POULTRY FOOD AND EGG PRODUCER—Large package, 25c; by mail, 50c; by freight, 10 lbs., \$1.75; 25 lbs., \$3.00.

SALZER'S BUG KILLER—Eradicates Bed Bugs, Ants, Beetles, Moths, etc. an infallible remedy. Price per can by express, 25c.

SALZER'S ROUP CURE—The best, surest roup cure powder known. Price per can, 50c, postpaid.

LIQUID LICE KILLER—Can be sent by express only. Price, per gallon can, \$1.00.

La Crosse, Wis.

 Write Your Name and Address Plainly.

AMOUNT ENCLOSED

Name _____

Cash, \$ _____

Post Office _____) R. F. D. _____

R. F. D.

P.O. Order,  \$-----

County _____) Box _____

Box

Exp. Order, \$ _____

State _____

Draft, **\$**_____

If different from Postoffice, }
give name of town or city in }
which your nearest freight }
or express office is located. }

Stamps,  \$_____

(Please do not
send personal
bank checks) **Total, \$** _____

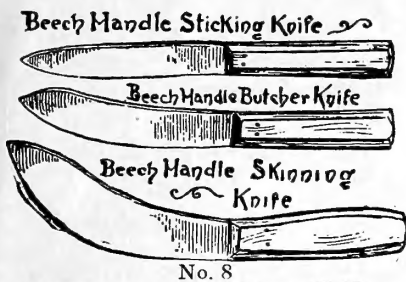
What is the name of your Railroad?_____

Gentlemen:

Date _____ 1912

Enclosed find \$ _____ for which please send me the following:

[illegible]



PREMIUMS

Any person buying Bulbs, Flower and Vegetable Seeds, Plants, Nursery Stock, Farm Seeds and Potatoes is entitled to the Premiums found on this page.

NO premiums are given with collections, special estimates, clovers and grasses listed on pages 25 to 28 inclusive, and with tools and other goods offered on pages 31 and 32.

No. 1—GENTLEMAN'S GUN METAL WATCH—It is a splendid time-keeper and has given most excellent satisfaction wherever tried. Thin model; open face, stem wind and set with jeweled movement; fine enameled dial; assorted Roman or Arabic figures. **Given with a \$25.00 order.**

No. 2—LADIES' WATCH—Extra small size, open face, stem wind and set, with jeweled movement, dust proof, cap covering movement preventing dust and dampness from entry; fine fancy enameled dial. **Good time piece. Given with a \$22.50 order.**

No. 3—CHRISTIE'S KITCHEN SET—Contains 1 bread knife, 1 cake knife and 1 paring knife. **Price, 45c, given with a \$10.00 order.**

No. 4—LEAD PENCILS—Nineteen pieces. Lead pencils of different styles. Penholder and Pens and a fine Ruler. All postpaid for 30c. **Given with a \$6.00 order.**

No. 5—THE NEW IMPROVED STANDARD CHAMPION WASHER—It is made of Louisiana Red Cypress and is warranted to give satisfaction. It washes easily, rapidly and with great satisfaction.

Price: No. 1, capacity, 10 shirts or other garments of equal size, \$5.50. Given with a \$42.50 order. No. 2, capacity, 12 shirts or other garments of equal size, \$6.25. Given with a \$47.50 order.

No. 6—LA CROSSE KITCHEN SET—Carefully packed in a substantially made cabinet, a real splendid set, fine, good, sure to please. Weight 4 pounds. **Price only \$1.00. Given free with a \$12.50 order.**

No. 7—A CHOCOLATE COLORED SUIT CASE—Made of rubber cloth, with steel frame, leather corners, brass plate lock and bolts, cloth lined and straps in body. 24 inches long. **Price, \$3.50. Given with a \$16.50 order.**

No. 8—FARMERS' BUTCHER KNIVES—8-inch Butcher Knife, 6-inch Sticking and 6-inch Skinning Knife. 75c for the three knives; postage, 15c. **Given with a \$9.00 order.**

No. 9—THE SOLID COMFORT ROCKER—Price, \$4.00. **Given with a \$35.00 order.**

No. 11—"OUR PREMIUM BELL"—Here is a bell that you can get with little effort, with no cost to you, whose clear sound can be heard a full mile.

Price of No. A Bell, \$5.00; free with \$30.00 order.

Price of No. B, \$7.50; free with \$40.00 order.

Price of No. C, \$10.00; free with \$50.00 order.

No. 12—MODEL TOOL HOLDER—This set of tools and tool holder is something of great value. Tools are warranted the highest grade cast steel. **Price, \$1.00. Given free with an order for \$10.00.**

No. 13—STAR ANVIL, VISE AND PIPE HOLDER—With Drill Attachment—A perfect anvil, vise and pipe holder; has the drill attachment, which can be easily removed. **Price of 50 lb. Anvil, Vise and Pipe Holder, with drill attachment, \$4.60. Given with a \$36.00 order.**

No. 14—PERFECT DEHORNER—The blades slide past each other at an angle and this is the only dehorner made which cuts instead of crushing the horn. **Price, each, \$5.50. Given with a \$50.00 order.**

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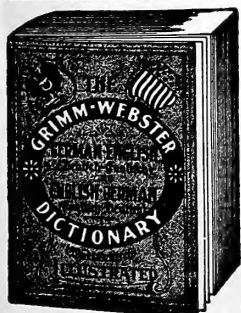
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